



# Staging the Future

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# Moving Communities

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# Ahead

2021 Annual Sustainability Report



Empire East

**About the Report** 102-46 102-49 102-50 102-52 102-53 102-54

Staging the Future: Moving Communities Ahead details Empire East Land Holdings Inc.'s financial, social, environmental, and governance performance for the reporting period of January 1 to December 31, 2021. This report has been prepared in accordance with the GRI Standards: Core Option. It also complies with the Sustainability Reporting Guidelines for Publicly Listed Companies of the Philippine Securities and Exchange Commission (SEC).

**Reporting Frameworks**

Global Reporting Initiative (GRI) Standards Core Option  
SEC Sustainability Reporting Guidelines for Publicly Listed Companies

**Period Covered** 102-50

January 1 to December 31, 2021

**Reporting Cycle**

Annual

**Coverage of most recent report:**

January 1 to December 31, 2020

**About the Cover and Title**

Empire East is committed to putting homebuyers first and moving communities ahead through its innovation, flexibility, preparedness, and responsiveness to current demands and situations. Even before the pandemic, the Company has been digitizing to make transactions easier for different stakeholders. During the pandemic, its different transit-oriented developments (TOD) proved to aid economic activity as the country moved onward through the year. TODs provided homeowners and entrepreneurs easy access to goods and services, and the convenience of sourcing essentials during the many lockdowns and restrictions imposed during the year.

**Staging the Future: Moving Communities Ahead** reflects the Company's drive during the year and its promise of creating developments that can stand the challenges ahead. More than acquiring a home, the Company is committed to improving the lives of first-time homebuyers, starting families, and property investors who trust that Empire East developments can help them achieve the plans they have for themselves through well-planned, sustainably designed communities

**Sustainability consulting, Editorial, and Design by**  
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 **2021**  
Data Highlights 201-1 203-1 102-10 102-48 102-7 102-8

Total permanent employees (Full-time)	<b>254</b> MALE	<b>302</b> FEMALE
Total probationary employees (Full-time)	<b>18</b> MALE	<b>28</b> FEMALE

Total of all current developments	<b>7</b>	No. of new developments	<b>1</b> (Empire East Highland City Tower 3)
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**2021 Revenue**  
**~ PHP 4.5 billion**

**Corporate Social Responsibility (CSR) investments**

**3 projects**  
**PHP 200,000**  
total investment





**About the Company** 102-1 102-2

Empire East Land Holdings, Inc. builds landmark residential communities that transform the urban and suburban landscapes.

Since 1994, and with a first-mover advantage in the middle-income housing segment, the Company has built up a portfolio of successful projects- choice settings that bring the benefits of harmony, well-being, and value to their residents. Today, through a new breed of community developments, Empire East continues to fashion lifestyles that immerse Filipinos in richer and more rewarding experiences right at home.

**The Company's Corporate or Business Profile** 102-9

Empire East Land Holdings, Inc. (the "Company") was incorporated under Philippine law on 15 July 1994. Prior to its incorporation, the Company was a division of Megaworld Corporation (formerly Megaworld Properties & Holdings, Inc.) and was then known as its Community Housing Division. In 1994, Megaworld Corporation decided to spin off its Community Housing Division into what is now the Company to separate its high-end residential and office business from its lower and middle-income housing business.

Empire East adheres to the statements and strategies implemented by Megaworld Corporation. Its core products are mid-to high-rise condominium towers within Metro Manila up to single-detached homes and house-and-lot packages in progressive suburban areas. The Company is presently engaged in the development and marketing of mid-cost housing projects in the form of condominium communities, subdivision lots and house and lot packages, and commercial units to a limited extent. The Company also leases out commercial and industrial properties. As of December 2013, Megaworld holds 81.72% of the Company.



## Ownership 102-5

Eastwood Property Holdings, Inc. (E PHI) 100%  
Valle Verde Properties, Inc. (VVPI) 100%  
Sherman Oak Holdings, Inc. (SOHI) 100%  
Empire East Communities, Inc. (EECI) 100%  
20th Century Nylon Shirt Co., Inc. (20th Century) 100%  
Laguna BelAir Science School, Inc. (LBASSI) 72.5%  
Sonoma Premier Land, Inc. (SPLI) 60%  
Gilmore Property Marketing Associates, Inc. (GPM AI) 47%  
Pacific Coast Megacity, Inc. (PCMI) 40%

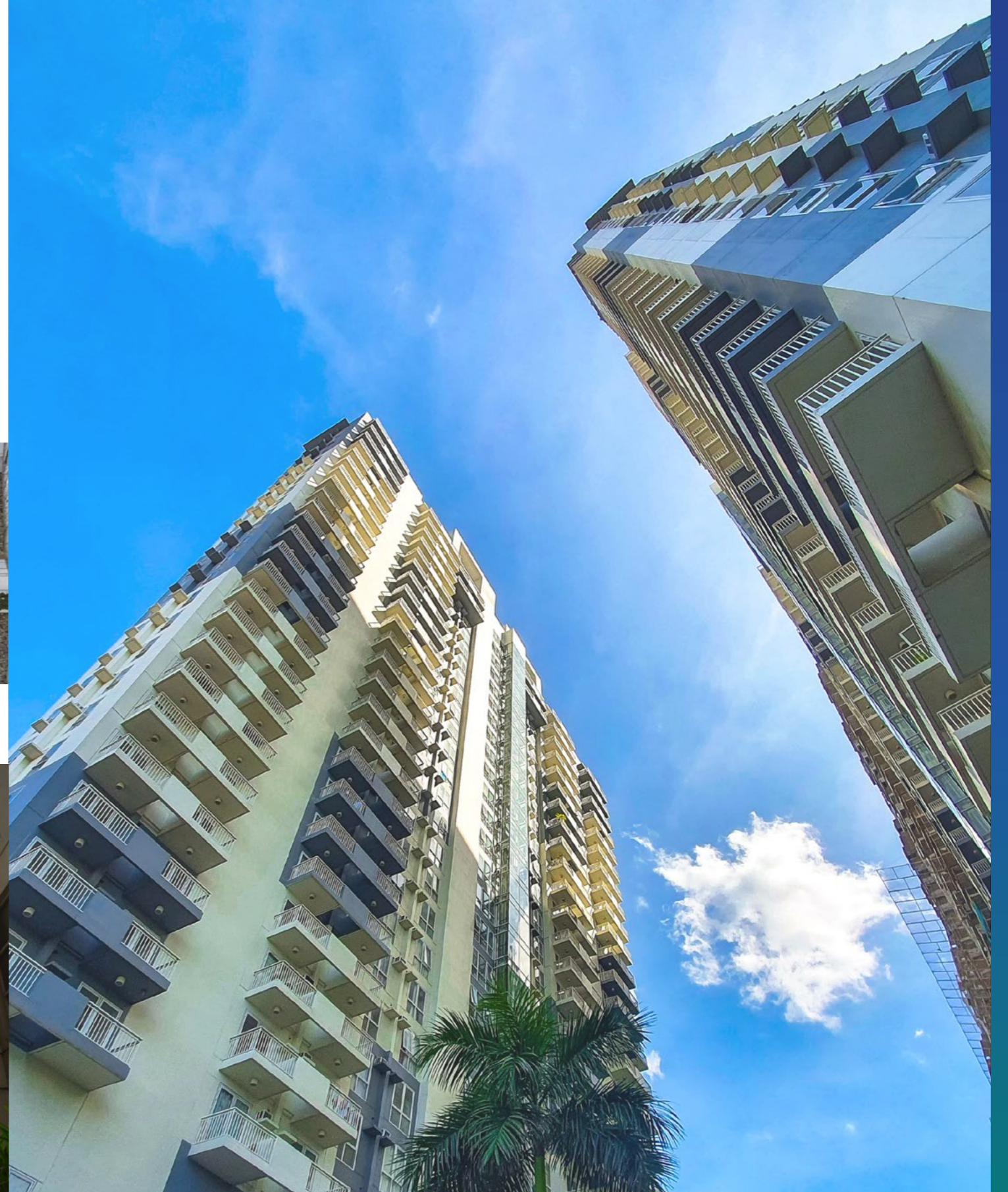


## Continuing our Vision 102-16

Empire East continues to provide top-notch and consistent customer service to aspiring Filipino homeowners.

In the next era of development, the Company aims to strengthen stakeholder trust and relationships, build smarter homes and sustainable communities, and continue campaigning for a holistic enjoyment of Filipino families' lifestyles.

Backed by an extensive portfolio of quality and affordable homes, Empire East is renewing its commitment to its partners and end users to support their dynamic lifestyles continuously.



## Company address and headquarters 102-3

Empire East Land Holdings, Inc. and subsidiaries  
2nd Floor, Tower 2, Kasara Urban Resort Residences, P. Antonio St., Barangay Ugong,  
Pasig City 1604 Metro Manila



## PRESIDENT & CEO Message

102-14

As the COVID-19 pandemic continues its ripple effect on the world economies in 2021, its impact on the real estate market, mainly the residential sector, has still been uncertain. Moreover, it may have brought us tremendous challenges, such as adapting to the market's needs and the erratic government announcements on localized lockdowns. Still, our year-end performance proves the resiliency and adaptability of Empire East.

The global economy and real estate industry faced many challenges in 2020 and 2021, but most businesses are now recovering from the impact of the COVID-19 pandemic. Although the health crisis affected our business operations during the first wave of the pandemic, I am proud to say that Empire East was able to overcome yet another difficult era in our history. This 2021, we accomplished a lot of milestones despite dealing with the aftermath of successive lockdowns. With the support of our employees and sales teams, the seemingly impossible goals become easier for us to achieve.

### Launching of New Digital Tools

Empire East realigned its resources to become digitally transformed and technologically efficient. 2021 is the year we continue moving forward; we continue to demonstrate flexibility by adapting to the new normal as we remain productive and efficient in serving our customers.

We were able to launch relevant digital tools that aimed to optimize our tasks and support a more connected and concerned brand of service to all stakeholders. For example, we launched the

Vendors' Accreditation Portal and Contractor Consultant Portal, which aimed to efficiently screen partners and contractors according to the Company's standards. We are also prepared to launch the new askaboutyourhome.com portal that serves as a one-stop site for homeowners and homebuyers to conduct business officially with the Company.

### A Safe Space for Employees

2021 was when the rollout of COVID-19 vaccines started, so we did our best to educate, encourage, and provide them with the resources they needed for easier access to the vaccines. At present, we're proud to announce that 96% of our employees and salespeople are already vaccinated against COVID-19.

Our offer of service included a fast response to the pandemic. One of our highlight events was the "VaxToNormal" Campaign for our employees and salespeople. The goal was to achieve herd immunity by encouraging our people to get vaccinated so we could go back to our everyday lives, lowering the risks of acquiring the virus.

### Pandemic Recovery

The Company has always been innovative in creating opportunities to solve challenges as we rebound from the pandemic's drawbacks. Among the challenges is helping the economy's revival, as more small and medium businesses are opening and OFW remittances are slowly rising. We have proven that our transit-oriented

developments (TOD) aid economic activity. These residential projects provide homeowners and entrepreneurs easy access to goods and services amid lockdowns and restrictions. Our developments' strategic location has also proven the convenience of proximity to marketplaces where the essentials are sourced. This crisis magnifies that Empire East's residential projects become substantial in promoting local business activities within the community, further contributing to economic growth.

As the challenges we face during this uncertain time remain, Empire East has proven that despite the profound impact of the pandemic, we remain resilient, sustaining the trust of our homeowners and investors in developing more sustainable projects in the future.



### People, Projects, and Processes

We focused on the three Ps in our Transmutation Program for 2021: People, Projects, and Processes.

The first one involves not just internal stakeholders but also our partners and the local community.

Empire East believes that giving back to communities is a great way to help forward its cause improving life, providing opportunities, and building sustainable and more resilient communities. Through the Company's pocket outreach initiative, Empire East Cares, volunteers supported the Tayo Tayo (Let's Stand Together) program under the Community Pantry sa New Manila project. This event allowed the volunteers to deliver relief goods to beneficiary families in neighboring barangays around New Manila, Quezon City.



We also prioritized the health of our homebuyers by campaigning for herd immunity to ensure that any client who wishes to conduct business personally will not be compromised in health. In addition, we implemented virtual walkthroughs and digital project presentations to engage homebuyers effectively should they also choose to learn more about our products without needing to go out of their homes.

The Company strives to make sure that its core values, mission, and vision are reflected in how it treats customers and homeowners. As a result, Empire East communities have also been resilient and responsive to the needs of their residents amid the current adversity. Safety health protocols were strictly adhered to in all developments. In addition to maintaining strict safety protocols in their developments, residents have kept up their community spirit with Bayanihan projects.

Empire East also highlighted the sustainability features of its newest residential development, Empire East Highland City. We believe that the home of the future is a community that considers the preservation of the natural landscape with the addition of more sustainable

features such as reliance on solar energy, the building of infrastructure that promotes healthier choices like walking and biking, and the integration of sustainable designs within the development.

#### To our Stakeholders

Empire East is adaptive and resilient. We draw strength from our vision and previous accomplishments, and our existing values and experiences contribute to our victories in the past 28 years. Even before the pandemic hit the country, our Company had been proactive—we were already building our future-proof roadmap toward sustainable growth.

We knew that it would take a certain level of innovation, flexibility, and preparedness to help us ride out the complex challenges of the COVID-19 pandemic. Still, the fact that we have faced immense obstacles is a massive factor in helping us champion this particular crisis. Why? Because the previous ones made us very practical and insightful—in every aspect, we remained conscious, and we are ready to take on the challenge. And now that we are turning 28 years this 2022, I am optimistic that Empire East will remain one of the top home builders in the country. We will leave a legacy by providing affordably luxurious properties that allow more aspiring Filipino homeowners to achieve their dream homes.

**Atty. Anthony Charlemagne C. Yu**  
President and CEO

Empire East believes that giving back to communities is a great way to help forward its cause of improving life, providing opportunities, and building sustainable and more resilient communities.

## Engagement and Connection with **STAKEHOLDERS**

102-40 102-42 102-43 102-44

Empire East identifies specific concerns of its stakeholders and responds through the proper engagement channels to ensure that issues are managed and acted upon. The top stakeholders of the Company are its customers (composed of homebuyers and homeowners), employees, business partners, the government and regulatory bodies, and its investors and stockholders.

For customers, the Company made sure that payments and other processes were easier and safe from the pandemic; for the business partners, the Company implemented a better system for documents and payments through the help of digital tools. Empire East maintained safe and flexible working arrangements for employees and protected them from the effects of the pandemic through vaccination and mental health programs.

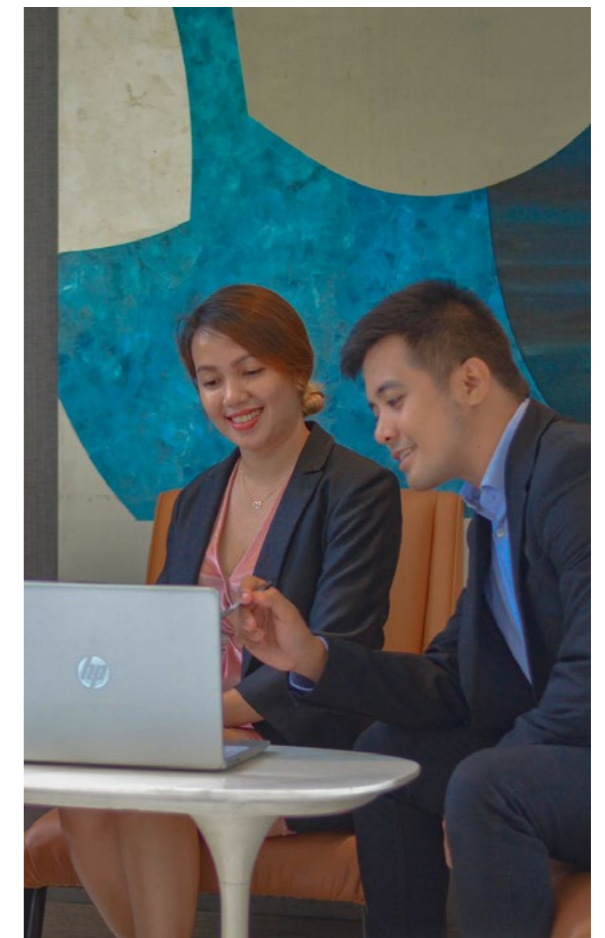
Empire East also strives to comply with all mandated protocols and laws of the government and regulatory agencies. Lastly, the Company ensures that its investors and shareholders have access to relevant public financial disclosures that they need.

#### Identifying and selecting stakeholders

For external stakeholders, the Company requires their business' legal documentation such as BIR Form 2303, Articles of Incorporation, a sample of the Original Receipt, and the example of their contract.

The Company ensures that these stakeholders operate and are regulated by the government. Due process is added to the selection by conducting background checks through interviewing two or more past clients.

Like the Project Development Department, some departments require that a partner complies with the documentation requirements via a registration portal named Vendors Registration Portal. It is where Contractors (General Contractors and Specialty Contractors, Electrical, Mechanical, Plumbing, etc.), Suppliers (all kinds), Consultants (all types), and Services (security, surveying, geotechnical investigation, etc.) may apply for accreditation if they wish to transact with Empire East.



The initial purpose of this portal is to dial down hard copy submissions of prequalification statements efficiently. The Company is also after the assurance that it won't deal with anyone with incomplete submissions.

For internal stakeholders, the same documentation is required. A resume, signaling intent, background work, a copy of the applicant's proof of studies, and a background check if they have worked with anyone in the past are needed.

Customers (Homebuyers and homeowners)	
<b>Stakeholder Concerns</b>	<ul style="list-style-type: none"> <li>Coordination due to non-physical interaction</li> <li>Safety concerns due to the pandemic/customers feared going out of the house to meet with agents or pay for their fees</li> <li>Limited payment options/collection of payments</li> <li>Online turnover/acceptance of parking lots</li> <li>Delay in the processing of titles</li> <li>Creating venues to assist small businesses of homeowners</li> <li>Rental discounts and deferral of rental payments to tenants during the pandemic</li> <li>Centralized email address for submission of buyer's documents for the transfer of title</li> <li>New customers also became frugal because of the job threats</li> </ul>
<b>Engagement Channels</b>	<ul style="list-style-type: none"> <li>Website, official email address, contact numbers, social media, messengers, and online payment system</li> <li>Launched an online walkthrough mobile tour and app</li> <li>Opened the new Empire East Highland City Information Kiosk</li> </ul>
<b>Company Response</b>	<ul style="list-style-type: none"> <li>Strengthened communication via emails, virtual meetings, calls</li> <li>Developed an online channel to course all related concerns by both new homebuyers and existing homeowners</li> <li>Launched AQWIRE to accommodate international and local buyers' payments safely and more efficiently</li> <li>Made available online options for payments, securing work permits and gate passes</li> <li>Tapped the services of employees who have know-how in developing simple applications such as the Online Palengke/Market Place</li> <li>Strengthened vaccination campaign to allow frontline sales agents to serve more people safely amid the pandemic</li> </ul>
Employees	
<b>Stakeholder Concerns</b>	<ul style="list-style-type: none"> <li>COVID-19 Protocols</li> <li>Vaccination Campaign</li> <li>Employees Concerns requests</li> <li>Work-from-home setup of some employees/Flexible Work Arrangement</li> <li>Mental Health of staff</li> <li>Coordination with other departments</li> <li>Career growth and employee retention</li> <li>Clearance process, the release of last pay (resigned employees)</li> </ul>
<b>Engagement Channels</b>	<ul style="list-style-type: none"> <li>Emails, Gmeet Meetings, Benefit Orientation</li> <li>Health Declaration Forms were implemented every day,</li> <li>Providing materials related to COVID-19 in the employees' Facebook group</li> </ul>

	<ul style="list-style-type: none"> <li>Webinar on importance of vaccines, assistance on vaccine roll-out, the launch of Vax to normal and I Am Armed Campaigns</li> <li>Use of Viber Communities and Facebook Group</li> <li>1-on-1 sessions</li> </ul>
<b>Company Response</b>	<p><b>Health-related concerns:</b></p> <ul style="list-style-type: none"> <li>Renewal of Medicaid, the Company's Health Maintenance Organization (HMO) Provider and Pioneer Life Insurance for Group Life Insurance</li> <li>Provided assistance to employees with urgent needs that manifested in COVID and were not yet covered by HMO</li> <li>Provided antigen testing for employees reporting on-site</li> <li>Implemented the strict compliance with daily health declarations and reminders to employees, announcements</li> <li>Educated employees on the advantages of vaccines and invited resource speakers from the Department of Health (DOH) to talk about vaccines &amp; their efficacy</li> <li>Provided better employee engagement and assistance</li> <li>Conducted activities to lessen anxiety and stress; monthly ment day filled with games and contests; held physical exercise classes weekly</li> </ul> <p><b>Work from home/flexible work arrangement</b></p> <ul style="list-style-type: none"> <li>Provided work laptops; issued permits to bring home desktops; provided mobile phones with load</li> <li>Allowed personnel to work on a flexible schedule without missing their daily output</li> </ul> <p><b>Career growth</b></p> <ul style="list-style-type: none"> <li>Continuously seeking opportunities for growth and reorganization to streamline processes, especially with technological solutions</li> <li>Conducted training for new hires and regular employees to recalibrate work proficiencies and make them technologically adept to the challenges of the new normal</li> <li>Established coaching families, dynamic feedback, and revisited key performance indicators to create an open coaching culture</li> </ul>
Business Partners (contractors, vendors, suppliers)	
<b>Stakeholder Concerns</b>	<ul style="list-style-type: none"> <li>Submission of contractors' and suppliers' documents needed for vendor's accreditation</li> <li>Routing of contractors' Requests for Information and Shop Drawing &amp; Material Submittals to secure Consultants' approvals</li> <li>Creation of safe work-home arrangement for construction workers</li> <li>Payment release</li> <li>Timely processing and release of payments</li> </ul>
<b>Engagement Channels</b>	<ul style="list-style-type: none"> <li>Emails, calls, text messages, e-payment transfers</li> </ul>
<b>Company Response</b>	<ul style="list-style-type: none"> <li>Collaborated with Management Information Systems (MIS) in the creation of the Contractor-Consultant Portal (CCP)</li> <li>With help from contractors, provided the construction of safe temporary site barracks to house contractors' staff and workers</li> <li>Ensure all documents needed in processing their payment were properly submitted/endorsed to the Accounting Department</li> <li>Shifted to digital-first paperless processing and availed the online payment transfers from partner banks, enabling more seamless transactions</li> </ul>

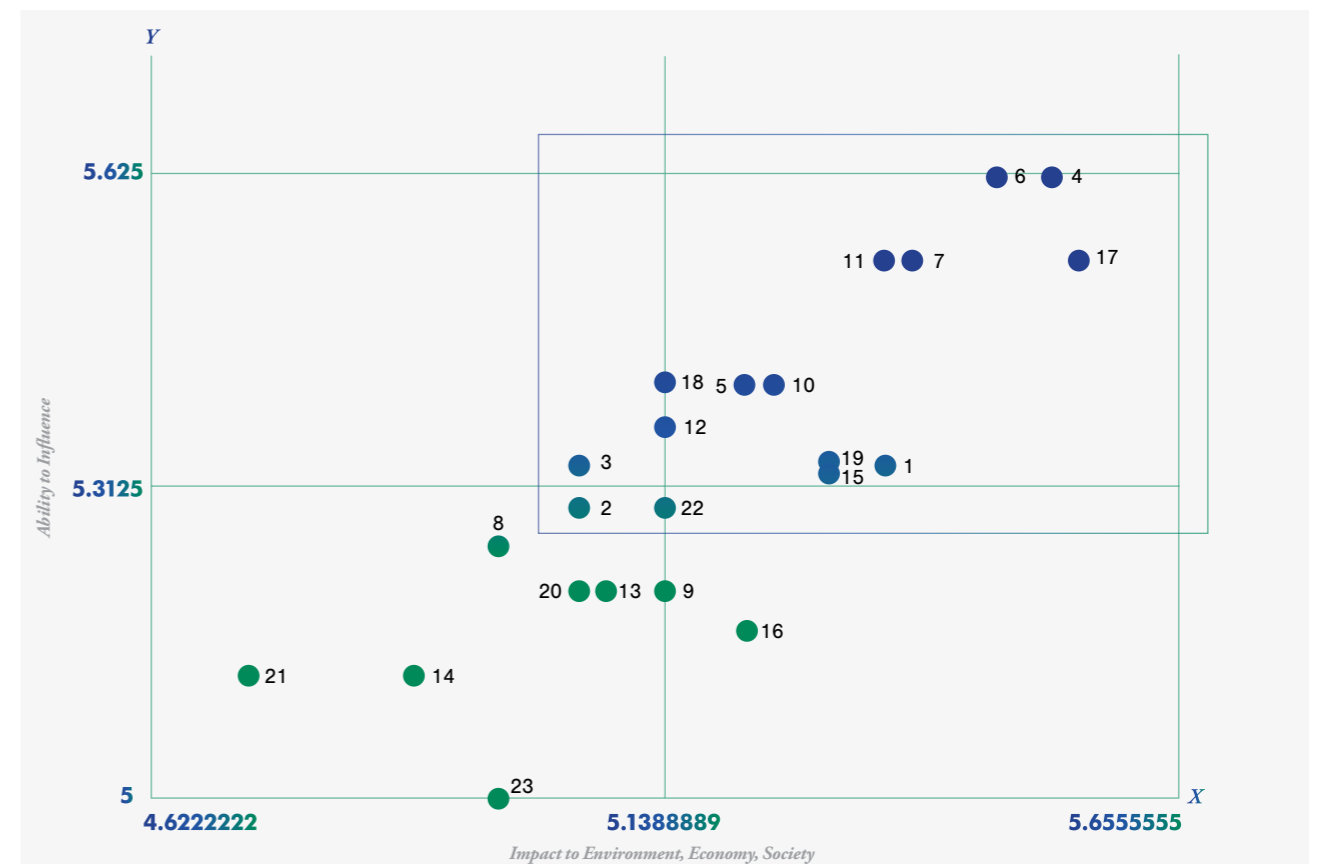
Government/ Regulatory Bodies	
<b>Stakeholder Concerns</b>	<ul style="list-style-type: none"> <li>Compliance with Green Building Code requirement</li> <li>Compliance with DENR requirements</li> <li>Timeliness of real property tax payments</li> <li>Various pronouncements and regulatory directives</li> <li>Delay in the processing of permits and licenses</li> <li>Delay in the processing of transfer of titles</li> </ul>
<b>Engagement Channels</b>	<ul style="list-style-type: none"> <li>Emails, phone calls, memos, reports, personal appearances</li> </ul>
<b>Company Response</b>	<ul style="list-style-type: none"> <li>Hired consultants that will take into account designs compliant with the Green Building Code</li> <li>Engaged contractors and allowed for construction budget that will take into account designs compliant with Department of Environment and Natural Resources (DENR) requirements</li> <li>Established a turn-around time of 5 days upon receipt of assessment for Real Property Tax (RPT) processing</li> <li>Compliance with all the government and regulatory pronouncements SEC, Bureau of Internal Revenue (BIR), Philippine Stock Exchange (PSE), Banko Sentral ng Pilipinas, Anti-Money Laundering Act, and Local Government Units</li> <li>Heightened coordination</li> </ul>
Shareholders	
<b>Stakeholder Concerns</b>	<ul style="list-style-type: none"> <li>Financial health of the Company</li> </ul>
<b>Engagement Channels</b>	<ul style="list-style-type: none"> <li>Financial Reports, disclosures, and meetings</li> </ul>
<b>Company Response</b>	<ul style="list-style-type: none"> <li>The Company is transparent and faithfully represents the accuracy of the financial statements in all material respects. All public reports are posted through the PSE and the Company website.</li> </ul>

# MATERIALITY

## Topics 102-46 102-47

The materiality process of Empire East Land Holdings, Inc. followed the GRI G4 Guidelines. In identifying and prioritizing topics, a list of select disclosures from Global Reporting Initiative (GRI) Standards and the Sustainability Accounting Standards Board (SASB) Home Builders were translated into an online survey.

After this, the materiality survey responses were synthesized and analyzed to develop the materiality matrix and better visualize the results.



The materiality matrix contrasts two dimensions to highlight the sustainability issues. First is the issue's importance to the organization in terms of the ability to influence or control them, the y-axis. The second is issues that have the biggest impact on the economy, society, and the environment, which matters most to stakeholders. Points in the topmost right quadrant represent the issues the organization has the strongest influence on and their biggest impacts on the economy, society, and the environment.

From this, 15 material topics were identified, which were then presented to Empire East's senior management for evaluation and approval.

Furthermore, the senior management decided to include Greenhouse Gas Emissions, Land Degradation, Contamination, and Remediation, Supplier Management, and Local Communities, resulting in a total of 19 material topics for this reporting year.

- Employee Training and Education
- Diversity and Equal Opportunity
- Non-discrimination
- Occupational Health and Safety
- Labor Rights
- Customer Health and Safety
- Customer Privacy
- Supplier Management
- Local Communities
- Design for Resource
- Energy Use and Efficiency
- Water and Wastewater Management
- Climate Change Adaptation
- Greenhouse Gas Emissions
- Waste
- Land Degradation, Contamination, and Remediation
- Environmental Standards
- Compliance
- Economic Performance
- Market Presence
- Indirect Economic Impacts
- Procurement/Sourcing Practices
- Anti-corruption
- Anti-competitive Behavior



# RISK Management

102-15

**IMPACT** | Empire East reshapes the urban landscape in every city where its communities rise. The Company transforms a piece of terrain into a mixed-use micro-city where productive families thrive and job opportunities sprout. Empire East opens jobs to thousands of Filipinos at various stages of project development, beginning with conceptualization, sourcing and partnerships, construction, selling, and finally, the end-users living within the developments. Empire East's impact goes beyond acquiring a home but indirectly on improving the lives of first-time homebuyers, starting families, and property investors who trust that we can help them achieve the plans they have for themselves.

**RISKS** | Changes in homebuyer behavior have been evident at the onset of the COVID-19 pandemic. While this health crisis has gravely impacted the real estate industry, the business went on where most client transactions and negotiations were conducted virtually, dramatically changing homebuyers' preferences from an actual site visit and face-to-face appointment. Furthermore, aside from the erratic safety protocols being implemented over several periods, changing market conditions also prompted homebuyers to alter their home preferences. For example, an uptick in inquiries for two-bedroom units than smaller studios showed the market's desire for more living space. Meanwhile, more searches on properties outside Metro Manila indicated a preference for homes far from the city and nearer to nature.

**OPPORTUNITIES** | Empire East considers the changes in market demands and preferences as an opportunity to highlight the benefits and features of its newest development, Empire East Highland City. This 22-hectare sustainable, nature-rich township in Pasig-Cainta provides an intelligent space utilization for aspiring homeowners. Moreover, its strategic location at the convergence of Metro Manila and Rizal answers the market's desire for an address beyond the busy urban setting but still geographically accessible.



## Enterprise Risk Management System

An Enterprise Risk Management System allows an organization to list down and assess potential risks that could happen and consequently layout plans in preparation for the identified dangers. Having clear policies in connection with the identified risks prepares the Company from potential harm or losses that could interfere with operations.

## Risk Management Philosophy

The Board, thru the Audit Committee, periodically reviews the effectiveness of the Company's risk management systems, emphasizing monitoring existing and emerging risks and risk mitigation measures. Risk management review is conducted annually with the Internal Audit Department. Criteria used for review are compliance with controls and accuracy of identified risks and appropriateness of risk treatment plans

# RISK Policy

Company and the Group

Risk Exposure	Company Risk Management Policy	Objective
Country Risk relating to the continued performance of the Philippine economy and political stability.	Use of pre-selling as a project financing tool. Entering into joint development agreements from the acquisition of land.	Minimize cash outlays for projects, control development costs, and maintain a new cash position. Maximize cost efficiencies and resources.
Project Cost and Completion Risk	Establish linkages with a broad base of suppliers. Efficient project management and monitoring.	On-time completion of projects, efficient sourcing of construction materials.
Customer Default Risk	Maintaining a diversified earnings base from a product mix of middle-income residential and commercial spaces. Constant product innovation.	Revenue and property diversification.

## Minority Shareholders

Risk to Minority Shareholders

Megaworld's voting power in the Company poses a risk to the ability of minority shareholders to influence corporate strategy.

### Control System Set-up

Risk Exposure	Risk Assessment (Monitoring and Measurement Process)	Risk Assessment (Monitoring and Measurement Process)
Country Risk relating to the continued performance of the Philippine economy and political stability.	Institutional reviews of the Philippine economy particularly the real property sector	Minimize each outlay for projects, control development costs, and maintain a new position. Maximize cost efficiencies and resources.
Project Cost and Completion Risk	Project monitoring teams	On-time completion of projects, efficient sourcing of construction materials.
Customer Default Risk	Customer Satisfaction/Default reports	Revenue and property diversification.



# AWARDS

### The GradPhilippines (Best companies for fresh graduates)

Ranked 38th among Top 100 Graduate Employers

This ranking rewards exceptional employers who hire early career talent. It is one of the most sought-after employer awards in the Asia Pacific region and a beloved resource for high-achieving graduates.



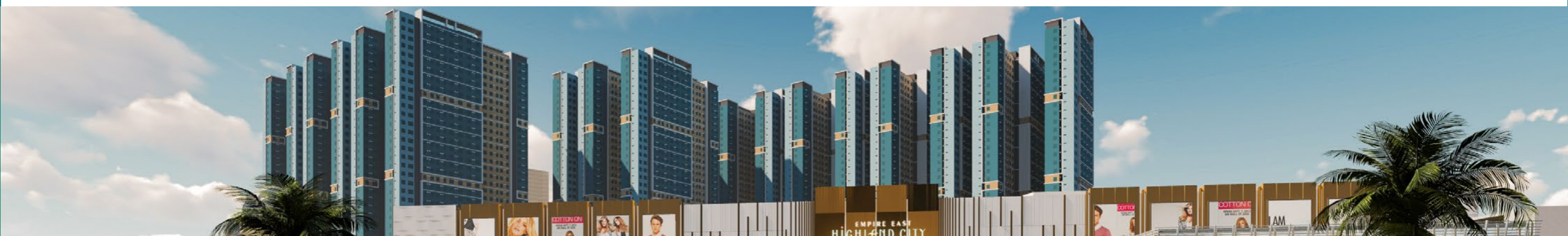
### Committee

Committee/Unit	Control Mechanism	Details of its Functions
Board Audit Committee	The mechanism established by the company to safeguard the independence of internal auditors is such that the auditors report directly to the Board of Directors through the President. It has a duly approved Audit Charter as well as a duly approved Audit Manual of Policies and Procedures. The department annually declares/undertakes a non-conflict of interests by its auditors.	Provides oversight over Management's risk management process, and financial reporting process and reviews internal audit plans.

### Best Developer and Best Township

Empire East and Empire East Highland City Carousell Property PH

Carousell Property gives the Best Township Development Award to residential townships based on their strategic location, value for money, unique offers, completion state, sales success, design concept, site layout, amenities, innovations offered, and sustainable functions.



# FINANCIAL AND OPERATIONAL

## Highlights 103-1 103-2 103-3 201-1 203-1 207-1 207-2

Empire East continued to report healthy and steady growth in profit in 2021. The Company's net income rose to 51.8%, attributed to optimized costs, new client acquisition, and attractive payment terms and offers for homebuyers. The Company's focus in 2021 was the fulfillment of its Transmutation Program, which revolved around the homebuyers' journey. The Company aimed to improve the homebuyers' experience to become more seamless from inquiry to acquisition and move-in by being more responsive to their concerns and offering ticketed communication that involves easy cross-handling of client questions and a faster operation.

Despite deferment and restructuring of payments by homebuyers due to the impact of the pandemic, as well as government restrictions on construction activities, the Company was able to generate a net income of PHP 797 Million for 2021 and a total of PHP 3.6 Billion worth of booked sales. Though there is a difference of 15% from the PHP 4.3 Billion booked sales in the previous year, the Company is optimistic about achieving its target of a 5% up to 10% increase in both booked sales and net income for 2022.

The Company's goal is to enter a new era of growth with the rise of the 22-hectare Empire East Highland City in Pasig-Cainta. Apart from providing homes, Empire East commits to nation-building by creating more jobs and helping more schools, students, and the elderly. The Company also values the environment's health through volunteering activities like tree-planting activities and clean-up drives.

Empire East continued to apply and adapt strategies that would allow the Company to optimize operations as it aims for financial growth while the economy recovers. Empire East secured accesible



means of payment through online banking and payment kiosks that can be used at the clients' convenience. This feature will be further integrated into the Company's operations in the coming years.

Another factor is that Empire East did not shy away from maintaining affordable prices despite the demand for homes during the pandemic. This was done through its promo offers, such as the Home Opportunity Alert promo, incentivizing vaccinated homebuyers by giving them more reasonable offers.

Ultimately, this led the Company to outstanding financial performance for 2021 as it hit and exceeded its target sales quota. As these strategies yield the best results, Empire East will continue exploring ways to improve its financial growth.

As the country slowly opens its economy, Empire East is looking into fusing face-to-face and online transactions in order to maximize opportunities to reach more aspiring homeowners.

### Economic performance in mPHP

Direct economic value generated (revenue)	4,535
Direct economic value distributed:	
Operating costs	7,921
Employee wages and benefits	410
Taxes given to government	412
Dividends given to stockholders and interest payments to loan providers	54
Investments to the community (e.g. donations, CSR)	0.2

An external auditor audits Empire East annually, ensuring the faithful representation of the reported financial information. Through the Audit Committee, the Board periodically reviews the effectiveness of the Company's risk management systems, emphasizing monitoring existing and emerging risks and risk mitigation measures. Moreover, a risk management review is conducted annually with the Internal Audit Department. Criteria used for review are in compliance with controls and accuracy of identified risks, and appropriateness of risk treatment plans. Controls are maintained and examined annually and updated as needed to ascertain compliance and accuracy.

The Company has complied with the regulatory requirements and has been provided with an "unqualified" opinion by its auditors. Controls are constantly improved and tuned with the use of technology for efficiency and are remediated for any risks identified

**Taxes**

The Company recognizes its role in nation-building and how proper tax payments are vital to rebuilding the economy. The Company ensures the employees preparing and managing taxes are competent, at least certified professionals, and receive appropriate training to perform their work. The executive management team leads the Group’s tax strategy, and the CFO is the key executive managing compliances. The overall tax strategy of the Group is to faithfully comply with the statutory requirements of the tax laws and undertake a conservative approach to tax management.

**Staging the Future with Award-winning Developments**

The Company is aligned with its design ethos of transport-orientedness and township development. Local communities and property owners (direct communities) should expect aspects of easy mobility access (especially with public transportation), co-location of markets, care facilities, education, and other commercial spaces catering to the community’s needs. The Company has spearheaded various corporate social responsibility initiatives for the collateral communities involved as part of its corporate identity.

increase of 25.1% from PHP 2.15 billion sales reserved in 2020. The brisk sales in this newest township development in Pasig-Cainta even amid the pandemic prompted the opening of a third tower for pre-selling. This milestone has proven that Empire East continues to thrive and identify itself as a trailblazer in the real estate industry even during a health crisis. In fact, target of 5% up to 10% increase in both booked sales and net income after tax for 2022. Moreover, across all projects of Empire East, the reservation sales in 2021 amounted to PHP 10.07 billion, which is 12.6% higher than the PHP 8.94 billion worth of reservation sales in the previous year.

In 2021, Empire East achieved a total of PHP 2.69 Billion worth of reservation sales for the Empire East Highland City Arcadia Towers 1 and 2, an



**Little Baguio Terraces**

Little Baguio Terraces is a four-tower development located in the City of San Juan, Metro Manila. The LRT-2 is easily accessible in this development as well as schools, shopping centers, leisure hubs, and medical institutions.



# The Rochester

The Rochester is a seven-tower mid-to-high-rise community. It is designed as an urban resort inspired by Asian Modern architecture. With widely-cut units, it is a perfect choice for starting families.



# San Lorenzo Place

The high-end San Lorenzo Place is situated within the Makati City Central Business District. The four-tower development is also conveniently linked to the Magallanes station of the MRT-3, which offers another transportation option that can bring each resident to the vital hubs in the metro in no time.



# Covent Garden

Covent Garden in Santa Mesa, Manila offers calm and serenity in the middle of the city with its contemporary modern architectural design, lush green garden, and first-class amenities. It is a two-tower gated community near the university belt area that offers safe and convenient homes.



# Mango Tree Residences

This two-tower development in the City of San Juan is known for its onstilts architecture surrounded by preserved mango trees, landscaped greenery, and open spaces.



# The Paddington Place

The Paddington Place, along Shaw Boulevard, Mandaluyong City, is close to the Ortigas Central Business District. Shopping centers, medical institutions, and schools are nearby the development giving residents a more convenient lifestyle.



# Kasara Urban Resort Residences

Kasara is an urban resort community in Pasig City featuring amenities such as a lake-inspired swimming pool, waterfalls, koi ponds, water bubblers, scenic elevators, and other features in a nature-rich setting that provide residents a vacation lifestyle experience.



# Pioneer Woodlands

Pioneer Woodlands features six high-rise towers and a transit-oriented design. Linked to MRT-3 Boni Ave. Station, it is an ideal residence for working professionals and students who wish to be near essential locations.



# Empire East Highland City

Empire East Highland City is a 22-hectare elevated township in Pasig-Cainta that features a sprawling green park, a high-end mall, an exclusive sports club and a luxurious 37-tower residential complex. This sustainable community is close to LRT-2 and the future MRT-4.





Empire East launched several promos to help more aspiring Filipino homeowners achieve their dream homes. In addition, the Company successfully offered flexible terms and discounted rates, focusing on pre-selling developments like Empire East Highland City and The Paddington Place.

# EMPIRE EAST'S DEVELOPMENT

## Commitments 102-16

### Commitment to Buyers

Empire East has a well-known track record of project completion and delivery as a testament to its 100% commitment to the vision of creating quality homes for aspiring homeowners. Each development concept and construction comes with unique features and elegant design that meets and exceeds every client's discerning expectations.

### Home and Family Building

Through Empire East's integrated township concepts, each person automatically has a healthier ground to plant their roots and progressively grow. Through this, Empire East can fulfill its goal to help sustain its continuous development.

Through Empire East's integrated township concepts, each person automatically has a healthier ground to plant its roots and progressively grow. Through this, Empire East can fulfill its goal to help sustain its continuous development.

### National Progress and Prosperity

A progressive cityscape is a sign of an improving country and urban lifestyle. Empire East is dedicated to uplifting Filipinos' lives by providing a variety of developments located at strategic addresses in Metro Manila. This innovation aims to bring every essential lifestyle closer to its dwellers and offer urgent attention to each dynamic city's needs. The company's premier concepts that incorporate resort-inspired lifestyles and transit-oriented living

into people's homes open each person's minds to better standards of life, pulling up the values of others they interact with.

### Expansion of Ideas and Vision

Empire East values the importance of ideas from which more significant concepts come. The company believes that big changes are impossible without that seed of change. Everything starts with a vision, which is slowly manifested into a reality. Empire East is inspired by its Chairman, Dr. Andrew L. Tan, who began his company only with a dream of producing exceptional living spaces for aspiring families. Twenty-eight years later, he was not only able to provide homes but also, he was able to create the best lifestyles that Filipinos deserve.

### Anti-Corruption Provision

The Company has a code of conduct in place communicated to all employees. Those involved in government dealings are closely managed. They are not directed to deal with any corrupt practices and process requirements with due time and diligence.

A Related Party Transaction (RPT) policy is in place to ensure that all RPTs of Empire East Land Holdings, Inc, its subsidiaries, affiliates, and other related entities are conducted fairly in the best interest of the Company and its shareholders. A board has been assigned to manage these dealings and ensure that those with significant impact are

reported to the public.

Furthermore, the organization does not allow any employee to exchange gifts with parties with whom they do business or come in contact through work unless within the bounds of proper and ethical behavior. This is included in the Company's Code of Business Conduct and Ethics.

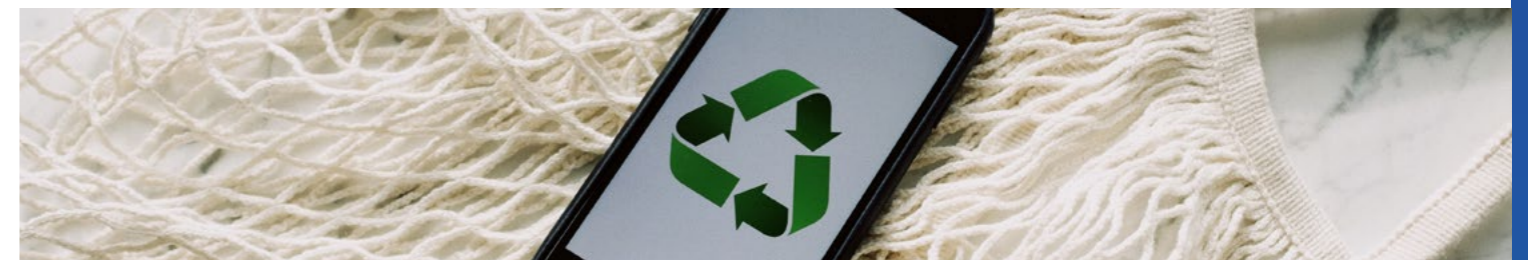
# 100%

employees to whom the organization's anti-corruption policies and procedures have been communicated to.

# 100%

directors, management, and employees that have training on anti-corruption.

**\*No reported corruption issues for 2021.**

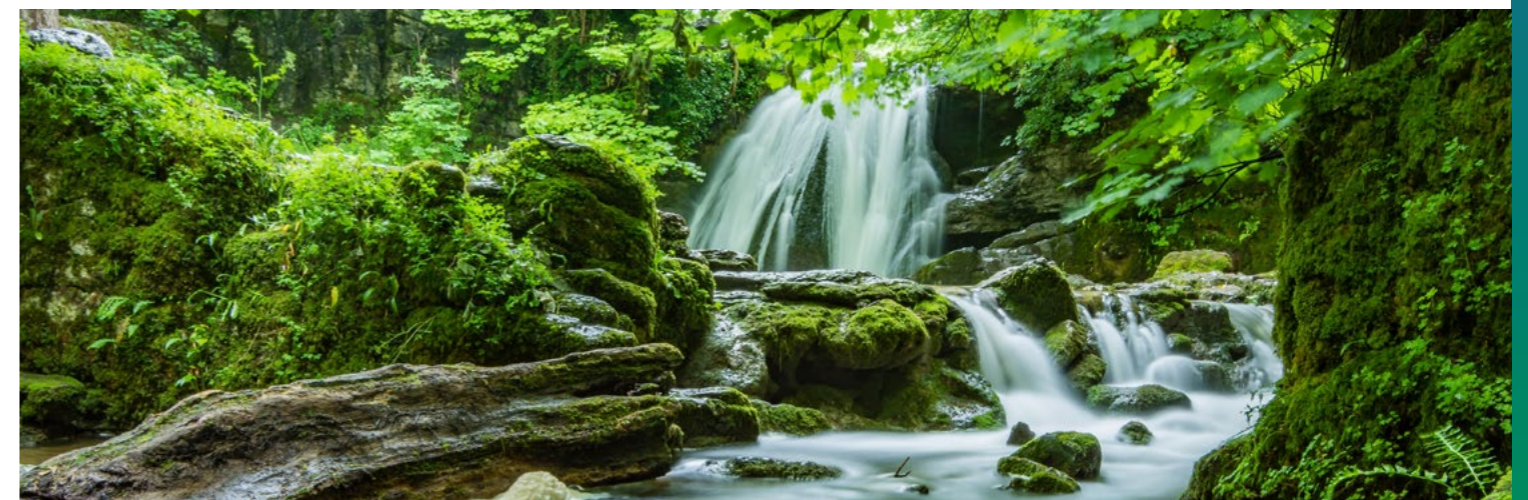


# SUSTAINABILITY

## at Empire East 102-11 102-12 102-13



Being in the real estate development sector, Empire East incorporates sustainability mainly in the design and development of its various residences. The Company introduced transit-oriented designs in its developments which aim to make people live closer to essential establishments—reducing their travel time and contributing to traffic decongestion.

The Company has also been investing in open spaces in its developments, with some projects having 30% up to 50% open space. Creating open spaces makes cities more liveable and contributes to a better quality of life.



**Supporting United Nations Sustainable Development Goals**

Key Products and Services	
Residential Developments	
<p>Societal Value / Contribution to UN SDGs</p>  	<p><b>SDG 11: Sustainable Cities and Communities</b> <b>SDG 8: Decent work and economic growth</b></p> <p>The Company develops many of its residential projects in locations near public transportation hubs. In doing so, homeowners are given convenient routes to work and reduced time spent commuting.</p> <p>This also encourages homeowners to use public transportation rather than private vehicles, reducing emissions and fuel consumption.</p> <p>Moreover, Empire East's residential developments also support SDG 11 and SDG 8. Residential developments provide housing and are essential to achieving inclusive, safe, resilient, and sustainable cities. (SDG 11) It also contributes to economic growth through construction-related jobs, as well as an increase in demand for construction materials and services.</p>
Potential Negative Impact of Contribution	Substantial amounts of resources and energy are consumed to construct residential projects, as well as economic and social impacts on the local community.
Management Approach to Negative Impact	Empire East keeps track of its energy and GHG emissions. However, no evaluation parameter for energy and GHG emissions management throughout the stages of construction projects exists at this time.
Commercial Spaces in Residential Developments	
<p>Societal Value / Contribution to UN SDGs</p>	<p>Commercial stores integrated into the company's residential developments provide homeowners access to goods and services within walking distance, as well as provide entrepreneurs an avenue to access a key demographic market.</p> <p>These developments also help stimulate the economic activity of the local community, bringing in more potential customers for local businesses and generating employment opportunities.</p>
Potential Negative Impact of Contribution	Substantial amounts of resources and energy are consumed to construct these projects, as well as economic and social impacts on the local community.
Management Approach to Negative Impact	Empire East keeps track of its energy and GHG emissions. However, no evaluation parameter for energy and GHG emissions management throughout the stages of construction projects exists at this time.
Primary and Secondary Education	
<p>Societal Value / Contribution to UN SDGs</p> 	<p><b>SDG 4: Quality Education</b></p> <p>Accredited as a science school, Laguna BelAir Science School (LBASS) provides quality and balanced education in the Community, contributing to SDG Goal 4 - Quality Education. It contributes to the goal of building and upgrading education facilities that are child, disability, and gender-sensitive, as well as providing a safe, non-violent, inclusive, and effective learning environment for students.</p> <p>Additionally, LBASS' focus on sustainability allows its students to understand environmental responsibility.</p>

Potential Negative Impact of Contribution	Apart from the resource used by the institution in its day-to-day operation, no negative impacts have been identified for this service.
Management Approach to Negative Impact	No material negative impacts were identified.
CSR and Sustainability Programs	
<p>Societal Value / Contribution to UN SDGs</p>  	<p><b>SDG 1: No Poverty</b> <b>SDG 2: Zero Hunger</b></p> <p>Partnership with Tayo Tayo (Stand Together) - a group of friends in a local barangay that launched 'Community Pantry sa New Manila' - one of the longest-sustained pantries that helped feed about 300 families per day of operation in response to the COVID-19 pandemic.</p>
Potential Negative Impact of Contribution	These are not expected to generate negative impacts as they are aligned and implemented to directly address sustainability goals.
Management Approach to Negative Impact	These programs are implemented to manage risks and negative socio-environmental impacts on other business areas.

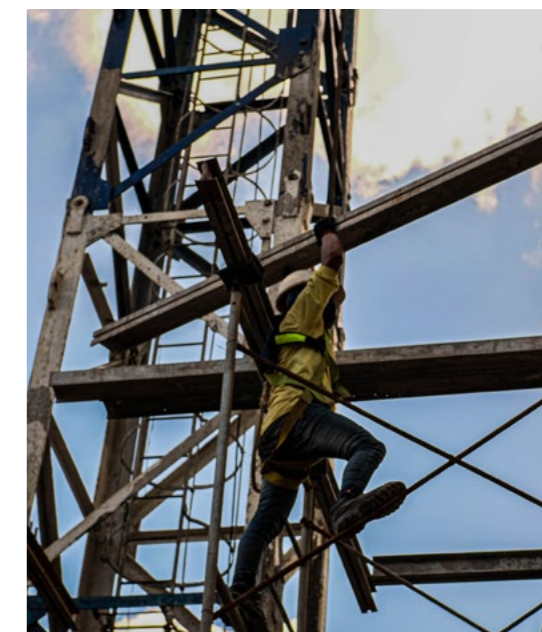
## Design for **RESOURCE AND EFFICIENCY**

### Compliance with Green Building Code Requirements

Empire East's developments comply with the Philippine Green Building Code in collaboration with design consultants who ensure the preparation of Green Building-compliant designs. These designs include specification of environment-friendly materials, construction of rainwater collection tanks, and wastewater treatment facility that recycles water to be used for landscape irrigation purposes.

### Green Spaces at Empire East Highland City Project

The Company collaborates with a landscape consultant to design a segment of the project to contain various species of trees and plants and



create a forest within the township. Apart from a better surrounding, this will be a source of fresh air within the development and its neighbors once developed.

**The Future: Pursuing Sustainability and Resiliency**

Empire East has set its sights on pursuing its vision of sustainability and resiliency with the following goals: building a new sustainable development in Pasig-Cainta and reaching out to more communities through social responsibility initiatives. Empire East pledged to build sustainable cities and communities in line with the UN Sustainable Development Goals. Ultimately, the Company is also committed to utilizing renewable energy and reducing its carbon footprint, creating more job opportunities, and fighting for gender equality in the workplace. In addition, the Company focuses on building homes that are functional and purpose-built to suit people's unique lifestyles. Empire East will continue to seek the support of stakeholders as they strive to be the country's leading provider of affordable and luxurious homes while improving lives for a sustainable future.

## Social Performance: EMPLOYEE AND COMMUNITY CONNECTIONS

103-1 103-2 103-3 102-7 102-8 401-1 102-35 405-1



**Employees**

Empire East's approach to hiring stems from its commitment to SDG 8, supporting inclusive and sustainable economic growth, full and productive employment, and decent work for all.

Positions at different levels with more entry-level applicants are open to help bolster their careers in a safe and supportive environment. Vacant positions are filled in accordance with the approved annual Manpower Budget, in the best professional manner, and in accordance with the guidelines and procedures of the Human Resources Department.

In addition, the Company hires the most qualified personnel with the necessary educational background, skills, experience, character, and job knowledge. The recruitment practice involves communication through multiple means, both online and offline, to reach as many Filipino applicants as possible and cater to their various capacities

The Company also uses relevant platforms like

LinkedIn, Kalibrr, and newspapers, and conducts virtual interviews to adhere to implemented safety protocols.

Moreover, to maintain a healthy balance and support SDG 5 Gender Equality, Empire East employs a healthy mix of male and female staff.

**Total workforce**

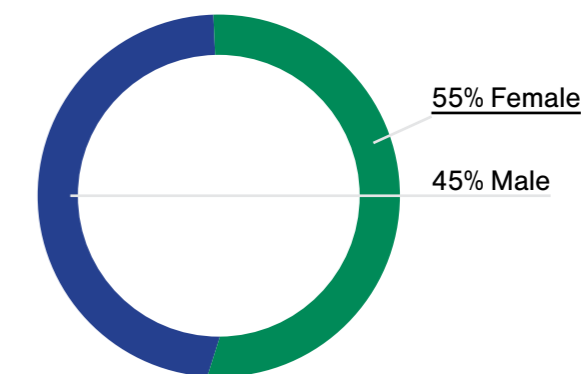
	MALE	FEMALE	TOTAL
Permanent	254	302	556
*Probationary	18	28	46
			602

*\*Pertains to new employees under observation before the Company determines if he/she is qualified for permanent employment.*

**New employee hires**

AGE	GENDER	
	Male	Female
Below 30	34	50
30-50	3	3
Above 50	0	0
Total	37	53

**Workforce Diversity**



**Employee turnover**

AGE	GENDER	
	Male	Female
Below 30	30	81
30-50	21	13
Above 50	1	0
Total	52	94

**Remuneration policies**

All Departments are required to prepare a Manpower Plan, subject to annual review, revision, and approval, as part of the Budget Preparation Process. Following the Salary Structure with salary grade & level per rank prepared by the HR & Finance Department.

Manpower Plan is submitted to the Human Resource Department yearly at the start of the Budgeting Process that includes the projected salary of the employees for the year. Performance-based pay and other bonuses are subject to approval by the Management.

**Sign-on bonuses or recruitment incentive payments**

EELHI doesn't provide a sign-on bonus or recruitment incentive.

**Termination payments**

All resigned employees receive their Last Pay within 30 days. A person who resigns from their position in employment is not, by law, entitled to separation benefits unless it is Company initiated.

Any outstanding accountability of the resigning employee or an employee being separated from the Company is settled immediately.

**Clawbacks**

Clawbacks-only if needed under special circumstances or in the event that salary had been released in advance or in excess.

**Retirement benefits, including the difference between benefit schemes and contribution rates for the highest governance body, senior executives, and all other employees.**

As an expression of gratitude for loyalty and dedication, Empire East grants Retirement Benefits to all qualified employees. This covers all regular employees ages sixty (60) to sixty-five (65) who have served the Company for at least five (5) years.

The HR monitors the records of all employees, particularly the dates of birth and employment. When an employee is found to have breached the conditions stated in the policy, they shall be given the option to retire.

The Management determines the remuneration of the employees with the endorsement of the HR & Finance Department.

**DIVERSITY AND EQUAL OPPORTUNITY**

103-1 103-2 103-3 401-3 402-1 401-2 404-1 404-2

at Empire East

Empire East aims to create jobs at every stage of the Company's supply chain. With this, and by catering to larger demographics that include both genders, the Company can help convert more potential applicants into productive members of society. Empire East makes no distinction between task assignments and remains open to collaborating with people based on knowledge, experience, personal goals, potential value, and skills.

Additionally, Empire East follows laws that encourage women's health and safety, equal compensation, maternity leave, and health insurance. It protects women from any discrimination or harassment. A grievance committee is also on hand to investigate and prosecute any complaints, and violators may be subject to sanctions from the law. There have been complaints about gender inequality in the past year.

**Parental Leave**

Parental leave is one of the full-time employee benefits offered by Empire East. Covering both male and female employees, this allows job-protected leave from employment to care for a child for 105 days for females and 14 days for males. Parental leaves are important for economic development and are a factor that can contribute to higher female labor force participation in the workplace and economic and health benefits to mothers. This year, seven (7) males and eleven (11) female employees took parental leaves.

Gender	Entitled to parental leave	Employees who took parental leave	Employees who returned to work after parental leave ended	Employees who returned to work after parental leave ended who were still employed twelve months after their return to work	Retention Rate (%)
Male	102	7	7	7	100%
Female	80	11	10	8	73%

**Compliance with Government Labor Regulations**

The Company stays true to its goal of adhering to the Labor Laws of the Philippines and strengthening SDG 8 (decent work and economic growth).

Empire East's consultation practices are given priority under all circumstances. As a result, the HR department developed a grievance policy that keeps internal conversations rolling about how to improve and serve the needs of both employers and employees.

An employee is free to approach the HR department to communicate any problem that pertains to working conditions. A grievance committee is then selected to hear the cases filed and provide the right necessary solutions as quickly as possible. As a Company that adheres to labor law and standards, Empire East strives to provide solutions during this process.

Furthermore, Empire East and its subsidiaries give employees time prior to the implementation of significant operational changes that could substantially affect them. In Empire East, it usually takes 1-2 weeks. A core group is created to cascade and immediately disseminate all departments for the major operational changes. Following that, a memo will be sent to all employees' email addresses, and updates will be posted on the Employees' Facebook page.

**Compensation and Benefits**

With the ultimate goal of assuring employee safety and productivity at all times, Empire East maintains a healthy connection with its employees, promotes mutual benefit, and optimizes assistance. Health card upgrades and the expansion of benefits to beneficiaries ensure that employees have access to high-quality health care. Rest days and exceptional educational help are also available when needed.

Empire East follows industry best practices and adheres to industry standards in general. It aspires to create a working environment that benefits and assists all internal stakeholders. As a form of evaluation, an employee sentiment check helps ensure that Empire East responds well to the organization's needs.

## Benefits given to full-time employees

- Life insurance
- Health care (aside from PhilHealth)
- Disability and invalidity coverage
- Parental leave
- Retirement provisions (aside from SSS)
- SSS
- PhilHealth
- Pag-ibig
- Vacation leaves
- Sick leaves
- Housing assistance (aside from Pag-Ibig)
- Telecommuting
- Flexible working hours
- Executive Car Plan
- Bereavement Assistance
- Salary Loans

	MALE	FEMALE
Total training hours provided to employees	1475.55	1516.45
Average training hours provided to employees	7.1475	7.89

Empire East allows each department to assess its personnel training needs in relation to its core competencies. The department then establishes training objectives and conducts any necessary upskilling

## Training provided to employees

Mental Health  
Hygiene  
Professional Image Training  
Coaching for peak performance  
Finance Academy  
Corporate Governance  
Accountants Conference  
Upskilling of Department's Core competency  
G Suite User Training  
Government Benefits Training

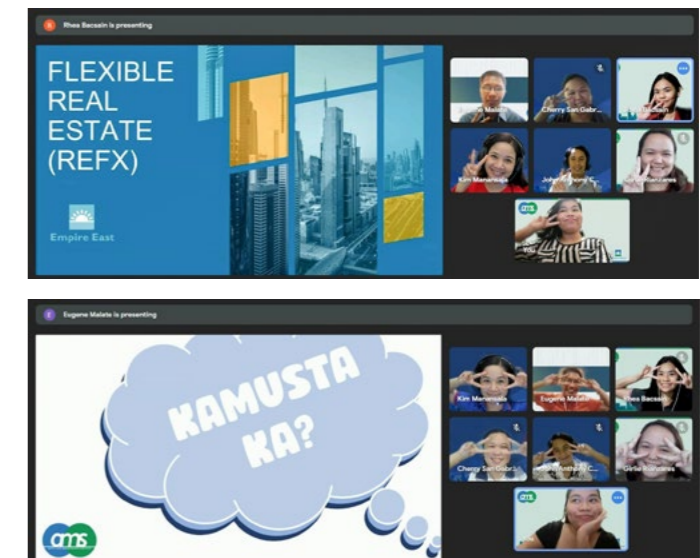
The organization offers evaluation forms following the training and does routine checks on the KPIs pertinent to individual tasks to evaluate the success of the Company's training and development.

### Departmental Training

Training specific to the employees' department is also conducted to equip them with skills needed in their line of work.

### AMS Training/ Skills Development and Process Updates

The Audit Management Services (AMS) conducted the training so that all members were informed of the updates in the processes of the Company and were properly equipped with knowledge and skills that will assist them in accomplishing their work. The internal week-long training was conducted in March and June 2021, as well as December 2021.



### Supporting the Company's Certified Tax Technicians (CTT)

As support for Empire East's CTTs, the Company offered career development opportunities as well as a 50% subsidy of the total cost of the CTT review and examination. Through this, employees can have a deeper knowledge of the national and local business taxes, which are very relevant to their work in the Company. This also leveled out the competency base of the department on tax work and management.

**71%** Company's passing rate for the Certified Tax Technicians exam

### Training & Development 103-1 103-2 103-3

Empire East's training impacts its business in all development stages, from planning, developing, and transacting up to product usage and operating. This guarantees that the organization provides high-quality services and that employees have the necessary expertise to maintain compliance with regulatory agencies. Finance, documentation and filing, branding and selling, purchasing, property turnover, and project operations all benefit from this.

**MIS develops online courses on Information Technology**

The Management Information System (MIS) division acquired online courses for system development, cloud maintenance, and server security. This enhances employee skills that can be used for the development of online applications and maintenance of cloud servers. These courses are available to anyone in MIS Dept.

**PRIORITIZING SAFETY AND HEALTH**

in the Workplace 103-1 103-2 103-3 403-8 403-9 403-10

Safe Man-Hours	2,612,740.00
No. of work-related injuries	0
No. of work-related fatalities	0
No. of work-related ill-health	0
No. of safety drills	5

With building construction as a major component of the business, the Company prioritizes the overall safety of its projects.

The department ensures that all parties involved have the awareness and same prioritization on safety during construction. The contractor’s duty for this aspect is expressly stated under the terms of his contract with Empire East. Contractors hired must be qualified and capable of implementing a good safety program for the project. They go through pre-qualification inspections and review contractors’ track records on the safety aspect.

At Empire East, it is imperative to strive every day to create a safe and pleasant workplace environment, ensuring the safety and health of employees in the workplace following the Labor Standards Act, Industrial Safety, and occupational safety and health regulations. With this, the Company has formed a Health & Safety Committee with representatives from different departments.

**Processes to identify work-related hazards**

1. Establishment of the DOLE-approved safety plan.
2. Execution of the approved plan.
3. Observation of daily toolbox meetings.
4. Observation of daily safety inspection.
5. Observation of weekly safety meetings.
6. Observation of weekly submission of safety reports.
7. Observation of issuance of infraction notices, emphasizing penalties, correction, and prevention.

**Safety in Construction Sites** 403-1

To ensure the quality of these processes on the construction sites, Empire East conducts weekly safety meetings to discuss compliance with policies and instructions based on Occupational Safety and Health (OSH) standards and other project safety concerns. The Company also ensures a sufficient number of on-site certified safety officers, nurses, and crew, based on the number of personnel.

Workers report on work-related hazards and hazardous situations through daily toolbox meetings conducted by the project Health and Safety Committee (HSC). Here, the committee gives out instructions and reminders to all workers and encourages them to speak up about issues they believe should be discussed regarding work execution and overall safety and security. Group (subcontractor) representatives, designated safety officers, project-in-charge, and foremen, are required to attend HSC weekly safety meetings.

In any hazardous situation, workers are free to address their respective safety officers in such cases at any given time. Sufficient Personal Protective Equipment (PPE) is prepared and provided on-site for all hazardous and high-risk work.

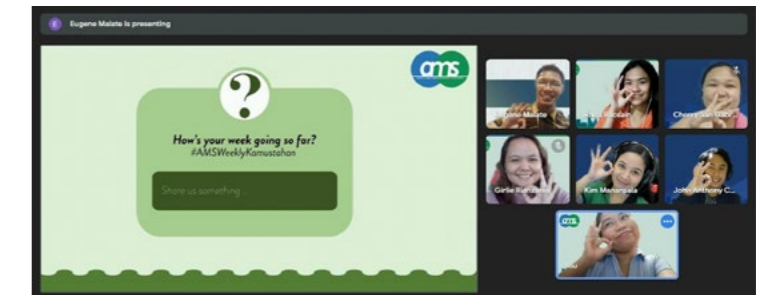
**The process to investigate work-related incidents**

403-2

1. The Contractor shall gather information regarding the incident.
2. Search for and establish facts of the incident.
3. Establish essential contributing factors.
4. Find the root causes of the incident.
5. Implement immediate corrective/preventive measures
6. Submit reports regarding all accidents and incidents to the Project Management Team and update the project Safety Manual if necessary.

**Occupational Health Services**

403-3



The safety group conducts daily routine inspections and completes safety checklists to ensure that hazards are eliminated and risks are minimized. Safety work permits, such as Hot Work permits, are also in place to verify that the correct equipment and area safety is in order.

Contractors are required to submit their health and safety plans to ensure that health and safety services are available to all workers. Implementation is regularly checked by our organization.

As COVID continued in 2021, Empire East promoted vaccination to protect employees as well as to serve homebuyers better. Work-from-home setup for some employees/flexible work arrangements was also implemented to further reduce contact. There were also *kamustahan* sessions for improved mental and emotional well-being and good work and personal relationships among employees.

	Percentage of male employees who availed:	Percentage of female employees who availed:
Telecommuting	18.50%	36.22%
Flexible working hours	18%	36%

Telecommuting and flexible working hours are benefits given to full-time employees. This 2021, to combat the spread of the virus in the office, face-to-face interactions were limited and a substantial number of employees were given the said working scheme.

## Continuing COVID Response

Armed to serve homebuyers:  
96% vaccination rate



## Worker Participation 403-4

The health and safety measures that are being implemented are based on plans that have been approved by the Department of Labor. Additionally, workers' input and concerns made at toolbox meetings are used to improve these plans and programs.

## Worker Training 403-5

Construction Occupational Safety & Health (COSH) Training for Safety Officers is a mandatory course designed to impart knowledge & skills on basic concepts & principles of occupational safety and health (OSH) to enable Safety Officers (SO2-certification) to implement their respective offices' safety and health provisions. Although not fully required, COSH training is also recommended for technical staff.

## Promotion of Worker Health 403-6

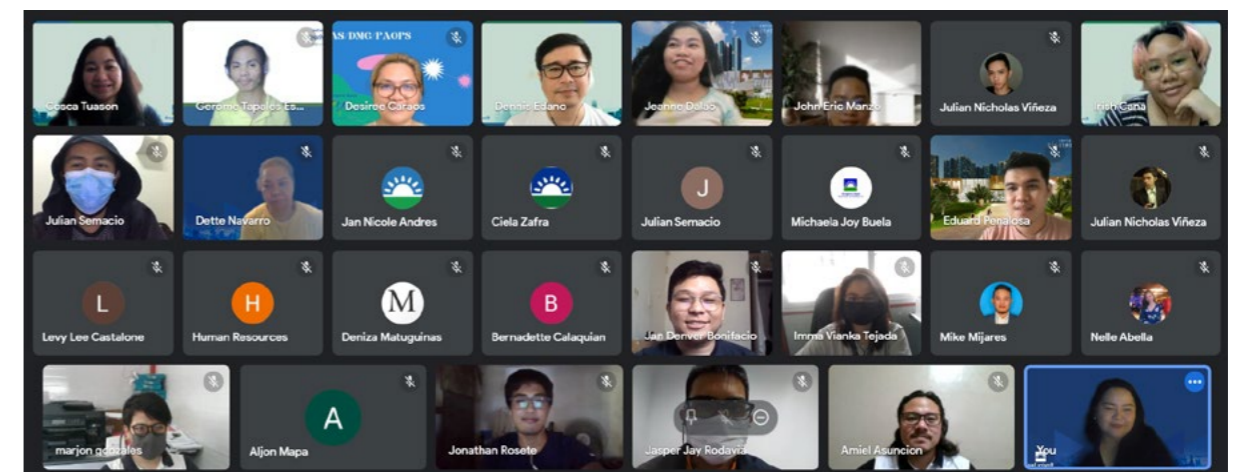
In construction sites, all contractors are mandated to have their workers covered by Philhealth. In addition, workers are also covered with accident insurance. Empire East direct employees are covered by Philhealth, HMO & Life Insurance. The Annual Physical Exam also allows employees to check their overall health.



## Social Spaces for Well-being

Empire East launched the Social Spaces campaign, a connected effort to promote a caring workplace culture focused on employee wellbeing and engagement while working on a hybrid set-up. In this campaign, employees were provided free Covid-19 vaccinations, as well as a variety of educational materials. Resource speakers from the Department of Health are invited to discuss available vaccines, their efficiency, and other health risks.

Employees can freely join and choose a group that interests them through the Social Spaces. Having a strong network of support or strong community relationships encourages both mental and physical wellness among employees.



Work from Home tips for employees



## Supply Chain Management

103-1 103-2 103-3 414-1

New suppliers screened using social criteria	14.65%
Number of suppliers assessed for social impacts	11
Suppliers identified with significant actual and potential negative social impacts	0

The Company's Pre-Construction Group (PrCG) Pre-Qualification criterion for social assessment deals more with the technical capabilities of its personnel through submitted training certificates and overall satisfaction rating of the vendor based on a background investigation. However, the technical assessment makes only a small part of the entire evaluation system, and if all other criteria are met, the impact on the overall rating is negligible.

The evaluation system helps the Company to ensure that documents are properly completed and assesses the qualifications accordingly. As part of this evaluation, PrCG conducts a background investigation to further check if social commitments are being carried out and if the vendor has made no record of serious legal actions before granting accreditation. Additionally, to promote trust and mutual respect with vendors, PrCG accepts Vendors' Product Presentations and Training invitations, which may benefit the team's knowledge enhancement.

The Company constantly ensures social compliance and relations using the systematic evaluation process. The collected data is being used as a basis for further improvements on current accreditation questionnaires being used.

## Digitization for more efficient resource management

The Management Information Systems Division created an application where contractors, suppliers, and consultants no longer need to be physically present to submit hard copies of documents. Submission through the uploading of electronic files into the portal reduces ecological footprint with paperless transactions and carbon reduction with lesser fuel used for transportation.



## Customer Engagement and Management

103-1 103-2 103-3 416-2

Empire East's mission has always been to build and provide 'affordably luxurious' home options to more aspiring homeowners during a crisis such as last year's. The Company is also committed to putting its homebuyers first in everything it does.

Incidents of non-compliance resulting in fine or penalty	0
Incidents of non-compliance resulting in a warning	0
Incidents of non-compliance with voluntary codes	0

Empire East complies with safety regulations in the industry, such as building codes and marketing promotions.

During the pandemic lockdowns, the Company conducted online walkthroughs in lieu of a physical meet-up to protect the customers at all points of their buyers' journey. Campaigns for selling online in the work-from-home setup are also amplified. Additionally, the Company provided independent contractors with a virtual walkthrough to aid them in presenting even within their homes. Table barriers were installed in the few open showrooms to reduce the danger of viral exposure to everyone they speak with. Various departments collaborate to ensure the safety of the customers from the blueprint to construction. Services are provided for every step of the buyers' journey—from location research, procurement of materials, construction, and customer sales handling, to the turnover and move-in.

Empire East created a central customer grievance bank where any complaint may be formally filed, evaluated, and acted upon. This results in comprehensive internal coordination to determine customers' needs and how they might be met as soon as possible.

Environmental compliance, sales agents accreditation, broker licenses, and Department of Human Settlements and Urban Development (DHSUD) compliance help the Company manage and ensure the health and safety of its customers.

## Armed to Serve Homebuyers Better

Whether it's adapting through online selling, discounts, flexible payment terms offer, or the opening of more communication and payment channels, the Empire East's Marketing Team has responded to the times by arming its staff and sales agents with the proper knowledge and tools to serve homebuyers first in a digital and safety-first consumer landscape.

Target problems were identified as well as ways to connect and be more present to the specific needs of homeowners—whether through reservation fees or payment channels and even up to the online and offline services provided to both new and existing clients, including getting agents vaccinated.

## Marketing and labeling

103-1 103-2 103-3 417-2 417-3

Marketing and labeling provide the avenue to deliver truthful and meaningful communications about Empire East's new products to its target audience. Producing marketing materials for announcements or advertisements allows new customers to discover its brand and connect with sales agents to facilitate their buying journey. In addition, Empire East assures the consistency of its condominiums' concepts, including information on the neighborhood and payment terms.

For 2021, Empire East did not run advertisements in paid newspapers. Instead, it opted for property features and announcements in the strategic times it engaged with publishers, mainly about the Transmutation Plan and Company news.



Empire East maintains compliance with the Department of Human Settlements and Urban Development (DHSUD), Philippine Association of National Advertisers (PANA), and Ad Standards Council (ASC) regulations. The Company has a solid plan to control and improve the individual marketing efforts of its independent contractors.

In 2021, there were 12 formal cases of complaints on marketing and labeling by buyers on unit purchases, 5 of which were resolved.

Marketing and Labeling	
No. of substantiated complaints on marketing and labeling*	12
No. of complaints addressed	5

\*Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms, as well as complaints that were lodged to and acted upon by government agencies.

**Customer Privacy** 103-1 103-2 103-3 418-1

Customer Privacy	
No. of substantiated complaints on customer privacy	0
No. of complaints addressed	0
No. of customers, users, and account holders whose information is used for secondary purposes	0

For the reporting year, there were no proven complaints about client privacy.

Empire East is required to comply with the Data Privacy Act and the regulations of the National Privacy Commission. As such, it is required to keep confidential the personal data of its customers, contractors, and employees. The Company processes information only for the purposes stated in its privacy policy, to which the customers, contractors, and employees consented.

Empire East has a privacy policy that can be accessed on its website. All customers, contractors, and employees are asked to give their consent to the same prior to obtaining their personal data. Furthermore, MIS implements different policies such as data encryption using ReCaptcha and two-way authentication (password and daily portal key).

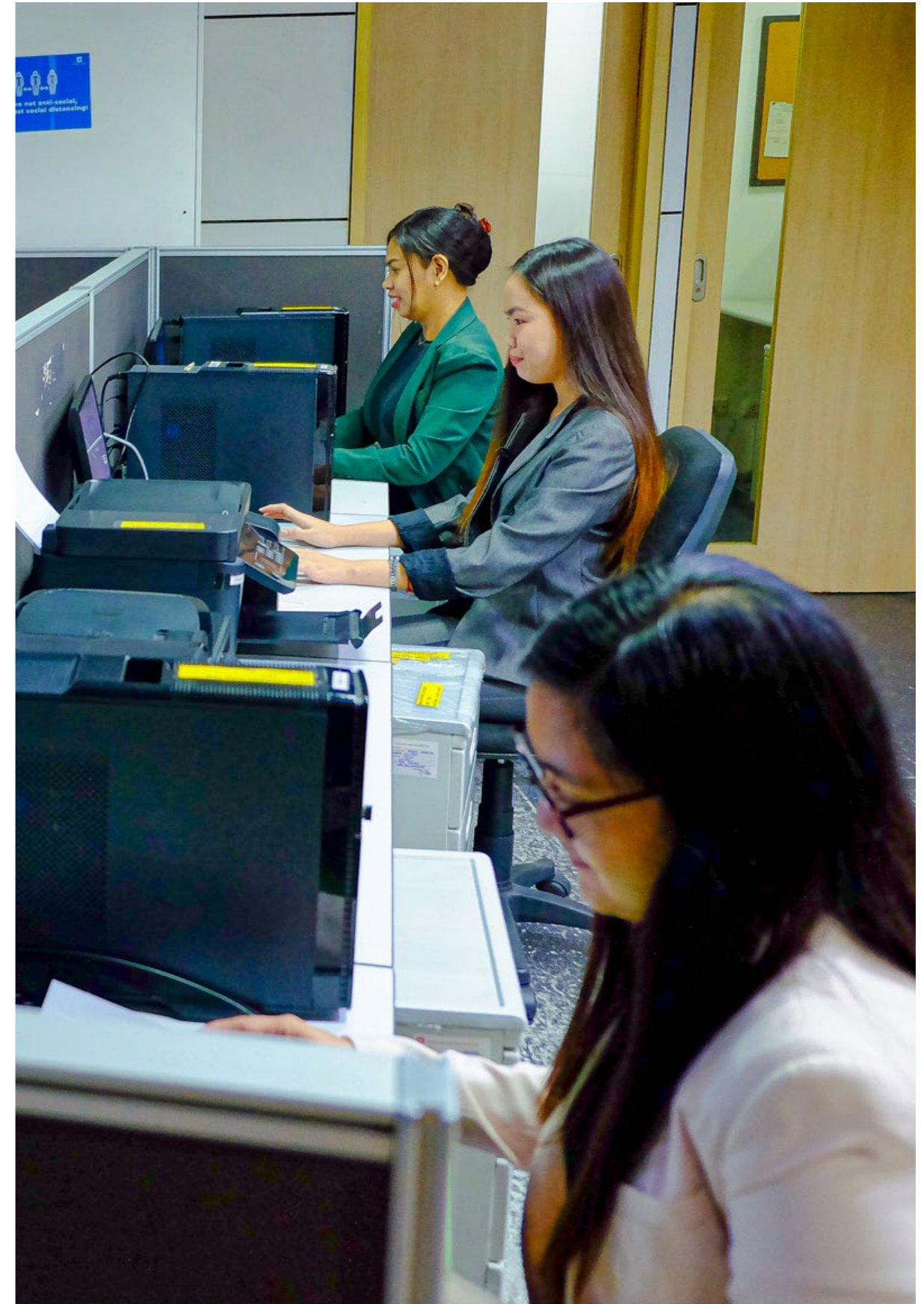
The person responsible for managing this is primarily the Data Protection Officer. The President and all department heads are likewise required to incorporate safeguards in order to ensure the confidentiality of personal data.

**Data Security** 418-1

Data Security	
No. of data breaches, including leaks, thefts, and losses of data	0

Empire East collects client data pertaining to name, birth date, marital status, and taxpayer identification number (TIN) in order to process the transfer of property titles to the respective clients. More than 35,000 individual client data are maintained by the Company. The client data is stored in Empire East's in-house servers, to which only the Company's in-house applications and tailored-fit enterprise accounting systems have access. (Note: Authorized personnel from the Empire East's Management Information Systems (MIS) department also have direct access to the client database when on the local network.)

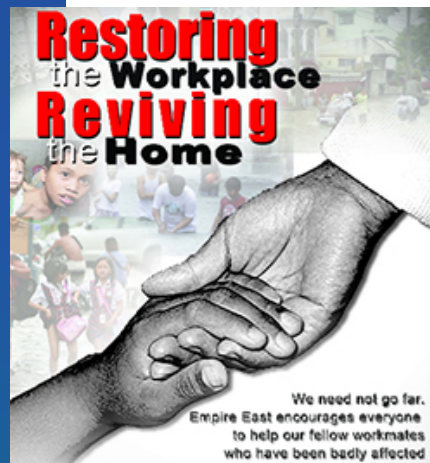
Any electronic component that may or has ever contained data, whether the Company's or clients', is removed and kept secure before disposal. For instance, it is Empire East's standard operating procedure that before a computer is disposed of, the hard disk drive platter and the magnetic read heads are removed from the drives. These are stored for safekeeping by the Empire East's Management Information Systems department and disposed of adequately. The Company is committed to resolving issues raised by customers through its Credit and Collections department and its Customer Relations department.



**Serving the Community** 103-1 103-2 103-3 413-1 413-2

Empire East is a public Company that serves a community of various stakeholders. As an active member of society, Empire East has a responsibility to help promote what it truly values: community growth, resilient cities, and safe and inclusive areas that enable people to thrive.

Empire East's core purpose is to help provide sustainable homes to support the growth of Filipino families. By building sustainable homes in specific locations, Empire East is one with the Local Government Units (LGUs) in its goal to implement and promote a comprehensive land use program that adheres to its residents' rights to access valuable touchpoints that contribute to their city living needs. They also value the role of the family in nation-building and the contribution of the youth to this cause as well.



**2009**

**Typhoon Ondoy** deliver relief goods to the survivors in Pasig and Marikina

**2013**

**Typhoon Yolanda** deliver relief goods to the survivors in Pasig and Marikina

**2017**

**The Blanket Project** provided old but useful and new blankets to the Marawi siege survivors

**2018**

**strEAT** provided warm meals for the street families in Manila  
**heART** provided food and school supplies, taught school-aged kids with art  
**pROOFs** partnership with Gawad Kalinga, Laguerta  
**Get READy**: Built a library at Little Baguio Elementary School in Santa Maria, Laguna

**2019**

**Best in CSR** Philippines Property Awards  
 25 pocket outreach activities: 25 years Anniversary  
**Project SAVE**: Support for Adolescents and Voice for the Elderly  
**EXCElerate**: Elevating Filipino Literacy Rate Towards Excellence  
**UNITed**: Edifying the Filipino Family as Basic Unit of Society  
**SustainABLE**: Caring for the Environment for a Sustainable Future  
**HEALTH**: Addressing problems of the heart to promote health.

**2021**

**Tayo Tayo** (Let's Stand Together) Community Pantry in New Manila  
**Typhoon Odette** response with Tang-ing Yaman Foundation

In 2021, Empire East continued its commitment to serve the community. Among its recent projects is a partnership with Tayo Tayo (Let's Stand Together)—a group of friends in a local barangay that launched 'Community Pantry sa New Manila'—one of the longest-sustained pantries that helped feed about 300 families per day of operation in response to the COVID-19 pandemic.



## ENVIRONMENTAL Responsibility

103-1 103-2 103-3 307-1

Empire East tracks its raw materials usage, energy consumption and reduction, water consumption, wastewater output, and solid and hazardous wastes to be able to manage them better and as part of the Company's design for resource efficiency.

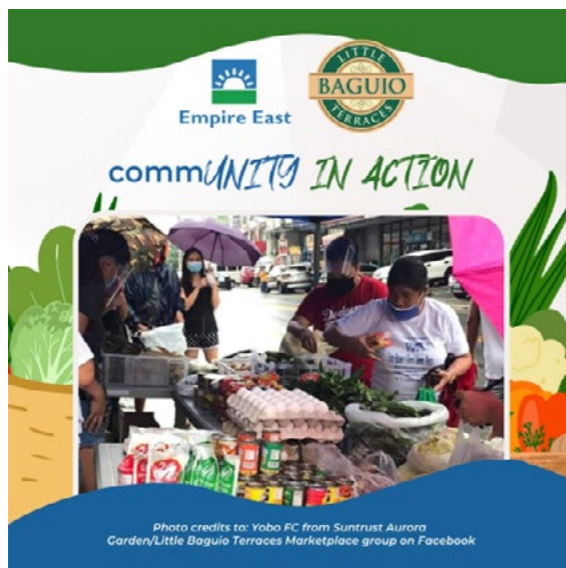
The Company maintains strict compliance with the codes and requirements of all regulatory agencies, both in the design of projects and during their construction. The Company works with contractors to ensure that full compliance with the requirements of regulatory bodies such as the Environmental Compliance Certificate (ECC) issued by DENR or Laguna Lake Development Authority (LLDA) is implemented. These are laid out in the contracts of both technical consultants and contractors. Department professionals from the Design, Pre-Construction, and Construction Management Groups, as well as technical consultants and contractors, are in charge of this.

The current Pre-Qualification procedure only covers a small portion of this topic; therefore, effective Vendor evaluations cannot be measured with this limited perspective. The group is highly open to embracing changes to improve the process.

This year, there were no substantial penalties or non-monetary sanctions for non-compliance with environmental laws and regulations.



Its latest community response started in December when the employee volunteers decided to raise funds to provide relief bags containing essential food items to the survivors of Typhoon Odette in partnership with the Tanging Yaman Foundation.



### Community Impact

- Regalo Ngayong Pasko "Community Pantry"
  - 200 people reached
  - Partnership with Tayo Tayo
  - Investment: PHP 259,000.00
- Typhoon Odette Relief:
  - 500+ people reached
  - Partnership with Tanging Yaman Foundation
  - Investment: + PHP 86,000

### Materials 103-1 103-2 103-3

Empire East consumes non-renewable materials, given the nature of current operations, products, and services. These raw materials are continuously monitored and managed, as part of the Company's commitment to design for resource efficiency, by department staff from the Design and Construction Management Group, as well as third-party technical consultants.

Empire East also provides Design Terms of Reference, which serves as a guide in ensuring that all designs are in compliance with sustainability goals.

Moreover, there is an increasing demand for the industry to design products as energy-saving and resource-efficient as possible, driving growth to the circular economy, as well as sustainable development. With this, the Company seeks to source sustainable raw materials moving forward, prioritizing impact on resource use and overall energy consumption.

Materials used by weight or volume	Quantity	Units
• Renewable	N/A	Kg/Liters
• Non-renewable*		
Cement	40,233,053.60	kgs
Ceramics	332,454.22	pcs
Paint	38,231.74	sqm
Gypsum Board	5,302.10	sqm
PVC Pipes	34,023.00	m
Reinforcing steel bars	3,333,094.99	kgs
Wood (doors and cabinets)	83,525.00	kgs
Glass	19,350.00	kgs
Wires	1,225.00	lm
Steel pipes	19,551.00	m
Percentage of recycled input materials used to manufacture the organization's primary products and services	No data available	%

\*The quantities of non-renewable materials listed above are estimated only.

## ENERGY

### Consumption 103-1 103-2 103-3 302-1 302-2 302-3 302-4

Empire East views energy efficiency as a business imperative. In the construction of the Company's integrated townships and pioneering lifestyle concepts with the goal of sustainability in mind, we ensure the implementation of policies and energy usage recommendations that meet local regulations. Empire East's project operations comply with the requirements of the Philippine Green Building Code, which promotes resource management efficiency and site sustainability. The Design and Construction Management Group is in charge of this, along with third-party technical consultants and contractors. Contractors identify and implement energy conservation measures in their projects while the design team works with the technical consultants to identify energy-efficient designs.

Energy consumption within the organization (in GJ)	
Energy consumption (gasoline)	125.79
Energy consumption (diesel)	1,034.75
Energy consumption (electricity)	1,767.76
Total energy consumption	2928.29

Energy consumption outside the organization (in GJ)	
Upstream	1,584.22

Energy Intensity		
Energy intensity inside the organization	0.000646 MJ/Revenue	5642.18 MJ/Employee
Energy intensity outside the organization - Upstream	0.000350 MJ/Revenue	3052.45 MJ/Employee

Reduction of Energy (in GJ)	
Energy reduction (diesel)	42.08
Energy reduction (electricity)	735.93
Total energy reduction	778

The Company saved 778 GJ of energy this year. The pandemic normalized working remotely and shifted to multiple smaller offices. This resulted in a significant reduction in the Company's fuel and electricity consumption for 2021.

### GHG Emissions 103-1 103-2 103-3 305-1 305-2 305-3

Empire East's greenhouse gas emissions are derived from two components. The first component is the consumption of energy derived from non-renewable resources such as diesel and gas for gas turbines, diesel generators, owned transportation, and refrigeration processes. The second component is organizational operations from the consumption of purchased electricity. 100% of the electricity was purchased from the grid.

There is presently no evaluation parameter for GHG emissions management throughout the construction stages of Empire East's projects.

### GHG Emissions in tCO<sub>2</sub>e 2019-2021

	2019	2020	2021
Scope 1 (tCO <sub>2</sub> e)	60.7	24.9	85.67
Scope 2 (tCO <sub>2</sub> e)	716.8	343.1	349.72
Scope 3 (tCO <sub>2</sub> e)	6.5	2.6	245.92*
Total emissions	784.1	370.6	681.31

\*Scope 3 emissions for 2021 include energy consumption of site contractors, including electricity consumption which accounts for the significant increase.

Scope 1 and 2 GHG emissions data cover GHG emissions from (1) fuel consumption of EELHI and LBASS and (2) direct office electricity consumption of EELHI (Gilmore Heights, Unionbank Plaza, Kasara, The World Center), LBASS, and EPHI. For LBASS, only 73% of their consumption is taken into account. Scope 3 emissions include upstream fuel consumption and electricity consumption of site contractors.

Calculations made for this GHG Emissions Inventory Report utilized the prescribed methods, emission factors, and guidelines under the 2006 and 2019 IPCC Guidelines for National Greenhouse Gas Inventories in conjunction with the Philippines' 2016 Inventory Manual on Tracking Greenhouse Gases. The GWP from AR5 is represented in Scope 1 and Scope 3 emissions data for the purposes of this written report. Furthermore, for the Emissions Factors for Scope 2, Tier 2 emissions, the Philippines' Department of Energy 2015 to 2017 National Grid Emission Factors were used.

## SOLID AND HAZARDOUS

### Waste Management

306-1 306-2 306-3 306-4 306-5

Wastes are generated both by Empire East's activities and from its upstream value chain. These are food wastes, discarded construction material packaging, and damaged materials, which include cartons, plastics, debris, plywoods, and other scrapped materials generated during construction.

The Company works with contractors who implement proper solid waste disposal through accredited haulers on a regular basis. Other constructions

Empire East has a large increase in the declared waste generated this year compared to the previous years, as wastes generated by construction contractors were included in the 2021 figure.

and office wastes are sold to third-party buyers for recycling and processing, such as excess metals and PVC pipes. The purchasing department also contracts third-party services to sell or dispose of scrap metals.

Furthermore, the Company conducts physical inspections of project sites to guarantee that stock-piles of construction debris and scrap materials are regularly transported out of the site premises in order to assess successful waste management.

Total solid waste generated	19,780,035
Recyclable	1,034.75
Residuals/Landfilled	1,767.76
Total weight of hazardous waste generated*	2,928.21

\*No data available for hazardous waste generated

	Non-hazardous waste	Hazardous waste*	Total waste generated
<b>Waste diverted to disposal</b>			
Recyclables undergone other recovery operations	21,027	0	21,027
<b>Waste directed to disposal</b>			
Debris, mixed waste from construction contractors	19,759,008**	0	19,759,008
Waste generated	19,780,035	0	19,780,035

\*There is no data available for hazardous waste generated in 2021

\*\*19,756,920.00 kg are debris and mixed waste from construction contractors

## WATER AND WASTEWATER

### Waste Management

303-1 303-2 303-3 303-4 303-5

Empire East withdraws water from a third-party source for its project construction and office use. The Company's design stage takes into account relevant sanitary and plumbing codes, as well as the Department of Environment and Natural Resources (DENR) environmental guidelines. Empire East complies with regulations set in DAO 34 and 35, DAO 2016-08. Wastewater is siphoned and processed by a third-party Company before its discharge to surface water in Laguna Lake, Manila Bay, and the Pasig River.

Project site teams work with the contractors in the identification of possible water conservation measures, as well as the provision of guidelines in ensuring proper wastewater discharge.

In cubic meters	
Water withdrawal	1,806.80
Water consumption	1,795.65
Total volume of water discharge	11.15

### Sewage treatment plants get an upgrade

In compliance with the latest DENR Administrative Order of 2016 (DAO-2016), Empire East sewage treatment plants (STP) were upgraded/rehabilitated, and new ones were constructed. This is to ensure that STPs generate effluent discharges compliant with the latest allowable parameters of the DENR and that effluents discharged to the main drainage and sewerage systems are treated from harmful levels of biological and chemical components of the wastewater.



# Summary of DISCLOSURES

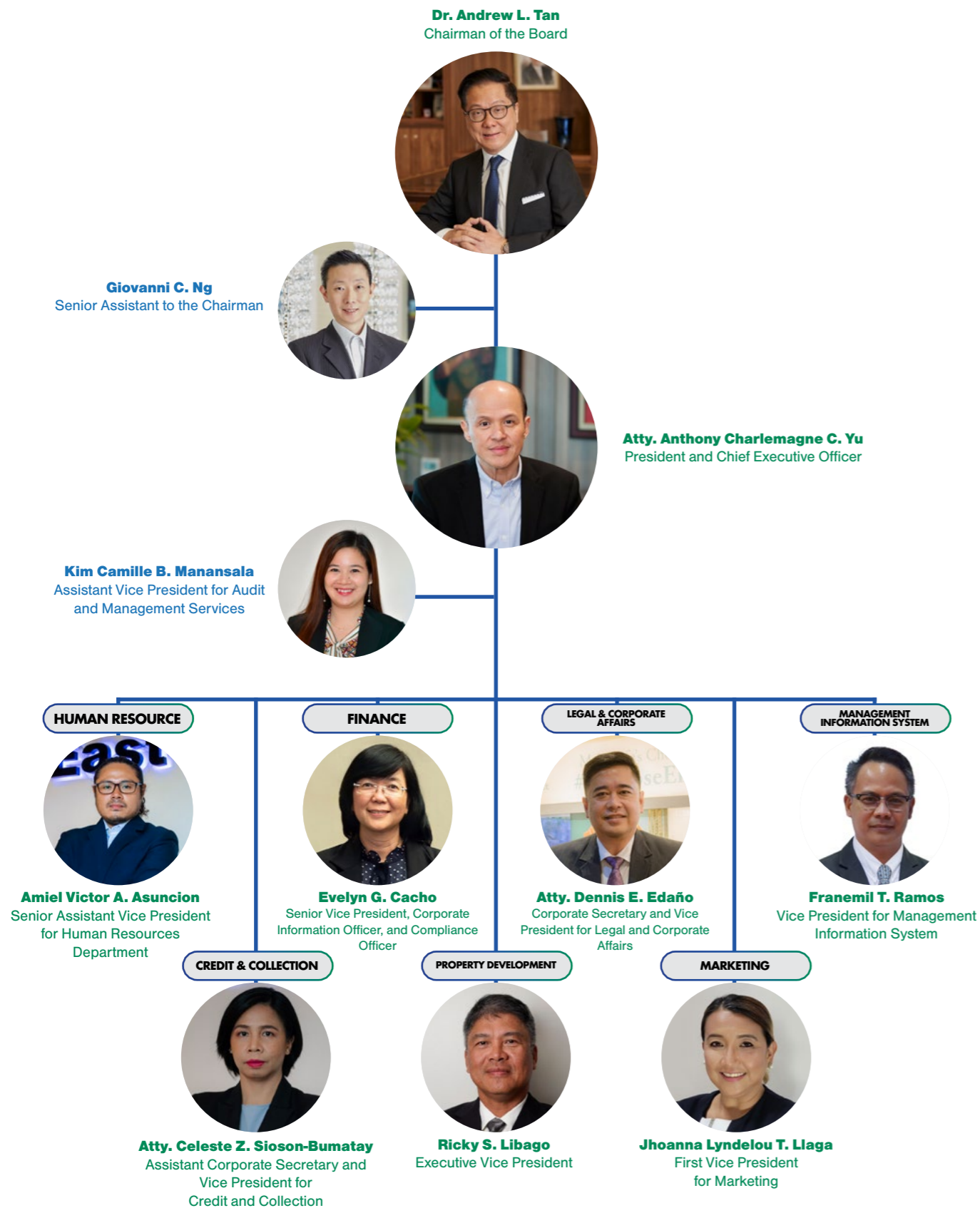
	2021	2020	2019
<b>ECONOMIC</b>			
Direct economic value generated (mPhp)	4,535	5,110	5,141
<b>Direct economic value distributed (mPhp)</b>			
Employee wages and benefits	410	408	471
Payments to suppliers, other operating costs	7,921	5,812	3,671
Dividends given to stockholders and interest payments to loan providers	54	65	128
Taxes given to government	412	253	460
Investments to community	0.2	0.1	0
<b>ENVIRONMENTAL</b>			
<b>Emissions</b>			
Scope 1 (tCO <sub>2</sub> e)	85.67	24.9	60.7
Scope 2 (tCO <sub>2</sub> e)	349.72	343.1	716.8
Scope 3 (tCO <sub>2</sub> e)	245.92	2.6	6.5
Total emissions	681.31	370.6	784.1
Emissions Intensity (tCO <sub>2</sub> e/mPhp)	0.15	0.07	0.17
<b>Water</b>			
Total volume (m <sup>3</sup> )	1,796	5,437	10,900
Water Intensity (m <sup>3</sup> /mPhp)	0.40	1.06	2.34
<b>Waste</b>			
Total waste (tonnes)	19,780.04	22.3	109.4
<b>SOCIAL</b>			
<b>Workforce by gender</b>			
Male (Executive)	10	10	10
Female (Executive)	5	5	7
Male (Non-Executive)	262	258	365
Female (Non-Executive)	325	357	320

	2021	2020	2019
<b>Workforce by age</b>			
<30	316	371	403
30-50	260	174	259
>50	26	85	40
Number of hours of training completed	2,788	1,394	8,325
Total expenditure on employee training programs	5.18	8.64	8.46
<b>PERFORMANCE APPRAISAL</b>			
Male	100%	100%	100%
Female	100%	100%	100%
*Attrition Percentage	24%	26.2%	10.5%
<b>DATA PRIVACY</b>			
Number of individual clients for whom data was primarily stored	43,733	35,492	36,029
Number of data security breaches in financial year	None	None	None

\*Attrition percentage = Number of employees left / (Number of employees at the start of the year + Number of employees at year-end) / 2 x 100.

# CORPORATE GOVERNANCE

Structure 102-18 102-22



The following were likewise elected to the various Board committees:

**EXECUTIVE COMMITTEE:**

Andrew L. Tan – Chairman  
Anthony Charlemagne C. Yu - Member  
Evelyn G. Cacho – Member

**AUDIT COMMITTEE**

Alejo L. Villanueva, Jr. (Independent Director) - Chairman  
Cresencio P. Aquino (Independent Director)  
Evelyn G. Cacho

**CORPORATE GOVERNANCE COMMITTEE**

Cresencio P. Aquino (Independent Director) - Chairman  
Alejo L. Villanueva, Jr. (Independent Director)  
Enrique Santos L. Sy

**BOARD RISK OVERSIGHT COMMITTEE**

Alejo L. Villanueva, Jr. (Independent Director) - Chairman  
Cresencio P. Aquino (Independent Director)  
Enrique Santos L. Sy

**RELATED PARTY TRANSACTION COMMITTEE**

Cresencio P. Aquino (Independent Director) - Chairman  
Alejo L. Villanueva, Jr. (Independent Director)  
Enrique Santos L. Sy



# REMUNERATION

## Policies

All Departments are required to prepare a Manpower Plan, subject to annual review, revision and approval, as part of the Budget Preparation Process. Following the Salary Structure with salary grade & level per rank prepared by the HR & Finance Department.

Manpower Plan is submitted to the Human Resource Department yearly at the start of the Budgeting Process that includes the projected Salary of the employees for the year. Performance-based pay and other bonuses are subject to approval by the Management.

Sign-on bonuses or recruitment incentive payments  
EELHI doesn't provide a sign-on bonus or recruitment incentive.

### Termination payments

All resigned employees receive their Last Pay within 30 days. A person who resigns from his/ her position in employment is not, by law, entitled to separation benefits unless it is Company initiated.

Any outstanding accountability of the resigning employee or an employee being separated from the Company is settled immediately.

### Clawbacks

Clawbacks-only if needed under special circumstances or event that salary had been released in advanced or in excess

Retirement benefits, including the difference between benefit schemes and contribution rates for the highest governance body, senior executives, and all other employees.

As an expression of gratitude for loyalty and dedication, Empire East grants retirement benefits to all qualified employees. This covers all regular employees ages sixty (60) to sixty-five (65), who has served the Company for at least five (5) years.

The HR monitors the records of all employees particularly the dates of birth and employment. When an employee is found to have reached the conditions stated in the policy, he/ she shall be given the option to retire.

The Management determines the remuneration of the employees with the endorsement of the HR & Finance Department.

# FINANCIAL

## Statements



## Consolidated Financial Statements and Independent Auditors' Report

### **Empire East Land Holdings, Inc. and Subsidiaries**

December 31, 2021, 2020 and 2019

Punongbayan & Araullo (P&A) is the Philippine member firm of Grant Thornton International Ltd



## Report of Independent Auditors

### Punongbayan & Araullo

20<sup>th</sup> Floor, Tower 1  
The Enterprise Center  
6766 Ayala Avenue  
1200 Makati City  
Philippines

T +63 2 8988 2288

### The Board of Directors and Stockholders Empire East Land Holdings, Inc. and Subsidiaries (A Subsidiary of Megaworld Corporation)

2nd Floor, Kasara Urban Resort Residences Tower 2  
P. Antonio St., Barangay Ugong  
Pasig City 1604, Metro Manila

### Opinion

We have audited the consolidated financial statements of Empire East Land Holdings, Inc. and Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2021 and 2020, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2021, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2021 and 2020, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2021 in accordance with Philippine Financial Reporting Standards (PFRS), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC) and described in Note 2 to the consolidated financial statements.

### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Certified Public Accountants

Punongbayan & Araullo (P&A) is the Philippine member firm of Grant Thornton International Ltd.

Offices in Cavite, Cebu, Davao  
BOA/ PRC Cert of Reg. No. 0002  
SEC Accreditation No. 0002

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### Emphasis of Matter

We draw attention to Note 1 to the consolidated financial statements, which describes management's assessment of the continuing impact on the Group's consolidated financial statements of the business disruption brought by the COVID-19 pandemic.

Also, we draw attention to Note 2 to the consolidated financial statements, which indicates that the consolidated financial statements have been prepared in accordance with PFRS, as modified by the financial reporting reliefs issued and approved by the SEC. The qualitative impact of the financial reporting reliefs on the consolidated financial statements are disclosed in Note 2 to the consolidated financial statements.

Our opinion is not modified in respect of these matters.

### Key Audit Matter

Key audit matter, in our professional judgment, is that matter of most significance in our audit of the consolidated financial statements of the current period. This matter is addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on such matter.

### Revenue Recognition on Real Estate Sales and Determination of Related Costs of Real Estate Sales and Real Estate Inventories

#### Description of the Matter

The Group's revenue recognition process, policies and procedures on real estate sales are significant to our audit because these involve the application of significant judgment and estimation. In addition, real estate sales amounted to P3.6 billion or 79.9% of consolidated Revenues and Income while costs of real estate sales amounted to P2.2 billion or 59.6% of consolidated Cost and Expenses for the year ended December 31, 2021, and costs of real estate inventories amounted to P21.7 billion or 47.0% of consolidated Total Assets as of December 31, 2021. Areas affected by revenue recognition, which requires significant judgments and estimates, include determining when a contract will qualify for revenue recognition, and measuring the progress of the development of real estate projects which defines the amount of revenue to be recognized, while areas affected by the determination of related costs, which also require significant judgement and estimates, include determining the amount of actual costs incurred as cost of real estate sales, and determining and assessing for any possible impairment on the real estate properties as of year-end. These areas were significant to our audit as an error in application of judgments and estimates could cause a material misstatement in the consolidated financial statements.

The Group's policies for revenue recognition on real estate sales and determination of costs of real estate sales and real estate inventories are more fully described in Note 2 to the consolidated financial statements. The significant judgments applied, and estimates used by management related to revenue recognition and cost determination are more fully described in Note 3 to the consolidated financial statements. The breakdown of real estate sales and costs of real estate sales are also disclosed in Notes 19 and 20, respectively, to the consolidated financial statements while the breakdown of real estate inventories are disclosed in Note 7 to the consolidated financial statements.

#### Certified Public Accountants

Punongbayan & Araullo (P&A) is the Philippine member firm of Grant Thornton International Ltd.

#### *How the Matter was Addressed in the Audit*

We obtained an understanding of the revenue recognition policy regarding real estate sales transactions, and an understanding of the cost determination policy regarding the real estate inventories and expenditures, together with the significant business processes of the Group related to these policies.

Our procedures in testing the appropriateness and proper application of the Group's revenue recognition and cost determination policies and processes include understanding the policies and procedures applied to revenue recognition and cost determination, as well as compliance therewith, including an assessment of the design and operating effectiveness of controls related to revenue recognition and cost determination processes employed by the Group, including relevant information technology general controls. We also performed tests on accuracy and completeness of supporting contracts, examination of supporting documents of sample of agreements and expenditures and performed overall analytical review of actual results.

In addressing the risks of material misstatements in revenue recognition, we have performed inspection of sample agreements for compliance with a set of criteria for revenue recognition and test of controls over contract approval. With respect to the timing of recognition of revenues based on the percentage of amount collected from customers, we have also tested the reasonableness of management's judgment in determining the probability of collection of the consideration in a contract which involves a historical analysis of customer payment pattern and behaviour.

Relative to the Group's measurement of progress towards complete satisfaction of performance obligation using the input method, we have tested the progress reported for the year in reference to the actual costs incurred relative to the total budgeted project development costs. Our procedures include test of controls over recognition and allocation of costs per project and direct examination of supporting documents. We have also performed physical inspection of selected projects under development to assess if the completion based on costs is not inconsistent with the physical completion of the project. In testing the reasonableness of budgetary estimates, we have ascertained the qualification of projects engineers who prepared the budgets and reviewed the actual performance of completed projects with reference to their budgeted costs.

In relation to cost of real estate sales and real estate inventories, we obtained an understanding of the Group's cost accumulation process and performed tests of the relevant controls. On a sampling basis, we traced costs accumulated to supporting documents such as invoices and accomplishment reports from the contractors and official receipts. We have also recomputed for the reasonableness of capitalized borrowing costs of the Group that formed part of the real estate inventories. In terms of assessment and determination for any possible impairment losses on the real estate inventories, we have tested the reasonableness of the selling prices of the real estate inventories per project related to the current market trend and prices of similar properties, less possible related costs to sell.

#### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the Group's SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2021 but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended December 31, 2021 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

#### **Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, as modified by the application of the financial reporting reliefs issued and approved by the SEC, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### **Auditors' Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision, and performance of the group audit. We remain solely responsible for our audit opinion.
- We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Renan A. Piamonte.

**PUNONGBAYAN & ARAULLO**



By: **Renan A. Piamonte**  
Partner

CPA Reg. No. 0107805  
TIN 221-843-037  
PTR No. 8852342, January 3, 2022, Makati City  
SEC Group A Accreditation  
Partner - No. 107805-SEC (until Dec. 31, 2023)  
Firm - No. 0002 (until Dec. 31, 2024)  
BIR AN 08-002511-037-2019 (until Sept. 4, 2022)  
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Aug. 27, 2024)

February 28, 2022

**EMPIRE EAST LAND HOLDINGS, INC. AND SUBSIDIARIES**  
*(A Subsidiary of Megaworld Corporation)*  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**DECEMBER 31, 2021 AND 2020**  
*(Amounts in Philippine Pesos)*

	Notes	2021	2020
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	5	P 3,389,416,319	P 2,129,720,752
Trade and other receivables - net	6	8,369,704,280	7,442,172,940
Contract assets	19	1,758,022,623	2,373,434,910
Advances to related parties	25	4,747,775,842	4,428,734,137
Real estate inventories	7	21,711,433,906	23,424,845,196
Prepayments and other current assets		806,697,644	714,844,084
Total Current Assets		<u>40,783,050,614</u>	<u>40,513,752,019</u>
<b>NON-CURRENT ASSETS</b>			
Trade and other receivables	6	2,371,548,731	2,132,911,294
Contract assets	19	294,925,623	15,340,770
Financial asset at fair value through other comprehensive income	8	1,328,680,000	1,193,560,000
Advances to landowners and joint ventures	9	237,419,388	226,428,530
Investment in an associate	10	279,556,412	275,482,240
Property and equipment - net	11	144,934,008	251,102,397
Intangible asset - net	12	116,628,807	122,100,528
Investment properties - net	13	643,119,509	671,138,058
Other non-current assets		5,190,893	5,190,893
Total Non-current Assets		<u>5,422,003,371</u>	<u>4,893,254,710</u>
<b>TOTAL ASSETS</b>		<u><b>P 46,205,053,985</b></u>	<u><b>P 45,407,006,729</b></u>

	Notes	2021	2020
<b>LIABILITIES AND EQUITY</b>			
<b>CURRENT LIABILITIES</b>			
Interest-bearing loans and borrowings	14	P 250,000,000	P 933,333,352
Trade and other payables	15	1,821,485,322	1,196,578,156
Lease liabilities	17	-	35,797,100
Customers' deposits	16	4,460,628,774	5,146,952,008
Advances from related parties	25	5,495,817,845	5,237,759,982
Contract liabilities	19	128,793,174	50,028,890
Other current liabilities	18	888,812,921	930,653,138
Total Current Liabilities		<u>13,045,538,036</u>	<u>13,531,102,626</u>
<b>NON-CURRENT LIABILITIES</b>			
Interest-bearing loans and borrowings	14	1,000,000,000	250,000,000
Contract liabilities	19	151,776,866	167,639,547
Lease liabilities	17	-	23,847,101
Retirement benefit obligation	23	136,639,807	201,252,634
Deferred tax liabilities - net	24	1,877,969,161	2,212,214,170
Total Non-current Liabilities		<u>3,166,385,834</u>	<u>2,854,953,452</u>
Total Liabilities		<u>16,211,923,870</u>	<u>16,386,056,078</u>
<b>EQUITY</b>			
Attributable to the Parent Company's stockholders			
Capital stock	26	14,803,455,238	14,803,455,238
Additional paid-in capital	26	4,307,887,996	4,307,887,996
Treasury stock - at cost	26	( 102,106,658 )	( 102,106,658 )
Revaluation reserves	8, 23, 26	650,475,278	475,160,800
Other reserves	2	( 292,118,243 )	( 292,118,243 )
Retained earnings	26	7,828,581,967	7,023,040,535
Total equity attributable to the Parent Company's stockholders		27,196,175,578	26,215,319,668
Non-controlling interests		2,796,954,537	2,805,630,983
Total Equity		<u>29,993,130,115</u>	<u>29,020,950,651</u>
<b>TOTAL LIABILITIES AND EQUITY</b>		<u><b>P 46,205,053,985</b></u>	<u><b>P 45,407,006,729</b></u>

*See Notes to Consolidated Financial Statements.*

**EMPIRE EAST LAND HOLDINGS, INC. AND SUBSIDIARIES**  
*(A Subsidiary of Megaworld Corporation)*  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**FOR THE YEARS ENDED DECEMBER 31, 2021, 2020 AND 2019**  
*(Amounts in Philippine Pesos)*

	Notes	2021	2020	2019
<b>REVENUES AND INCOME</b>				
Real estate sales	19	P 3,622,807,512	P 4,262,092,080	P 3,932,469,219
Finance income	22	409,859,311	340,546,947	295,402,422
Rental income	13, 28	82,369,787	78,556,703	154,471,033
Commission income	25	45,075,231	90,004,074	134,220,853
Equity share in net earnings of an associate	10	4,074,172	-	-
Other income	21	370,652,690	339,155,656	624,851,216
		<u>4,534,838,703</u>	<u>5,110,355,460</u>	<u>5,141,414,743</u>
<b>COSTS AND EXPENSES</b>				
Cost of real estate sales	20	2,228,701,691	2,537,176,895	2,192,214,309
Salaries and employee benefits	23	410,112,022	407,950,300	471,180,266
Finance costs	22	367,358,500	338,334,620	333,571,480
Commissions	19	237,184,791	321,160,515	361,167,537
Advertising and promotion		186,757,740	198,647,114	235,141,247
Taxes and licenses	13	142,700,549	74,549,635	153,079,327
Depreciation and amortization	11, 12, 13	69,477,080	109,957,448	111,369,197
Association dues		62,223,314	110,962,722	86,219,833
Travel and transportation		43,151,070	41,795,214	91,164,927
Equity share in net losses of an associate	10	-	6,592,537	3,830,936
Other expenses	21	169,794,068	184,321,786	180,251,632
Income taxes	24	( 179,711,192 )	253,964,347	306,660,741
		<u>3,737,749,633</u>	<u>4,585,413,133</u>	<u>4,525,851,432</u>
<b>NET PROFIT</b>		<u>797,089,070</u>	<u>524,942,327</u>	<u>615,563,311</u>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>				
<b>Item that will not be reclassified subsequently through profit or loss:</b>				
Fair value gains (losses) on financial assets at FVOCI	8	135,120,000	( 119,356,000 )	( 27,024,000 )
Remeasurements on retirement benefit	23	42,317,621	16,956,951	( 37,760,426 )
Tax income (expense)	24	( 2,347,227 )	( 5,317,683 )	11,535,073
		<u>175,090,394</u>	<u>( 107,716,732 )</u>	<u>( 53,249,353 )</u>
<b>TOTAL COMPREHENSIVE INCOME</b>		<u>P 972,179,464</u>	<u>P 417,225,595</u>	<u>P 562,313,958</u>
<b>Net profit (loss) attributable to:</b>				
Parent company's shareholders		P 805,765,516	P 531,433,225	P 622,021,871
Non-controlling interest		( 8,676,446 )	( 6,490,898 )	( 6,458,560 )
		<u>P 797,089,070</u>	<u>P 524,942,327</u>	<u>P 615,563,311</u>
<b>Total comprehensive income (loss) attributable to:</b>				
Parent company's shareholders		P 980,855,910	P 423,927,873	P 568,582,818
Non-controlling interest		( 8,676,446 )	( 6,702,278 )	( 6,268,860 )
		<u>P 972,179,464</u>	<u>P 417,225,595</u>	<u>P 562,313,958</u>
<b>EARNINGS PER SHARE - Basic and Diluted</b>	27	<u>P 0.055</u>	<u>P 0.036</u>	<u>P 0.042</u>

See Notes to Consolidated Financial Statements.

	Balance at January 1, 2021 Total comprehensive income for the year Transfer of reserves to earnings	Balance at December 31, 2021	Balance at January 1, 2020 Total comprehensive income for the year	Balance at December 31, 2020	Balance at January 1, 2019 Total comprehensive income for the year Changes in ownership interest in subsidiaries	Balance at December 31, 2019
<b>Attributable to Parent Company's Shareholders</b>						
Capital Stock (see Note 20)	P 14,803,455,238	P 14,803,455,238	P 14,803,455,238	P 14,803,455,238	P 14,803,455,238	P 14,803,455,238
Additional Paid-in Capital	P -	P 4,307,887,996	P -	P 4,307,887,996	P -	P 4,307,887,996
Treasury Stock (see Note 20)	P -	( P 102,106,638 )	P -	( P 102,106,638 )	P -	( P 102,106,638 )
Revaluation Reserves (see Notes 8, 23 and 24)	P 475,160,800	P 175,090,394	P 582,666,152	( P 107,505,352 )	P 636,105,205	( P 53,439,053 )
Other Reserves (see Notes 2 and 20)	P -	( P 202,118,243 )	( P 385,901,343 )	( P 292,118,243 )	( P 938,431,000 )	( P 292,118,243 )
Retained Earnings (see Note 20)	P 7,023,040,535	( P 224,084 )	P 805,765,516	( P 224,084 )	P 622,021,871	( P 93,843,100 )
<b>Total</b>	P 26,215,319,668	P 27,196,175,578	P 25,791,391,795	P 25,791,391,795	P 25,128,965,877	P 25,791,391,795
<b>Non-controlling Interests</b>	P 2,805,630,983	P 2,796,954,537	P 2,812,333,261	( P 6,702,278 )	P 2,588,719,887	( P 6,268,860 )
<b>Total</b>	P 29,020,950,651	P 29,993,130,115	P 28,603,725,056	P 29,089,119,517	P 27,717,685,764	P 29,089,119,517

EMPIRE EAST LAND HOLDINGS, INC. AND SUBSIDIARIES  
*(A Subsidiary of Megaworld Corporation)*  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2021, 2020, AND 2019**  
*(Amounts in Philippine Pesos)*

See Notes to Consolidated Financial Statements

EMPIRE EAST LAND HOLDINGS, INC. AND SUBSIDIARIES  
(A Subsidiary of Megaworld Corporation)  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED DECEMBER 31, 2021, 2020 AND 2019  
(Amounts in Philippine Pesos)

	Notes	2021	2020	2019
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Profit before tax		P 617,377,878	P 778,906,674	P 922,224,052
Adjustments for:				
Finance income	22	( 409,859,311 )	( 340,546,947 )	( 295,402,422 )
Finance costs	22	367,358,500	338,334,620	333,571,480
Depreciation and amortization	11, 12, 13	69,477,080	109,957,448	111,369,197
Loss on retirement of property and equipment	11	47,388,165	-	-
Gain on write-off of retirement benefits	23	( 7,781,159 )	-	-
Gain on derecognition of lease liabilities	17	( 4,119,620 )	( 9,005,501 )	-
Equity share in net losses (income) of an associate	10	( 4,074,172 )	6,592,537	3,830,936
Gain on sale of property and equipment	11	( 66,002 )	( 171,628 )	( 123,214 )
Operating profit before working capital changes		675,701,359	884,067,203	1,075,470,029
Increase in trade and other receivables		( 1,065,070,492 )	( 871,260,896 )	( 1,767,272,686 )
Decrease (increase) in contract assets		335,827,434	( 436,897,101 )	738,192,213
Increase in advances to related parties		( 50,764,690 )	( 68,039,439 )	( 983,862,792 )
Decrease (increase) in real estate inventories		1,722,349,155	1,846,866,138	( 332,266,650 )
Increase in prepayments and other current assets		( 91,853,560 )	( 28,435,202 )	( 104,949,282 )
Increase in advances to landowners and joint ventures		( 10,990,858 )	( 124,505 )	( 83,845,973 )
Decrease in other non-current assets		-	-	887,940
Increase (decrease) in trade and other payables		594,682,786	( 501,170,674 )	( 107,812,397 )
Increase (decrease) in contract liabilities		62,901,603	89,348,296	( 25,633,278 )
Increase (decrease) in customers' deposits		( 686,323,234 )	378,472,259	1,497,068,614
Increase (decrease) in other current liabilities		( 41,840,217 )	( 9,075,646 )	126,300,350
Decrease in retirement benefit obligation		( 21,058,093 )	( 141,858,528 )	( 18,792,172 )
Cash generated from operations		1,423,561,193	1,141,891,905	13,483,916
Interest received from receivables		28,313,297	59,822,685	47,098,560
Cash paid for income taxes		( 156,881,044 )	( 75,928,181 )	( 203,211,847 )
Net Cash From (Used in) Operating Activities		1,294,993,446	1,125,786,409	( 142,629,371 )
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Interest received from cash and cash equivalents	22	12,170,714	6,166,800	16,431,520
Acquisitions of property and equipment	11	( 6,536,694 )	( 8,968,709 )	( 14,137,022 )
Proceeds from the sale of property and equipment		66,002	242,064	123,214
Acquisition of additional ownership interest in an associate		-	-	( 576,274,666 )
Net Cash From (Used in) Investing Activities		5,700,022	( 2,559,845 )	( 573,856,954 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Proceeds from interest-bearing loans and borrowings	14, 33	1,000,000,000	500,000,000	-
Payments of interest-bearing loans and borrowings	14, 33	( 933,333,352 )	( 733,333,333 )	( 640,069,797 )
Repayments of advances from related parties	25, 33	( 62,633,982 )	( 76,990,281 )	( 79,581,067 )
Interest paid	15, 33	( 53,555,195 )	( 64,977,678 )	( 125,733,749 )
Proceeds from additional advances from related parties	25, 33	8,524,628	250,329,321	13,129,665
Repayments of lease liabilities	17, 33	-	( 13,866,415 )	( 52,824,440 )
Proceeds from subscription of non-controlling interest		-	-	930,000,000
Net Cash From (Used in) Financing Activities		( 40,997,901 )	( 138,838,386 )	44,920,612
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>		1,259,695,567	984,388,178	( 671,565,713 )
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>		2,129,720,752	1,145,332,574	1,816,898,287
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>		P 3,389,416,319	P 2,129,720,752	P 1,145,332,574

See Notes to Consolidated Financial Statements.

EMPIRE EAST LAND HOLDINGS, INC. AND SUBSIDIARIES  
(A Subsidiary of Megaworld Corporation)  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
DECEMBER 31, 2021 AND 2020  
(Amounts in Philippine Pesos)

1. CORPORATE INFORMATION

Empire East Land Holdings, Inc. (the Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on July 15, 1994, primarily to engage in the business of real estate development, mass community housing, townhouses, and row houses development. The Company is presently engaged in the development and marketing of mid-cost housing projects in the form of condominium communities, subdivision lots and house and lot packages, and commercial units to a limited extent. The Company also leases out commercial and industrial properties.

The shares of common stock of the Company are listed at the Philippine Stock Exchange (PSE).

1.1 Composition of the Group

As of December 31, the Company holds ownership interests in the following entities:

Subsidiaries/ Associates	Explanatory Notes	Percentage of Ownership		
		2021	2020	2019
Subsidiaries:				
Eastwood Property Holdings, Inc. (EPHI)	(a)	100.00%	100.00%	100.00%
Valle Verde Properties, Inc. (VVPI)	(b)	100.00%	100.00%	100.00%
Sherman Oak Holdings, Inc. (SOHI)	(b)	100.00%	100.00%	100.00%
Empire East Communities, Inc. (EECI)	(c)	100.00%	100.00%	100.00%
20 <sup>th</sup> Century Nylon Shirt Co., Inc. (20 <sup>th</sup> Century)	(d)	100.00%	100.00%	100.00%
Laguna BelAir Science School, Inc. (LBASSI)	(e)	72.50%	72.50%	72.50%
Sonoma Premier Land, Inc. (SPLI)	(b)	60.00%	60.00%	60.00%
Pacific Coast Megacity, Inc. (PCMI)	(f)	40.00%	40.00%	20.00%
Associate –				
Gilmore Property Marketing Associate, Inc. (GPMAI)	(b)	47.00%	47.00%	47.00%

Explanatory Notes:

- Subsidiary incorporated to market real estate properties of the Group and other related parties.
- Subsidiaries/associate incorporated in prior years but have not yet started commercial operations as of December 31, 2021.
- Subsidiary incorporated in prior year but ceased its operations as a marketing arm of real estate properties in 2014.
- Subsidiary acquired in 2015 which is yet to resume its operations, which is primarily to manufacture, distribute, and buy and sell wearing apparel and its accessories such as zipper, buttons, etc.
- Subsidiary primarily engaged in operating a school for primary and secondary education. However, the subsidiary will temporarily cease its operations in the succeeding year.
- Subsidiary of the Company starting 2018 when the Company obtained de facto control over the entity and was accounted for under the pooling-of-interest method.

The registered office address, which is also the place of operations, of the Company's subsidiaries and associates, except for EPHI, LBASSI, 20<sup>th</sup> Century and PCMI, is located at 12<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street corner 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City. Below is the summary of the registered office address of the other subsidiaries, which is also the place of their operation.

- (a) EPHI – #188 EC Information Center, E. Rodriguez Jr. Ave., Eastwood CyberPark City, Bagumbayan, Quezon City
- (b) LBASSI – Brgy. Don Jose, Sta. Rosa, Laguna
- (c) 20<sup>th</sup> Century – 632 Shaw Blvd. Highway Hills, Mandaluyong City
- (d) PCMI – 7<sup>th</sup> Floor, 1880 Building Eastwood City E. Rodriguez Jr. Ave. Bagumbayan, Quezon City

In prior years, the Company increased its ownership interest in VVPI and LBASSI, resulting in 100.00% and 72.50% ownership interest, respectively, over the respective subsidiaries. This resulted in the recognition of goodwill which amounted to P78.3 million as of December 31, 2021 and 2020 and shown as part of Intangible Assets – net account in the consolidated statements of financial position (see Note 12).

In 2015, the Company invested in PCMI amounting to P877.8 million in exchange for 750,000,000 shares, representing 20.00% ownership interest in the said company. In 2018, the Company has obtained de facto control over PCMI; hence, the investment is accounted for as an investment in a subsidiary. Further, in 2019, the Company obtained additional shares of PCMI, increasing its ownership interest to 40.00%.

Megaworld Corporation (Megaworld or Parent company) is the parent company of Empire East Land Holdings, Inc. and subsidiaries (the Group). Megaworld is presently engaged in property-related activities, such as, project design, construction and property management. Megaworld is 68.56% owned by Alliance Global Group, Inc. (AGI), the Company's Ultimate Parent company. AGI is a holding company with diversified investments in food and beverage, real estate, tourism-entertainment and gaming and quick service restaurant businesses. The shares of common stock of both Megaworld and AGI are also listed at the PSE.

On April 26, 2021, the Board of Directors (BOD) had approved the change of the Company's registered office and principal place of business from 12<sup>th</sup> Floor of Alliance Global Tower, 36<sup>th</sup> Street corner 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City to 2<sup>nd</sup> Floor of Kasara Urban Resort Residences Tower 2, P. Antonio St., Barangay Ugong, Pasig City. The amendment was approved by the SEC on September 6, 2021. The related approval from the Bureau of Internal Revenue was obtained on November 10, 2021.

Megaworld's registered office address is located on 30<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City. AGI's registered office is located at 7<sup>th</sup> Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez Jr. Avenue, Bagumbayan, Quezon City. These entities' registered office addresses are also their respective principal places of business.

## 1.2 Continuing Impact of COVID-19 Pandemic on the Group's Business

The Corona virus disease (COVID-19) pandemic started to become widespread in the Philippines in early March 2020 and its impact has been continuing until the date of the approval of these consolidated financial statements. The measures taken by the government to contain the virus have affected economic conditions and the Group's business operations.

In 2020 and 2021, the Group has taken the following measures to mitigate the adverse effects of the COVID-19 pandemic to the Group's business.

- implemented flexible and remote working arrangements for employees;
- negotiated for longer payment terms from suppliers and implemented cost-savings measures such as relocation of certain offices to Company-owned properties to manage the Group's cash flows;
- additional administrative expenses were incurred to ensure the health and safety of its employees and customers such as the frequent disinfection of facilities and COVID-19 testing for employees reporting to the offices;
- deferred scheduled price increases, offered discounts and flexible payment terms combinations to accommodate more buyers;
- implemented transmutation to online selling with the use of virtual platforms and video materials for project walkthroughs and condo tours for client presentations, and a fully digitized reservation process;
- launched a digital payment platform to enable customers to pay online;
- obtained lower-cost funding through bank financing to support its business operations, such as financing capital expenditures and refinancing of loans, and maintaining its cash preservation objective; and,
- undertook an intensive vaccination program to protect the employees and eligible dependents against COVID-19.

The Group's operations were affected by the COVID-19 pandemic in 2021 as discussed below.

### (a) Real Estate Sales

Real estate sales dropped by 15.00% given the restricted construction activities that led to the lower output. Other observations are presented below.

- sales recognized for the year mostly come from completed projects and continuous customer collections;
- construction activities were limited, if not suspended, during the enhanced community quarantine (ECQ) period and thereafter have slowly resumed in selected areas, and
- new project launches for 2021 were put on hold as work stoppage on-site could result in project completion risk.

### (b) Lease of Commercial Spaces

Rental income yielded 4.85% higher primarily to the reopening as a consequence of relaxed quarantine guidelines increasing foot traffic. Although, the concession of rent and other related charges amounted to P25 million. Other observations are presented below.

- non-renewal and registered early termination and restructuring of lease contracts;
- various community quarantine measures resulted in the temporary mall closures except for essential establishments, resulting in limited foot traffic;
- during the ECQ, approximately 34% of the total leased out gross leasable area were unable to operate. Mall operations gradually resumed operations thereafter; and,
- waived rental charges of temporarily non-operating tenants in the mall and commercial centers during the ECQ period.

(c) Tuition and Miscellaneous Fees

Tuition and Miscellaneous Fees declined by 18.00% as compared to the 2020 figures due to lower enrollees for the school year 2021 - 2022. Other observations are presented below.

- no increase in school fees for the school year 2021 - 2022; and,
- teachers and instructors shifted to online learning, with the provision of additional annual subscriptions fees to online platforms.

Management will continue to take actions to continually improve the operations as the need arises. The management projects that the Group would continue to report positive results of operations and would remain liquid to meet the current obligation as it falls due. Accordingly, management has not determined material uncertainty that may cast significant doubt on the Group's ability to continue as a going concern.

**1.3 Approval of the Consolidated Financial Statement**

The consolidated financial statements of the Group as of and for the year ended December 31, 2021 (including the comparative consolidated financial statements as of December 31, 2020 and for the years ended December 31, 2020 and 2019) were authorized for issue by the Group's BOD on February 28, 2022.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies that have been used in the preparation of these consolidated financial statements are summarized below and in the succeeding pages. The policies have been consistently applied to all the years presented, unless otherwise stated.

**2.1 Basis of Preparation of Consolidated Financial Statements**

(a) *Statement of Compliance with Philippine Financial Reporting Standards*

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS), as modified by the application of the financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic. The financial reporting reliefs availed of by the Group are disclosed in detail in the succeeding pages. PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board and approved by the Philippine Board of Accountancy (BOA).

The consolidated financial statements have been prepared using the measurement bases specified by PFRS, as modified by the application of the financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic, for each type of asset, liability, income, and expense. The measurement bases are more fully described in the accounting policies that follow.

(b) *SEC Financial Reporting Reliefs Availed by the Group*

In 2020, the Group has availed of several financial reporting reliefs granted by the SEC under Memorandum Circular (MC) No. 14-2018, *Philippine Interpretation Committee Question and Answer (PIC Q&A) No. 2018-12 Implementation Issues Affecting Real Estate Industry*, MC No. 3-2019, *PIC Q&A Nos. 2018-12-H and 2018-14*, MC No. 4-2020, *Deferment of the Implementation of IFRS Interpretations Committee (IFRIC) Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23, Borrowing Costs) for Real Estate Industry*, and MC 34-2020, *Deferral of PIC Q&A No. 2018-12 and IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23) for Real Estate Industry for another period of three years or until 2023*, relating to several implementation issues of PFRS 15, *Revenue from Contracts with Customers*, affecting the real estate industry.

In 2021, MC No. 2021-08, *Amendment to SEC MC No. 2018-14, MC No. 2019-03, MC No. 2020-04, and MC No. 2020-34 to clarify transitory provision*, provides real estate companies the accounting policy option of applying either the full retrospective approach or the modified retrospective approach when they apply the provisions of the PIC and IFRIC pronouncement.

Discussed below and on the succeeding pages are the financial reporting reliefs availed of by the Group, including the descriptions of the implementation issues and their qualitative impacts to the consolidated financial statements. The Group opted to avail the reliefs until the end of the deferment period as provided under the relevant MC.

Relief	Description and Implication	Deferral period
IFRIC Decision on Over Time Transfer of Constructed Goods (PAS 23) for Real Estate Industry	<p>The IFRIC concluded that any inventory (work-in-progress) for unsold units under construction that the entity recognizes is not a qualifying asset, as the asset is ready for its intended sale in its current condition (i.e., the developer intends to sell the partially constructed units as soon as it finds suitable customers and, on signing a contract with a customer, will transfer control of any work-in-progress relating to that unit to the customer). Accordingly, no borrowing costs can be capitalized on such unsold real estate inventories.</p> <p>Had the Group elected not to defer the IFRIC Agenda Decision, it would have the following impact in the consolidated financial statements:</p> <ul style="list-style-type: none"> <li>• interest expense would have been higher;</li> <li>• cost of real estate sales would have been lower;</li> <li>• total comprehensive income would have been lower;</li> <li>• retained earnings would have been lower; and,</li> <li>• the carrying amount of real estate inventories would have been lower.</li> </ul>	Until end of 2023



Relief	Description and Implication	Deferral period
PIC Q&A No. 2018-12-D, <i>Concept of the Significant Financing Component in the Contract to Sell</i> and PIC Q&A No. 2020-04, <i>Addendum to PIC Q&amp;A 2018-12-D: Significant Financing Component Arising from Mismatch between the Percentage of Completion and Schedule of Payments</i>	<p>PFRS 15 requires that in determining the transaction price, an entity shall adjust the promised amount of consideration for the effects of the time value of money if the timing of payments agreed to by the parties to the contract (either explicitly or implicitly) provides the customer or the entity with a significant benefit of financing the transfer of goods or services to the customer. In those circumstances, the contract contains a significant financing component.</p> <p>There is no significant financing component if the difference between the promised consideration and the cash selling price of the good or service arises for reasons other than the provision of finance to either the customer or the entity, and the difference between those amounts is proportional to the reason for the difference. Further, the Group do not need to adjust the promised amount of consideration for the effects of a significant financing component if the entity expects, at contract inception that the timing difference of the receipt of full payment of the contract price and that of the completion of the project, are expected within one year and significant financing component is not expected to be significant.</p> <p>Had the Group elected not to defer this provision of the standard, it would have an impact in the consolidated financial statement as there would have been a significant financing component when there is a difference between the percentage of completion (POC) of the real estate project and the right to the consideration based on the payment schedule stated in the contract. The Group would have recognized an interest income when the POC of the real estate project is greater than the right to the consideration and interest expense when lesser. Both interest income and expense will be calculated using the effective interest rate method.</p>	Until end of 2023

Relief	Description and Implication	Deferral period
	This will impact the consolidated retained earnings, real estate sales, and profit or loss in 2021 and prior years. Should the Group elect to apply the modified retrospective approach as allowed by MC No. 2021-08, this will impact the consolidated opening retained earnings in the year of adoption.	

(c) *Presentation of Consolidated Financial Statements*

The consolidated financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The Group presents all items of income, expenses, and other comprehensive income in a single consolidated statement of comprehensive income.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively or makes a retrospective restatement or reclassification of items that have material effect on the information in the consolidated statement of financial position at the beginning of the preceding period. The related notes to the third consolidated statement of financial position are not required to be disclosed.

(d) *Functional and Presentation Currency*

These consolidated financial statements are presented in Philippine pesos, the functional and presentation currency of the Group, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements of the Group are measured using the Group's functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

## 2.2 *Adoption of New and Amended PFRS*

(a) *Effective in 2021 that are Relevant to the Group*

The Group adopted for the first time the following amendments to existing standards, which are mandatorily effective for annual periods beginning on or after January 1, 2021.

PFRS 7, PFRS 9 and PFRS 16 (Amendments)	:	Financial Instruments: Disclosures, Financial Instruments and Leases – Interest Rate Benchmark Reform Phase 2
PFRS 16 (Amendments)	:	Leases – COVID-19-Related Rent Concessions beyond June 30, 2021

Discussed below are the relevant information about these pronouncements.

(i) PFRS 7 (Amendments), *Financial Instruments: Disclosures*, PFRS 9 (Amendments), *Financial Instruments*, and PFRS 16 (Amendments), *Leases - Interest Rate Benchmark Reform Phase 2*. The amendments address issues that may affect financial reporting during the interest rate benchmark reform, including the effect of changes to contractual cash flows or hedging relationships resulting from the replacement of the London Interbank Offered Rate (LIBOR) with alternative benchmark rates. The Phase 2 amendments have no impact on the Group's consolidated financial statements as the Group do not have any financial instruments subject to LIBOR.

(ii) PFRS 16, *Leases – COVID-19-Related Rent Concessions beyond June 30, 2021* (effective from April 1, 2021). The amendment extends for one year the use of practical expedient of not assessing whether rent concessions reducing payments up until June 30, 2022 occurring as a direct consequence of the COVID-19 pandemic are lease modifications and instead to account for those rent concessions as if they are not lease modifications. The application of these amendments had no significant impact to the Group's consolidated financial statements as the Group did not receive any rent concession from its lessors in 2021.

(b) *Effective Subsequent to 2021 but not Adopted Early*

There are amendments to existing standards effective for annual periods subsequent to 2021, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and none of these are expected to have significant impact on the Group's consolidated financial statements:

(i) PFRS 3 (Amendments), *Business Combination – Reference to the Conceptual Framework* (effective from January 1, 2022).

(ii) PAS 16 (Amendments), *Property, Plant and Equipment – Proceeds Before Intended Use* (effective from January 1, 2022).

(iii) PAS 37 (Amendments), *Provisions, Contingent Liabilities and Contingent Assets – Onerous Contracts – Cost of Fulfilling a Contract* (effective January 1, 2022).

(iv) Annual Improvements to PFRS 2018-2020 Cycle. Among the improvements, the following amendments, which are effective from January 1, 2022, are relevant to the Group.

a. PFRS 9 (Amendments), *Financial Instruments – Fees in the '10 percent' Test for Derecognition of Liabilities*.

b. Illustrative Examples Accompanying PFRS 16, *Leases – Lease Incentives*.

(v) PAS 1 (Amendments), *Presentation of Financial Statements – Classification of Liabilities as Current or Non-current* (effective from January 1, 2023).

(vi) PAS 1 (Amendments), *Presentation of Financial Statements – Disclosure of Accounting Policies* (effective from January 1, 2023).

(vii) PAS 8 (Amendments), *Accounting Estimates – Definition of Accounting Estimates* (effective from January 1, 2023).

(viii) PAS 12 (Amendments), *Income Taxes – Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction* (effective from January 1, 2023).

(ix) PFRS 10 (Amendments), *Consolidated Financial Statements*, and PAS 28 (Amendments), *Investments in Associates and Joint Ventures – Sale or Contribution of Assets Between an Investor and its Associates or Joint Venture* (effective date deferred indefinitely).

(c) *PIC Q&As Relevant to the Real Estate Industry*

Discussed below and on the succeeding pages are the PIC Q&As effective January 1, 2021 that are applicable to the Group, including the descriptions of their impact to the Group's consolidated financial statements.

- PIC Q&A No. 2018-12-E, *Treatment of uninstalled materials in the determination of POC* and PIC Q&A No. 2020-02, *Conclusion on PIC Q&A No. 2018-12-E: On the Treatment of Materials Delivered on Site but not yet Installed in Measuring the Progress of the Performance Obligation*

PIC Q&A No. 2018-12-E specifies, in recognizing revenue using a cost-based input method, the cost incurred for customized materials not yet installed are to be included in the measurement of progress to properly capture the efforts expended by the Group in completing its performance obligation. In the case of uninstalled materials delivered on-site that are not customized, such as steels and rebars, elevators and escalators, which are yet to be installed or attached to the main structure are excluded in the assessment of progress. Control over the uninstalled materials is not transferred to the customer upon delivery to the site but only when these are installed or when they are used in the construction. The application of the PIC Q&A had no significant financial impact to Group's consolidated financial statements since the Group does not include uninstalled materials that are not customized in determining measure of progress for revenue recognition.

- PIC Q&A No. 2020-03, *Conclusion on PIC Q&A No. 2018-12-D: On the Accounting Treatment for the Difference when the POC is Ahead of the Buyer's Payment*

PIC Q&A No. 2020-03 concludes that the difference when the POC is ahead of the buyer's payment can be accounted for either as a contract asset or receivable. The PIC has concluded that both views are acceptable as long as this is consistently applied in transactions of the same nature. The Group assessed to continue its current treatment of accounting for the difference when the POC is ahead of the buyer's payment as part of the Contract Assets account, hence, the adoption did not have a significant impact on the 2021 consolidated financial statements.

- PIC Q&A No. 2020-05, *Accounting for Cancellation of Real Estate Sales (PIC Q&A No. 2020-05 will supersede PIC Q&A No. 2018-14)*

This PIC Q&A superseded PIC Q&A No. 2018-14. The interpretation provides three acceptable approaches in accounting for sales cancellation and repossession of the property as follows:

- reposessed property is recognized at fair value less cost to repossess;
- reposessed property is recognized at fair value plus repossession cost; or,
- cancellation is accounted for as a modification of the contract.

The Group assessed that it would account for cancellations of sales contracts and repossession of property as a modification of contract, hence, the adoption of this PIC Q&A did not have a significant impact on the Group's consolidated financial statements.

### 2.3 Basis of Consolidation

The Group's consolidated financial statements comprise the accounts of the Company and its subsidiaries as enumerated in Note 1, after the elimination of material intercompany transactions. All intercompany assets and liabilities, equity, income, expenses and cash flows relating to transactions between entities under the Group, are eliminated in full on consolidation. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. Intercompany losses that indicate impairment are recognized in the consolidated financial statements.

The financial statements of subsidiaries are prepared for the same reporting period as the Group is, using consistent accounting principles.

The Group accounts for its investments in subsidiaries, associates, non-controlling interests and interests in joint ventures as follows:

#### (a) Investments in Subsidiaries

Subsidiaries are entities (including structured entities) over which the Company has control. The Company controls an entity when (a) it has power over the entity, (b) it is exposed, or has rights to, variable returns from its involvement with the entity, and (c) it has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date the Company obtains control.

The Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls indicated above. Accordingly, entities are deconsolidated from the date that control ceases.

The acquisition method is applied to account for acquired subsidiaries. This requires recognizing and measuring the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree, and the equity interests issued by the Group, if any. The consideration transferred also includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred and subsequent change in the fair value of contingent consideration is recognized directly in profit or loss.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any non-controlling interest in the acquiree, either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any existing equity interest in the acquiree over the acquisition-date fair value of identifiable net assets acquired is recognized as goodwill. If the consideration transferred is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly as gain in profit or loss (see Note 2.10).

#### (b) Investment in an Associate

Associates are those entities over which the Group is able to exert significant influence but not control and which are neither subsidiaries nor interests in a joint arrangement. Investments in an associate are initially recognized at cost and subsequently accounted for using the equity method.

Acquired investment in an associate is subject to the purchase method. The purchase method involves the recognition of the acquiree's identifiable assets and liabilities, including contingent liabilities, regardless of whether they were recorded in the financial statements prior to acquisition. Goodwill represents the excess of acquisition cost over the fair value of the Group's share of the identifiable net assets of the acquiree at the date of acquisition. Any goodwill or fair value adjustment attributable to the Group's share in the associate is included in the amount recognized as investment in associates. All subsequent changes to the ownership interest in the equity of the associate are recognized in the Group's carrying amount of the investments. Changes resulting from the profit or loss generated by the associates are credited or charged against the Equity Share in Net Earnings (Losses) of Associates account in the Group's consolidated statement of comprehensive income.

Impairment loss is provided when there is objective evidence that the investment in an associate will not be recovered (see Note 2.17).

Changes resulting from other comprehensive income of the associate or items recognized directly in the associate's equity are recognized in other comprehensive income or equity of the Group, as applicable.

When the Group's share of losses in an associate equal or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate. If the associate subsequently reports profits, the investor resumes recognizing its share of those profits only after its share of the profits exceeds the accumulated share of losses that has previously not been recognized.

Distributions received from the associates are accounted for as a reduction of the carrying value of the investment

Unrealized gains on transactions between the Group and its associate are eliminated to the extent of the Group's interest in the associate. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

(c) *Transactions with Non-controlling Interests*

The Group's transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners of the Group in their capacity as owners. The difference between the fair value of any consideration paid and the relevant share acquired of the carrying value of the net assets of the subsidiary is recognized in equity (i.e., revaluation reserves and other reserves). Disposals of equity investments to non-controlling interests result in gains and losses for the Group that are also recognized in equity.

When the Group ceases to have control over a subsidiary, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognized in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss. The Group holds interests in various subsidiaries with non-controlling interests as presented in Note 10.

(d) *Interests in Jointly Controlled Operations*

For interests in jointly controlled operations, the Group recognizes in its consolidated financial statements the assets that it controls, the liabilities and the expenses that it incurs and its share in the income from the sale of goods or services by the joint venture. The amounts of these related accounts are presented as part of the regular asset and liability accounts and income and expenses account of the Group.

No adjustment or other consolidation procedures are required for the assets, liabilities, income and expenses of the joint venture that are recognized in the separate financial statements of the joint operators.

## 2.4 *Financial Instruments*

Financial assets and financial liabilities are recognized when the entity becomes a party to the contractual provisions of the financial instrument.

(a) *Financial Assets*

For purposes of classifying financial assets, an instrument is considered as an equity instrument if it is non-derivative and meets the definition of equity for the issuer in accordance with the criteria of PAS 32, *Financial Instruments: Disclosure and Presentation*. All other non-derivative financial instruments are treated as debt instruments.

(i) *Classification, Measurement and Reclassification of Financial Assets*

The classification and measurement of financial assets are driven by the Group's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Currently, the classification and measurement of financial assets applicable to the Group are financial assets at amortized cost and financial assets at fair value through other comprehensive income (FVOCI).

*Financial Assets at Amortized Cost*

Financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within the Group's business model whose objective is to hold financial assets in order to collect contractual cash flows ("hold to collect"); and,
- the contractual terms of the instrument give rise, on specified dates, to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

Except for trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with PFRS 15, all financial assets meeting these criteria are measured initially at fair value plus transaction costs. These are subsequently measured at amortized cost using the effective interest method, less allowance for expected credit losses (ECL).

The Group's financial assets at amortized cost are presented in the consolidated statement of financial position as Cash and Cash Equivalents, Trade and Other Receivables (excluding Advances to suppliers and contractors and Advances to condominium associations included therein), Contract Assets and Advances to Related Parties in the consolidated statements of financial position.

Financial assets measured at amortized cost are included in current assets, except those with maturities greater than 12 months after the end of reporting period, which are classified as noncurrent assets.

For purposes of cash flows reporting and presentation, cash and cash equivalents comprise accounts with original maturities of three months or less, including cash. These generally include cash on hand, demand deposits and short-term, highly liquid investments readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

Interest income on financial assets measured at amortized cost is recognized using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the financial asset.

The Group calculates interest income by applying the effective interest rate to the gross carrying amount of the financial assets, except for those that are subsequently identified as credit-impaired and or are purchased or originated credit-impaired assets.

For financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the net carrying amount of the financial assets (after deduction of the loss allowance). If the asset is no longer credit-impaired, the calculation of interest income reverts to gross basis. For financial assets that were credit-impaired on initial recognition, interest income is calculated by applying a credit-adjusted effective interest rate to the amortized cost of the asset. The calculation of interest income does not revert to a gross basis even if the credit risk of the asset subsequently improves.

Interest income earned is recognized in the consolidated statement of comprehensive income as part of Finance Income.

#### Financial Assets at FVOCI

The Group accounts for financial assets at FVOCI if the assets meet the following conditions:

- they are held under a business model whose objective is to hold to collect the associated cash flows and sell (“hold to collect and sell”); and,
- the contractual terms of the financial assets give rise to cash flows that are SPPI on the principal amount outstanding.

At initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the Group for trading or as mandatorily required to be classified as fair value through profit or loss (FVTPL).

Financial assets at FVOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value, with no deduction for any disposal costs. Gains and losses arising from changes in fair value, including the foreign exchange component, are recognized in other comprehensive income, net of any effects arising from income taxes, and are reported as part of Revaluation Reserves account in equity. When the asset is disposed of, the cumulative gain or loss previously recognized in the Revaluation Reserves account is not reclassified to profit or loss but is reclassified directly to Retained Earnings account, except for those debt securities classified as FVOCI wherein cumulative fair value gains or losses are recycled to profit or loss.

Any dividends earned on holding equity instruments are recognized in the consolidated statements of income as part of Finance Income, when the Group’s right to receive dividends is established, it is probable that the economic benefits associated with the dividend will flow to the Group, and, the amount of the dividend can be measured reliably, unless the dividends clearly represent recovery of a part of the cost of the investment.

The Group can only reclassify financial assets if the objective of its business model for managing those financial assets changes. Accordingly, the Group is required to reclassify financial assets: (i) from amortized cost to FVTPL, if the objective of the business model changes so that the amortized cost criteria are no longer met; and, (ii) from FVTPL to amortized cost, if the objective of the business model changes so that the amortized cost criteria start to be met and the characteristic of the instrument’s contractual cash flows meet the amortized cost criteria.

A change in the objective of the Group’s business model will take effect only at the beginning of the next reporting period following the change in the business model.

#### (ii) *Impairment of Financial Assets*

At the end of the reporting period, the Group assesses and recognizes allowance for ECL on its financial assets measured at amortized cost. The measurement of ECL involves consideration of broader range of information that is available without undue cost or effort at the reporting date about past events, current conditions, and reasonable and supportable forecasts of future economic conditions (i.e., forward-looking information) that may affect the collectability of the future cash flows of the financial assets. Measurement of the ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial instruments evaluated based on a range of possible outcomes.

The Group applies the simplified approach in measuring ECL, which uses a lifetime expected loss allowance for trade and other receivables and contract assets. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial assets. The Group also assesses the impairment of trade receivables and contract assets as they possess shared credit risk characteristics and have been group based on the days past due [see Note 29.2(b)].

The Group applies a general approach specifically, in relation to receivables from related parties. The maximum period over which ECL should be measured is the longest contractual period where an entity is exposed to credit risk. In the case of these receivables from related parties, which are repayable on demand, the contractual period is the very short period needed to transfer the cash once demanded. Management determines possible impairment based on the sufficiency of the related parties’ highly liquid assets in order to repay the Group’s receivables if demanded at the reporting date, taking into consideration the historical defaults of the related parties. If the Group cannot immediately collect its receivables, management considers the expected manner of recovery to measure ECL. If the recovery strategies indicate that the outstanding balance of advances to related parties can be collected, the ECL is limited to the effect of discounting the amount due over the period until cash is realized.

For other financial assets at amortized cost, ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For cash and cash equivalents, the Group applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

The Group determines whether there has been a significant increase in credit risk for financial assets since initial recognition by comparing the risk of default occurring over the expected life of the financial asset between the reporting date and the date of the initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that may indicate an actual or expected deterioration of the credit quality of the financial assets.

The key elements used in the calculation of ECL are as follows:

- *Probability of default* – It is an estimate of likelihood of default over a given time horizon.
- *Loss given default* – It is an estimate of loss arising in case where a default occurs at a given time. It is based on the difference between the contractual cash flows of a financial instrument due from a counterparty and those that the Group would expect to receive, including the realization of any collateral or effect of any credit enhancement.
- *Exposure at default* – It represents the gross carrying amount of the financial instruments in the event of default which pertains to its amortized cost.

The Group recognizes an impairment loss in profit or loss for all financial instruments subject to impairment assessment with a corresponding adjustment to their carrying amount through a loss allowance account.

(iii) *Derecognition of Financial Assets*

The financial assets (or where applicable, a part of a financial asset or part of a group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

(b) *Financial Liabilities*

Financial liabilities, which include Interest-bearing Loans and Borrowings, Trade and Other Payables (except tax-related liabilities), Lease liabilities, Advances from Related Parties and Other Current Liabilities (excluding Refund liability and Miscellaneous) are recognized when the Group becomes a party to the contractual terms of the instrument. All interest-related charges, except for capitalized borrowing costs, are recognized as an expense in profit or loss as part of Finance Costs account in the consolidated statement of comprehensive income.

Interest-bearing loans and borrowings are raised for support of long-term funding of operations. Finance charges, including premiums payable on settlement or redemption and direct issue costs and excluding capitalized borrowing costs, are charged to profit or loss and/or capitalized on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that these are not settled in the period in which they arise.

Trade and other payables, advances from related parties and other financial liabilities are recognized initially at their fair values and subsequently measured at amortized cost, using effective interest method for maturities beyond one year, less settlement payments. The measurement for lease liabilities is disclosed in Note 2.14(a).

Financial liabilities are classified as current liabilities if payment is due to be settled within one year or less after the end of the reporting period (or in the normal operating cycle of the business, if longer), or the Group does not have an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period. Otherwise, these are presented as non-current liabilities.

Financial liabilities are derecognized from the consolidated statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in profit or loss.

(c) *Offsetting of Financial Instruments*

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the consolidated statement of financial position when the Group currently has legally enforceable right to set-off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on a future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and must be legally enforceable for both entity and all counterparties to the financial instruments.

## 2.5 Real Estate Inventories

Cost of real estate inventories includes acquisition costs of raw land intended for future development, including other costs and expenses incurred to effect the transfer of the property to the Group; related property development costs; and borrowing costs on certain loans incurred during the development of the real estate properties (see Note 2.19). All costs relating to the real estate property sold under development are recognized as expense as the work to which they relate is performed. Meanwhile, all costs relating to completed real estate property sold are recognized once control of the property was transferred to the buyer.

Costs of real estate inventories are assigned using specific identification of their individual costs. These properties and projects are valued at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs to complete and the estimated costs necessary to make the sale.

The Group recognizes the effect of revisions in the total project cost estimates in the year in which these changes become known. Any impairment loss from a real estate inventory is charged to operations during the period in which the loss is determined.

Repossessed property arising from sales cancellation is recognized at cost. The difference between the carrying amount of the receivable or contract asset to be derecognized and the cost of the repossessed property is recognized in the consolidated statement of comprehensive income.

## 2.6 Prepayments and Other Assets

Prepayments and other assets pertain to other resources controlled by the Group as a result of past events. They are recognized in the consolidated financial statements when it is probable that the future economic benefits will flow to the Group and the asset has a cost or value that can be measured reliably.

Other recognized assets of similar nature, where future economic benefits are expected to flow to the Group beyond one year after the end of the reporting period or in the normal operating cycle of the business, if longer, are classified as other non-current assets.

## 2.7 Property and Equipment

Property and equipment, except for land, are stated cost less accumulated depreciation, amortization and any impairment in value. Land is stated at cost less any impairment in value. As the land has no finite useful life, its related carrying amount is not depreciated.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the assets as presented below. Leasehold improvements are amortized over the lease term or the estimated useful lives of the improvements, whichever is shorter.

Building and other improvements	5 to 25 years
Office furniture and equipment	3 to 5 years
Transportation equipment	5 years

Fully depreciated and amortized assets are retained in the accounts until they are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.17).

The residual values, estimated useful lives and method of depreciation and amortization of property and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

An item of property and equipment, including the related accumulated depreciation, amortization and any impairment losses, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising from derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the profit or loss in the year the item is derecognized.

## 2.8 Intangible Assets

Intangible assets include goodwill and acquired computer software license, which is capitalized on the basis of the costs incurred to acquire, install and service the specific software. Costs associated with maintaining computer software are expensed as incurred.

Capitalized costs of intangible assets are amortized on a straight-line basis over the estimated useful life (10 years) as the lives of these intangible assets are considered finite. Goodwill is classified as intangible asset with infinite life and, thus, not subject to amortization but requires an annual test for impairment. Goodwill is subsequently carried at cost less accumulated impairment losses. In addition, intangible assets are subject to impairment testing as described in Note 2.17.

When an intangible asset is disposed of, the gain or loss on disposal is determined as the difference between the proceeds and the carrying amount of the asset and is recognized in profit or loss.

## 2.9 Investment Properties

Investment properties consists of building and office and commercial units held for lease and a parcel of land held for capital appreciation. Land held for capital appreciation is measured at cost less any impairment while building and office and commercial units held for lease are stated at cost less accumulated depreciation and any impairment in value.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation for building and office and commercial units classified as investment property is computed on a straight-line basis over the estimated useful life of 20 to 50 years.

Transfers to, or from, investment properties shall be made when and only when there is a change in use or purpose for such property.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.17).

Investment properties are derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of investment properties is recognized in the consolidated statement of income in the year of retirement or disposal.

## **2.10 Business Combination**

### *(a) Accounting for Business Combination using the Acquisition Method*

Business acquisitions are accounted for using the acquisition method of accounting.

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Subsequent to initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed (see Note 2.17).

Negative goodwill which is the excess of the Group's interest in the net fair value of net identifiable assets acquired over acquisition cost is charged directly to income.

For the purpose of impairment testing, goodwill is allocated to cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The cash-generating units or groups of cash-generating units are identified according to operating segment.

Gains and losses on the disposal of an interest in a subsidiary include the carrying amount of goodwill relating to it.

If the business combination is achieved in stages, the acquirer is required to remeasure its previously held equity interest in the acquiree at its acquisition-date fair value and recognize the resulting gain or loss, if any, in profit or loss or other comprehensive income, as appropriate.

Any contingent consideration to be transferred by the Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability are recognized in accordance with PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

### *(b) Accounting of Business Combination using the Pooling-of-interests Method*

Business combinations arising from transfers of interests in entities that are under the common control of the principal stockholder are accounted for under the pooling-of-interests method. Transfers of assets between commonly controlled entities are accounted for under historical cost accounting; hence, the assets and liabilities are reflected in the consolidated financial statements at carrying values and no adjustments are made to reflect fair values or recognized any new assets or liabilities, at the date of the combination that otherwise would have been done under the acquisition method. No restatements are made to the financial information in the consolidated financial statements for periods prior to the business combination as allowed under PIC Q&A No. 2012-01, PFRS 3.2; *Application of the Pooling of Interests Method for Business Combinations of Entities under Common Control in Consolidated Financial Statements, (Amended by PIC Q&A No. 2015-01 and PIC Q&A No. 2018-13)*; hence, the profit and loss of the acquiree is included in the consolidated financial statements for the full year, irrespective of when the combination took place. Also, no goodwill is recognized as a result of the business combination and any excess between the net assets of the acquiree and the consideration paid is accounted for as "equity reserves" (presented as Other Reserves in the equity section of the consolidated statement of financial position), which will eventually be closed to additional paid-in capital. Also, any pre-acquisition income and expenses of a subsidiary are no longer included in the consolidated financial statements.

## **2.11 Provisions and Contingencies**

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pre-tax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resources as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the consolidated financial statements. Similarly, possible inflows of economic benefits to the Group that does not yet meet the recognition criteria of an asset are considered contingent assets; hence, are not recognized in the consolidated financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

## **2.12 Revenue and Expense Recognition**

Revenue comprises revenue from sale of real properties, leasing activities and rendering of services.



To determine whether to recognize revenue, the Group follows a five-step process:

- (a) Identifying the contract with a customer;
- (b) Identifying the performance obligation;
- (c) Determining the transaction price;
- (d) Allocating the transaction price to the performance obligations; and,
- (e) Recognizing revenue when/as performance obligations are satisfied.

The Group determines whether a contract with customer exists by evaluating whether the following gating criteria are present:

- (i) the parties to the contract have approved the contract either in writing, orally or in accordance with other customary business practices;
- (ii) each party's rights regarding the goods or services to be transferred or performed can be identified;
- (iii) the payment terms for the goods or services to be transferred or performed can be identified;
- (iv) the contract has commercial substance (i.e., the risk, timing or amount of the future cash flows is expected to change as a result of the contract); and,
- (v) collection of the consideration in exchange of the goods and services is probable.

Revenue is recognized only when (or as) the Group satisfies a performance obligation by transferring control of the promised goods or services to a customer. The transfer of control can occur over time or at a point in time.

A performance obligation is satisfied at a point in time unless it meets one of the following criteria, in which case it is satisfied over time:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; and,
- the Group's performance does not create an asset with an alternative use to the Group and the entity has an enforceable right to payment for performance completed to date.

The transaction price allocated to performance obligations satisfied at a point in time is recognized as revenue when control of the goods or services transfers to the customer. If the performance obligation is satisfied over time, the transaction price allocated to that performance obligation is recognized as revenue as the performance obligation is satisfied.

The Group develops real properties such as house and lot and condominium units. The Group often enters into contracts to sell real properties as they are being developed. The significant judgment used in determining the timing of satisfaction of the Group's performance obligation with respect to its contracts to sell pre-completed real properties is disclosed in Note 3.1(b). Sales cancellations, which are accounted for as modification of contracts, are charged to profit or loss on the year of forfeiture.

The specific recognition criteria of various revenue streams of the Group are as follows:

- (a) *Real estate sales on pre-completed real estate properties* – Revenue from real estate sales is recognized over time proportionate to the progress of the development. The Group measures its progress based on actual costs incurred relative to the total expected costs to be incurred in completing the development. Revenue recognized from real estate sales is presented as part of Real Estate Sales account in the consolidated statement of comprehensive income.
- (b) *Real estate sales on completed real estate properties* – Revenue from real estate sales is recognized at point in time when the control over the real estate property is transferred to the buyer. Revenue recognized from real estate sales is presented as part of Real Estate Sales account in the consolidated statement of comprehensive income.  
  
For tax reporting purposes, a modified basis of computing the taxable income for the year based on collections from sales is used by the Group.
- (c) *Marketing and management fees* – Revenue is recognized over time in the same amount to which the entity has the right of invoice to the customer. Any amounts remaining unbilled at the end of the reporting period are presented in the consolidated statement of financial position as receivables as only the passage of time is required before payment of these amounts will be due.
- (d) *Commission* – Revenue is recognized by the amount in which the Group has a right to invoice that corresponds directly with the value of services rendered to customers that are completed over time (i.e., end of each month).
- (e) *Tuition and miscellaneous fees* – Revenue is recognized over time over the corresponding school term.

Incremental costs of obtaining a contract to sell real property to customers are recognized as an asset and are subsequently amortized over the duration of the contract on the same basis as revenue from such contract is recognized (see Note 2.13). Other costs and expenses are recognized in profit or loss upon utilization of services or receipt of goods or at the date they are incurred. Finance costs are reported on an accrual basis except for capitalized borrowing costs (see Note 2.19).

The costs of real estate sales include the acquisition cost of the land and development costs incurred for the project (see Note 2.5).

Contract assets pertain to rights to consideration in exchange for goods or services that the Group has transferred to a customer that is conditioned on something other than passage of time. Under its contracts with customers, the Group will receive an unconditional right to payment for the total consideration upon the completion of the development of the property sold. Any rights to consideration recognized by the Group as it develops the property are presented as Contract Assets in the consolidated statement of financial position. Contract assets are subsequently tested for impairment in the same manner as the Group assesses impairment of its financial assets [see Note 2.4(c)].

Any consideration received by the Group in excess of the amount for which the Group is entitled is presented as Contract Liabilities in the consolidated statement of financial position. A contract liability is the Group's obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

If the transaction does not yet qualify as sale, the deposit method is applied until all conditions for recording the sale are met. Pending the recognition of revenue on sale of real estate, consideration received from buyers is presented under the Customers' Deposits account in the liabilities section of the consolidated statement of financial position.

### 2.13 Direct Contract Cost

Commissions represent a certain percentage of contract price given to the real estate brokers and/or agents who handle the sales and marketing of the Group's residential and high-rise projects. Incremental costs of commission incurred to obtain contracts are capitalized and presented as Deferred commission presented under Prepayments and Other Current Assets in the consolidated statement of financial position (see Note 19.3). Commissions are charged to profit or loss proportionate to the progress of the project development and are presented as Commissions under Costs and Expenses section in the consolidated statement of comprehensive income.

### 2.14 Leases

The Group accounts for its leases as follows:

#### (a) Group as Lessee

For any new contracts entered into, the Group considers whether a contract is, or contains, a lease. A lease is defined as a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration. To apply this definition, the Group assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Group;
- the Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and,
- the Group has the right to direct the use of the identified asset throughout the period of use. The Group assesses whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

At lease commencement date, the Group recognizes a right-of-use asset and a lease liability in the consolidated statement of financial position. The right-of-use asset is measured as if the new standard had been applied since commencement date, but discounted using the lessee's incremental borrowing rate as at the date of initial application. Subsequently, the Group amortizes the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Group also assesses the right-of-use asset for impairment when such indicators exist (see Note 2.17).

On the other hand, the Group measures the lease liability at the present value of the fixed lease payments unpaid at the commencement date, discounted using the interest rate implicit in the lease if that rate is readily available or the Group's incremental borrowing rate. Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments. When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

The Group has elected to account for short-term leases using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

On the consolidated statement of financial position, right-of-use assets and lease liabilities have been presented as part of Property and Equipment account and as a separate line item, respectively.

#### (b) Group as Lessor

Leases which do not transfer to the lessee substantially all the risks and benefits of ownership of the asset, are classified as operating leases. Lease income from operating leases is recognized in profit or loss on a straight-line basis over the lease term.

### 2.15 Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's chief operating decision-maker who is responsible for allocating resources and assessing performance of the operating segments.

In identifying its operating segments, management generally follows the Group's products and service lines as disclosed in Note 4, which represent the main products and services provided by the Group.

Each of these operating segments is managed separately as each of these service lines requires different resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies the Group uses for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its consolidated financial statements, except that post-employment benefit expense is not included in arriving at the operating profit of the operating segments.

In addition, corporate assets which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

There have been no changes from prior periods in the measurement methods used to determine reported segment profit or loss.

### 2.16 Foreign Currency Transactions and Translation

The accounting records of the Group are maintained in Philippine pesos. Foreign currency transactions during the year are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

Foreign currency gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss in the consolidated statement of comprehensive income.

### **2.17 Impairment of Non-financial Assets**

The Group's investment in an associate, property and equipment, intangible assets, investment properties, goodwill and other non-financial assets are tested for impairment. Goodwill is tested for impairment at least annually. All other individual assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, some assets are tested for impairment either individually or at cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amounts which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

Except for goodwill, all non-financial assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cash generating unit's recoverable amount exceeds its carrying amount.

### **2.18 Employee Benefits**

The Group provides short-term benefits, post-employment benefits to employees through a defined benefit plan and certain defined contribution plans and other employee benefits which are recognized as follows:

#### *(a) Short-term benefits*

Short-term employee benefits include wages, salaries, bonuses, and non-monetary benefits provided to current employees which are expected to be settled before twelve months after the end of the annual reporting period during which employee services are rendered, but do not include termination benefits. The undiscounted amount of the benefits expected to be paid in respect of services rendered by employees in an accounting period is recognized in profit or loss during that period and any unsettled amount at the end of the reporting period is included as part of Salaries and Employee Benefits under Cost and Expenses section in the consolidated statement of comprehensive income.

#### *(b) Post-employment Defined Benefit Plan*

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Group, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies. The Group's defined benefit post-employment plan covers all regular full-time employees. The pension plan is tax-qualified, non-contributory, and administered by a trustee.

The liability recognized in the consolidated statement of financial position for a defined benefit plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows for expected benefit payments using a discount rate derived from the interest rates of a zero coupon government bonds using the reference rates published by Bloomberg using its valuation technology, Bloomberg Valuation (BVAL), that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability. BVAL provides evaluated prices that are based on the market observations from contributed sources.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in interest) are reflected immediately in the consolidated statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Net interest is calculated by applying the discount rate at the beginning of the period, unless there is a plan amendment, curtailment or settlement during the reporting period. The calculation also takes into account any changes in the net defined benefit liability or asset during the period as a result of contributions to the plan or benefit payments. Net interest is reported as part of Finance Costs or Finance Income account in the consolidated statement of comprehensive income.

Past-service costs are recognized immediately in profit or loss in the period of a plan amendment and curtailment.

#### *(c) Post-employment Defined Contribution Plans*

A defined contribution plan is a post-employment plan under which the Group pays fixed contributions into an independent entity. The Group has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities and assets may be recognized if underpayment or prepayment has occurred and are included in current liabilities or current assets as they are normally of a short-term nature.

(d) *Compensated Absences*

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the end of each reporting period. They are included in Trade and Other Payables account in the consolidated statement of financial position at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

**2.19 Borrowing Costs**

Borrowing costs are recognized as expenses in the period in which they are incurred, except to the extent that they are capitalized. For financial reporting purposes, interest and other costs on certain borrowings that are attributable to the acquisition, construction or development of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of Real Estate Inventories account in the consolidated statement of financial position and consolidated statement of comprehensive income, respectively. The capitalization of borrowing costs commences when expenditures for the asset are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

For income tax purposes, interest and other borrowing costs are charged to expense when incurred.

**2.20 Income Taxes**

Tax expense recognized in consolidated profit or loss comprises the sum of current tax and deferred tax not recognized in consolidated other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in consolidated profit or loss.

Deferred tax is accounted for using the liability method on temporary differences at the end of the reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carry forward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deferred income tax asset can be utilized.

Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized, or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in the consolidated profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Group has a legally enforceable right to set off current tax assets against current tax liabilities and the deferred taxes relate to the same entity and the same taxation authority.

**2.21 Related Party Transactions and Relationships**

Related party transactions are transfers of resources, services or obligations between the Group and its related parties, regardless of whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Group; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual; and, (d) the Group's funded retirement plan.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

Based on the requirement of SEC Memorandum Circular 2019-10, *Rules of Material Related Party Transactions of Publicly-listed Companies*, transactions amounting to 10% or more of the total consolidated assets based on its latest consolidated financial statements that were entered into with related parties are considered material.

All individual material related party transactions shall be approved by at least two-thirds (2/3) vote of the Group's BOD, with at least a majority of the independent directors voting to approve the material related party transactions. In case that a majority of the independent directors' vote is not secured, the material related party transaction may be ratified by the vote of the stockholders representing at least two-thirds of the outstanding capital stock. For aggregate related party transactions within a 12-month period that breaches the materiality threshold of 10% of the Group's consolidated total assets based on the latest consolidated financial statements, the same board approval would be required for the transactions that meet and exceed the materiality threshold covering the same related party.

## 2.22 Earnings Per Share

Basic earnings per share (EPS) is computed by dividing net profit attributable to equity holders of the Group by the weighted average number of shares issued and outstanding, adjusted retroactively for any stock dividend, stock split or reverse stock split declared during the current period.

Diluted EPS is computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of potential dilutive shares. For the years ended December 31, 2021, 2020 and 2019, the Group does not have potentially dilutive shares outstanding; hence, the diluted earnings per share is equal to the basic earnings per share.

## 2.23 Equity

Capital stock represents the nominal value of shares that have been issued.

Additional paid-in capital includes any premiums received on the issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from additional paid-in capital, net of any related income tax benefits.

Treasury stocks are stated at the cost of reacquiring such shares and are deducted from equity attributable to the Group's equity holders until the shares are cancelled, reissued or disposed of.

Revaluation reserves consist of:

- (a) Accumulated actuarial gains and losses arising from remeasurements of retirements benefit obligation, net of tax;
- (b) Net fair value gains or losses recognized due to changes in fair values of financial assets recognized through other comprehensive income; and,
- (c) Cumulative share in other comprehensive income of associates attributable to the Group.

Other reserves pertain to the difference between the fair value of any consideration paid and the relevant share in the carrying value of a new subsidiary that was accounted for under the pooling-of-interest method.

Retained earnings represent all current and prior period results of operations as reported in the profit or loss section of the consolidated statement of comprehensive income.

## 2.24 Events After the End of the Reporting Period

Any post year-end event that provides additional information about the Group's financial position at the end of the reporting period (adjusting event) is reflected in the consolidated financial statements. Post year-end events that are not adjusting events, if any, are disclosed when material to the consolidated financial statements.

## 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately vary from these estimates.

### 3.1 Critical Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the judgments mentioned below and in the succeeding pages, apart from those involving estimation, which has the most significant effect on the amounts recognized in the consolidated financial statements:

#### (a) Determination of Lease Term of Contracts with Renewal and Termination Option

In determining the lease term, management considers all relevant factors and circumstances that create an economic incentive to exercise a renewal option or not exercise a termination option. Renewal options and/or periods after termination options are only included in the lease term if the lease is reasonably certain to be extended or not terminated and the renewal of the contract is not subject to mutual agreement of both parties.

The renewal and termination option for the lease of office space was not included as part of the lease term due to the provisions in its contract that require mutual agreement of both parties on the terms and agreements of the renewal and termination of the lease contract.

The lease term is reassessed if an option is actually exercised or not exercised or the Group becomes obliged to exercise or not exercise it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the Group.

#### (b) Evaluation of Timing of Satisfaction of Performance Obligations

##### (i) Real Estate Sales

The Group exercises significant judgment in determining whether each performance obligation to develop properties promised in its contracts with customers is satisfied over time or at a point in time. In making this judgment, the Group considers the factors enumerated below.

- any asset created or enhanced as the Group performs;
- the ability of the customer to control such asset as it is being created or enhanced;
- the timing of receipt and consumption of benefits by the customer; and,
- the Group's enforceable right for payment for performance completed to date.

The Group determines that its performance obligation for pre-completed real estate inventories is satisfied over time, while its performance obligation for completed real estate inventories is satisfied at a point in time, since it does not have an alternative use of the specific property sold as it is precluded by its contract from redirecting the use of the property for a different purpose. Further, the Group has rights over payment for development completed to date as the Group can choose to complete the development and enforce its rights to full payment under its contracts even if the customer defaults on amortization payments.

*(ii) Marketing, Management Fees and Commission*

The Group determines that its revenue from marketing, management fees and commission shall be recognized over time. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the customers. The Group applies the practical expedient to recognize revenue at the amount to which it has a right to invoice, which corresponds directly to the value to the customer of the entity's performance completed to date i.e., generally when the customer has acknowledged the Group's right to invoice.

*(iii) Tuition fees*

The Group determines that its revenue from tuition fees shall be recognized over time. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the counterparties. The Group renders services without the need for reperformance of other companies. This demonstrates that the counterparties simultaneously receive and consume the benefits of the Group's rendering of services as it performs.

*(c) Estimation of Collection Threshold for Revenue Recognition*

The Group uses judgment in evaluating the probability of collection of contract price on real estate sales as a criterion for revenue recognition. The Group uses historical payment pattern of customers in establishing a percentage of collection threshold over which the Group determines that collection of total contract price is reasonably assured.

*(d) Determination of ECL on Trade and Other Receivables, Contract Assets and Advances to Related Parties*

The Group uses a provision matrix to calculate ECL for trade receivables, contract assets and other receivables. The provision rates are based on days past due for groups of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type, and coverage by letters of credit and other forms of credit insurance).

The provision matrix is based on the Group's historical observed default rates. The Group's management intends to regularly calibrate (i.e., on an annual basis) the matrix to consider the historical credit loss experience with forward-looking information (i.e., forecast economic conditions).

With respect to advances to related parties and other related party receivables, the Group uses the liquidity approach as the receivables are collectible on demand.

Details about the ECL on the Group's trade and other receivables, contract assets and advances to related parties are disclosed in Notes 2.4(a)(ii) and 29.2.

*(e) Distinction Among Investment Property and Owner-managed Properties*

The Group determines whether a property qualifies as investment property or property and equipment. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to the property but also to other assets used in the production or supply process while land held for future development are properties intended solely for future development and sale.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease), the Group accounts for the portions separately. If the portions cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

Based on management's assessment, properties held for lease and for capital appreciation qualifies as investment property.

*(f) Distinction Between Real Estate Inventories and Investment Property*

Inventories comprise properties that are held for sale in the ordinary course of business. Meanwhile, investment properties comprise of land and buildings which are not occupied substantially for use by, or in the operations of, the Group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation. The Group considers management's use over these assets in making its judgment.

*(g) Distinction Between Operating and Finance Leases*

The Group has entered into various lease agreements as either a lessor or lessee. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities. Based on management's assessment, all of the Group's lease agreements are classified as operating leases.

Distinction between operating and finance leases is applicable only to lease agreements as a lessor. All leases entered into as a lessee, except for those qualified under the optional exemptions as provided by the standard, are required to be recognized on-balance sheet.

*(h) Consolidation of Entities in which the Group Holds 50% or Less*

Management considers that the Group has de facto control over PCMI even though it holds less than 50% of the ordinary shares and voting rights in that subsidiary. The Group considers its ability to exercise control over these entities through voting rights held by its subsidiaries or through interlocking directors.

*(i) Recognition of Provisions and Contingencies*

Judgment is exercised by management to distinguish between provisions and contingencies. Policies on recognition of provisions and contingencies are discussed in Note 2.11 and disclosures on relevant contingencies are presented in Note 28.

### 3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

#### (a) Determination of Appropriate Discount Rate in Measuring Lease Liabilities

The Group measures its lease liabilities at present value of the lease payments that are not paid at the commencement date of the lease contract. The lease payments were discounted using a reasonable rate deemed by management equal to the Group's incremental borrowing rate. In determining a reasonable discount rate, management considers the term of the leases, the underlying asset and the economic environment. Actual results, however, may vary due to changes in estimates brought about by changes in such factors.

#### (b) Revenue Recognition for Performance Obligation Satisfied Over Time

In determining the amount of revenue to be recognized for performance obligations satisfied over time, the Group measures progress on the basis of actual costs incurred relative to the total expected costs to complete such performance obligations. Specifically, the Group estimates the total development costs with reference to the project development plan and any agreement with customers. Management regularly monitors its estimates and applies changes as necessary. A significant change in estimated costs would result in a significant change in the amount of revenue recognized in the year of change.

#### (c) Estimation of Allowance for ECL

The measurement of the allowance for ECL on financial assets at amortized cost is an area that requires the use of significant assumptions about the future economic conditions and credit behaviour (e.g., likelihood of counterparties defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation used in measuring ECL is further detailed in Note 2.4(a)(ii).

#### (d) Determination of Net Realizable Value of Real Estate Inventories

In determining the net realizable value of real estate inventories, management takes into account the most reliable evidence available at the times the estimates are made. The future realization of the carrying amounts of these assets is affected by price changes in the different market segments as well as the trends in the real estate industry. These are considered key sources of estimation uncertainty and may cause significant adjustments to the Group's Inventories within the next reporting period.

Considering the Group's pricing policy, the net realizable value of the Real Estate Inventories is higher than their related carrying values as of the end of the reporting periods.

#### (e) Estimation of Useful Lives of Property and Equipment, Intangible Assets, and Investment Properties

The Group estimates the useful lives of property and equipment, intangible assets, and investment properties based on the period over which the assets are expected to be available for use. The estimated useful lives of these assets are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

The carrying amounts of property and equipment, intangible assets, and investment properties are analysed in Notes 11, 12 and 13, respectively. Based on management's assessment as at December 31, 2021 and 2020, there is no change in estimated useful lives of property and equipment, and investment property during those years. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

#### (f) Determination of Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Management assessed that the balance of deferred tax assets recognized as at December 31, 2021 and 2020 will be utilized in the succeeding years.

The carrying values of the Group's deferred tax assets as of December 31, 2021 and 2020 are disclosed in Note 24.

#### (g) Impairment of Goodwill and Other Non-financial Assets

Goodwill is reviewed annually for impairment while other non-financial assets are tested whenever certain impairment indicators become present. In assessing impairment, the management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate. Also, the Group's policy on estimating the impairment of goodwill and other non-financial assets is discussed in detail in Note 2.17.

Significant portion of goodwill amounting to P77.3 million arising from the acquisition of LBASSI has been tested for impairment. The recoverable amount of cash generating units assigned to LBASSI amounted to P386.1 million and P168.3 million in 2021 and 2020, respectively.

The 2020 recoverable amount was determined using a cash flow projection covering a five-year period with growth rate of 5% and an average discount rate of 2% in 2020. The discount rates and growth rate are the key assumptions used by management in determining the recoverable amount of cash generating units (CGU). Management believes that the key assumptions used are appropriate and reasonable, significant changes in those assumptions may materially affect the assessment of recoverable amounts and any resulting impairment loss could have a material adverse effect on the results of operations. Management has also determined that a reasonably possible change in these key assumptions would not cause the carrying amount of the cash generating unit to exceed their respective recoverable amounts.

However, for 2021, due to the planned cessation of operations of LBASSI, the management determined the recoverable amount of LBASSI's CGU using the fair market value of its net assets less related costs to sell. The Group assessed that only LBASSI's capital assets would have a significant difference between its carrying amount and its fair market value. All other net assets' carrying amounts approximates their fair market values.

The Group determines the fair value using market-based valuation approach where prices of comparable properties are adequate for specific market factors such as location and condition of the property. Management considered the market prices of similar assets within the location of LBASSI as the key assumptions in determining the recoverable amount of CGU as the recoverability of the CGU now entirely depend on how the market perceives and prices such units upon selling. Management believes that the key assumptions used are appropriate and reasonable, significant changes in those assumptions may materially affect the assessment of recoverable amounts and any resulting impairment loss could have a material adverse effect on the results of operations. Management has also determined that the market values used would not cause the carrying amount of the cash generating unit to exceed their respective recoverable amounts. As at December 31, 2021, the fair value of the CGU is classified under Level 3 of the fair value hierarchy.

On March 17, 2021, the Group submitted a letter to the Department of Education Sta. Rosa City Division Office regarding the cessation of the operations of LBASSI taking effect after school year 2021-2022. Subsequently, LBASSI will continue to exist as a non-operating subsidiary of the Group. The Group will continue supporting LBASSI until concrete plans or changes have been made.

Based on management's assessment, no impairment loss needs to be recognized on goodwill since the recoverable amount of the cash generating units is greater than their carrying amount in both years presented (see Note 1).

No impairment losses were recognized on advances to landowners and joint ventures, investment in an associate, property and equipment, intangible assets, investment properties, and other non-financial assets in 2021, 2020 and 2019 (see Notes 9, 10, 11, 12 and 13).

*(b) Valuation of Post-employment Defined Benefit*

The determination of the Group's obligation and cost of post-employment benefit is dependent on the selection of certain assumptions used by an actuary in calculating such amounts. Those assumptions include, among others, discount rates and salary increase rate. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the retirement benefit obligation in the next reporting period.

The amounts of retirement benefit obligation and expense and an analysis of the movements in the estimated present value of post-employment benefits, as well as the significant assumptions used in estimating such obligation are presented in Note 23.2.

*(i) Determination of Fair Value of Investment Properties*

Investment properties are measured using the cost model. The Group determines the fair values of building and building improvements using either thru the discounted cash flows valuation technique (income approach) or market-based valuation technique (market approach). The Group uses assumptions that are mainly based on market conditions existing at the end of each reporting period, such as: the receipt of contractual rentals; expected future market rentals; void periods; maintenance requirements; and, appropriate discount rates. These valuations are regularly compared to actual market yield data and actual transactions by the Group and those reported by the market. The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition.

For land, the Group determines the fair value using market-based valuation approach where prices of comparable properties are adequate for specific market factors such as location and condition of the property.

A significant change in these elements may affect prices and the value of the assets. The fair value of investment properties is disclosed in Note 31.4.

## 4. SEGMENT INFORMATION

### 4.1 Business Segments

The Group's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group is engaged in the development and marketing of mid-cost housing projects in the form of condominium communities, subdivision lots and house and lot packages, and commercial units to a limited extent. It classifies and monitors its projects into high-rise and horizontal. High-rise projects refer to condominiums and other medium scale properties while the horizontal projects refer to house and lot packages, and subdivision lots. Both are intended for middle income market.

### 4.2 Segment Assets and Liabilities

Segment assets include all operating assets used by a segment and consist principally of operating receivables, contract assets and real estate inventories. Excluded from segment assets are cash and cash equivalents, advances to related parties, prepayments, advances to landowners and joint ventures, investments in an associate, property and equipment, intangible assets, investment properties and other assets which are considered corporate assets and are not allocated to any segment's assets.

Segment liabilities include all operating liabilities incurred by management in each particular segment and consist principally of contract liabilities and customers' deposits. Excluded from segment liabilities are interest-bearing loans and borrowings, trade and other payables, lease liabilities, advances from related parties, deferred tax liabilities and retirement benefit obligation as the Group's management determined that these accounts are not directly related to the Group's segment.

### 4.3 Intersegment Transactions

There are no intersegment transactions. In case of inter-segment sales and transfers, the Group generally accounts for them as if the sales or transfers were made to third parties at current market prices. Intersegment sales and transfers, if any, are eliminated in the preparation of the consolidated financial statements.

### 4.4 Analysis of Segment Information

The tables presented in the succeeding pages present the revenue and profit information for the years ended December 31, 2021, 2020 and 2019 and certain asset and liability information regarding segments as at December 31, 2021, 2020 and 2019.



	High Rise Projects			Horizontal Projects			Total		
	2021	2020	2019	2021	2020	2019	2021	2020	2019
<b>REVENUES</b>									
Real estate sales	P 3,383,909,085	P 4,121,674,336	P 3,594,313,181	P 238,898,427	P 140,417,744	P 338,156,038	P 3,622,807,512	P 4,262,092,080	P 3,932,469,219
Finance income	115,749,633	75,709,547	59,796,957	5,092,961	14,205,713	6,524,916	120,842,594	89,915,260	66,321,873
Rental income	17,431,216	11,994,865	30,939,469	-	-	-	17,431,216	11,994,865	30,939,469
Other income	157,184,641	111,344,448	203,279,317	4,685,048	12,288,871	9,481,959	161,869,689	123,633,319	212,761,276
	<u>3,674,274,575</u>	<u>4,320,723,196</u>	<u>3,888,328,224</u>	<u>248,676,436</u>	<u>166,912,328</u>	<u>354,162,913</u>	<u>3,922,951,011</u>	<u>4,487,635,524</u>	<u>4,242,491,857</u>
<b>COSTS AND OTHER OPERATING EXPENSES</b>									
Cost of real estate sales	2,083,592,091	2,473,145,096	2,017,198,214	145,109,600	64,031,799	175,016,095	2,228,701,691	2,537,176,895	2,192,214,309
Commissions	195,115,595	275,131,527	279,420,341	18,570,947	9,080,480	20,410,340	213,686,542	284,212,007	299,830,681
Advertising and promotion	158,959,027	185,121,584	210,170,540	23,329,042	7,369,175	16,912,080	182,288,069	192,490,759	227,082,620
Association dues	50,765,686	95,156,461	76,313,602	5,729,143	7,134,462	2,688,230	56,494,829	102,290,923	79,001,832
Taxes and licenses	48,973,052	22,517,959	44,661,600	8,641,254	11,051,762	9,213,755	57,614,306	33,569,721	53,875,355
Rentals	6,498,758	3,493,877	24,159,601	-	3,759	157,920	6,498,758	3,497,636	24,317,521
Salaries and employee benefits	865,327	1,353,073	2,946,608	128,141	34,870	126,738	993,468	1,387,943	3,073,346
Travel and transportation	48,826	3,092	194,996	4,049	67,464	142,449	52,875	70,556	337,445
Other expenses	49,916,296	59,383,830	59,982,166	5,071,813	7,762,734	8,202,832	54,988,109	67,146,564	68,184,998
Cost and other operating expenses excluding depreciation and amortization	2,594,734,658	3,115,306,499	2,715,047,668	206,583,989	106,536,505	232,870,439	2,801,318,647	3,221,843,004	2,947,918,107
Depreciation and amortization	-	225,558	345,562	-	-	8,887	-	225,558	354,449
	<u>2,594,734,658</u>	<u>3,115,532,057</u>	<u>2,715,393,230</u>	<u>206,583,989</u>	<u>106,536,505</u>	<u>232,879,326</u>	<u>2,801,318,647</u>	<u>3,222,068,562</u>	<u>2,948,272,556</u>
<b>SEGMENT OPERATING PROFIT</b>	<u>P 1,079,539,917</u>	<u>P 1,205,191,139</u>	<u>P 1,172,935,694</u>	<u>P 42,092,447</u>	<u>P 60,375,823</u>	<u>P 121,283,587</u>	<u>P 1,121,632,364</u>	<u>P 1,265,566,962</u>	<u>P 1,294,219,281</u>
<b>SEGMENT ASSETS AND LIABILITIES</b>									
Segment assets	P 22,576,593,688	P 23,889,201,226	P 24,297,127,389	P 7,087,914,726	P 7,188,329,385	P 7,333,417,274	P 29,664,508,414	P 31,077,530,611	P 31,630,544,663
Segment liabilities	4,226,231,265	4,892,259,636	4,309,464,596	290,631,100	303,766,808	328,121,410	4,516,862,365	5,196,026,444	4,637,586,006

#### 4.5 Reconciliations

Presented below and in the succeeding page is a reconciliation of the Group's segment information to the key financial information presented in its consolidated financial statements.

	2021	2020	2019
<b>Revenues</b>			
Total segment revenues	<u>P 3,922,951,011</u>	<u>P 4,487,635,524</u>	<u>P 4,242,491,837</u>
Unallocated revenues:			
Finance income	289,016,717	250,631,687	229,080,549
Rental income from investment property	64,938,571	66,561,838	123,531,564
Commission income	45,075,231	90,004,074	134,220,853
Other income	<u>212,857,173</u>	<u>215,522,337</u>	<u>412,089,940</u>
	<u>611,887,692</u>	<u>622,719,936</u>	<u>898,922,906</u>
Revenues as reported in the consolidated statements of comprehensive income	<u>P 4,534,838,703</u>	<u>P 5,110,355,460</u>	<u>P 5,141,414,743</u>
<b>Profit or loss</b>			
Segment operating profit	<u>P 1,121,632,364</u>	<u>P 1,265,566,962</u>	<u>P 1,294,219,281</u>
Other unallocated income	611,887,692	622,719,936	898,922,906
Other unallocated expenses	<u>( 936,430,986)</u>	<u>( 1,363,344,571)</u>	<u>( 1,577,578,876)</u>
Net profit as reported in the consolidated statements of comprehensive income	<u>P 797,089,070</u>	<u>P 524,942,327</u>	<u>P 615,563,311</u>
<b>Assets</b>			
Segment assets	<u>P29,664,508,414</u>	<u>P31,077,530,611</u>	<u>P31,630,544,663</u>
Unallocated assets:			
Cash and cash equivalents	3,389,416,319	2,129,720,752	1,145,332,574
Trade and other receivables-net	4,841,126,749	4,311,174,499	4,225,749,275
Advances to related parties	4,747,775,842	4,428,734,137	4,122,109,792
Prepayments and other current assets	806,697,644	714,844,084	686,408,889
Financial asset at FVOCI	1,328,680,000	1,193,560,000	1,312,916,000
Advances to landowners and joint ventures	237,419,388	226,428,530	226,304,025
Investment in associate	279,556,412	275,482,240	282,074,777
Property and equipment - net	144,934,008	251,102,397	378,706,446
Investment property - net	643,119,509	671,138,058	699,156,607
Intangible assets - net	116,628,807	122,100,528	127,572,249
Other non-current assets	<u>5,190,893</u>	<u>5,190,893</u>	<u>5,190,893</u>
	<u>16,540,545,571</u>	<u>14,329,476,118</u>	<u>13,211,521,527</u>
Total assets as reported in the consolidated statements of financial position	<u>P46,205,053,985</u>	<u>P45,407,006,729</u>	<u>P44,842,066,190</u>

	2021	2020	2019
<b>Liabilities</b>			
Segment liabilities	<b>P 4,516,862,365</b>	P 5,196,026,444	P 4,637,586,006
Unallocated liabilities:			
Interest-bearing loans and borrowings	1,250,000,000	1,183,333,352	1,416,666,685
Trade and other payables	1,821,485,322	1,196,578,156	1,674,530,611
Customers' deposits	414,620,297	325,693,269	385,828,682
Lease liabilities	-	59,644,201	159,098,877
Advances from related parties	5,495,817,845	5,237,759,982	4,776,873,636
Income tax payable	-	-	45,934
Other current liabilities	698,529,073	773,553,870	813,113,986
Retirement benefit obligation	136,639,807	201,252,634	345,782,326
Deferred tax liabilities - net	<u>1,877,969,161</u>	<u>2,212,214,170</u>	<u>2,028,814,391</u>
	<b><u>11,695,061,505</u></b>	<b><u>11,190,029,634</u></b>	<b><u>11,600,755,128</u></b>
Total liabilities as reported in the consolidated statements of financial position	<b><u>P16,211,923,870</u></b>	<b><u>P16,386,056,078</u></b>	<b><u>P16,238,341,134</u></b>

## 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components as of December 31:

	2021	2020
Cash on hand and in banks	<b>P 1,990,639,917</b>	P 1,877,435,742
Short-term placements	<u>1,398,776,402</u>	<u>252,285,010</u>
	<b><u>P 3,389,416,319</u></b>	<b><u>P 2,129,720,752</u></b>

Cash in banks generally earns interest based on the daily bank deposit rates.

Peso-denominated short-term placements are made for varying periods of up to 51 days in 2021, 36 days in 2020 and 2019, and earn annual effective interest ranging from 0.25% to 1.25% in 2021, 0.13% to 3.30% in 2020, and 0.75% to 6.50% in 2019. Dollar-denominated short-term placements are made for varying periods of up to 90 days in 2021, 34 days in 2020, and 31 days in 2019 and earn annual effective interest ranging from 0.05% to 0.15% in 2021, 0.05% to 1.44% in 2020, and 0.90% to 2.00% in 2019 (see Note 22.1).

## 6. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

	Notes	2021	2020
Current:			
Trade receivables	25.2	<b>P 4,289,839,206</b>	P 3,765,957,755
Advances to suppliers and contractors		<b>2,869,679,015</b>	2,374,961,651
Rent receivable	25.2	<b>390,510,409</b>	383,910,377
Advances to condominium associations		<b>288,792,728</b>	260,412,500
Interest receivable		<b>74,092,660</b>	75,195,893
Management fee receivable	25.2	<b>44,119</b>	79,049,055
Others		<u>456,932,345</u>	<u>502,889,331</u>
		<b>8,369,890,482</b>	7,442,376,562
Allowance for impairment		<u>(186,202)</u>	<u>(203,622)</u>
		<b><u>8,369,704,280</u></b>	<b><u>7,442,172,940</u></b>
Non-current:			
Trade receivables		<b>2,257,475,440</b>	2,018,905,970
Refundable security deposits		<u>114,073,291</u>	<u>114,005,324</u>
		<b><u>2,371,548,731</u></b>	<b><u>2,132,911,294</u></b>
		<b><u>P 10,741,253,011</u></b>	<b><u>P 9,575,084,234</u></b>

The Group's trade and other receivables are subjected to credit risk. Based on management's assessments, all receivables were found to be collectible.

A reconciliation of the allowance for impairment on current trade and other receivables at the beginning and end of 2021 and 2020 is shown below.

	2021	2020
Balance at beginning of year	<b>P 203,622</b>	P 207,852
Recovery of accounts previously provided with allowance	<u>(17,420)</u>	<u>(4,230)</u>
Balance at end of year	<b><u>P 186,202</u></b>	<b><u>P 203,622</u></b>

Trade receivables of the Group are either interest-bearing or noninterest-bearing. The installment period of interest-bearing sales contracts ranges from 2 to 15 years while interest ranges from 10% to 22%. The related interest earned on these sales contracts amounting to P18.8 million, P13.5 million, and P3.3 million in 2021, 2020 and 2019, respectively, are reported as part of Finance Income account in the consolidated statements of comprehensive income (see Note 22.1).

The installment period of noninterest-bearing sales contracts ranges from two to five years with imputed interest of 5.78% in 2021, 4.75% in 2020 and 5.63% in 2019. Noninterest-bearing trade receivables are measured at amortized cost using the effective interest method based on the interest rate of similar financial instruments in the market. Day-one loss amounting to P117.8 million, P102.1 million and P76.4 million in 2021, 2020 and 2019, respectively, are presented as a deduction against the Real Estate Sales account in the consolidated statements of comprehensive income. Amortization of day one loss amounting to P102.1 million, P76.4 million and P63.1million in 2021, 2020 and 2019, respectively, are presented as Amortization of day-one loss on noninterest-bearing financial instruments under Finance Income account in the consolidated statements of comprehensive income (see Note 22.1).

Advances to suppliers and contractors represent down payments made by the Group to the suppliers and contractors based on a certain percentage of the contract price, construction materials purchased by the Group that is used by the contractors, and utility consumption that are chargeable to contractors. The initial payment will eventually be recouped or deducted from the amount payable of the Group either on a pro-rated basis or in full once billed by the suppliers and contractors.

Advances to condominium associations represent the Group's payment for the initial operations of the start-up association of a completed project. The purpose of these advances is mainly for the charges of utilities, real property taxes, licenses, and management fee.

Refundable security deposits include various deposits to third parties for electrical, internet subscription, exhibits and other utilities, and equipment needed in the development of the projects. All deposits, except for deposits to an electric Group, do not earn interest. Such deposits are only refundable upon completion of the projects or upon return of the equipment used. However, the exact date or period of completion of projects or return of equipment is indeterminable. Accordingly, refundable deposits are accounted for at cost.

Other receivables, both current and non-current, include advances to joint ventures for processing of business permits and licenses, and unliquidated advances to employees and real estate consultants.

## 7. REAL ESTATE INVENTORIES

The Group's real estate inventories at the end of 2021 and 2020 were stated at cost. The composition of this account as at December 31 is shown below (see Note 20).

	<u>2021</u>	<u>2020</u>
Residential and condominium units for sale	<b>P 14,688,573,284</b>	P16,401,984,574
Raw land inventory	<b>5,135,063,687</b>	5,135,063,687
Property development costs	<b><u>1,887,796,935</u></b>	<u>1,887,796,935</u>
	<b><u>P 21,711,433,906</u></b>	<u>P23,424,845,196</u>

### 7.1 Residential and Condominium Units for Sale

This account represents the accumulated costs incurred, net of recognized Cost of Real Estate Sales in the consolidated statements of comprehensive income (see Note 20), on house and lots and condominium units available for sale. The subdivision houses include houses that are ready for occupancy, house models and units under construction.

No property is used as a security for the Group's interest-bearing loans and borrowings for the year ended December 31, 2021 and 2020.

### 7.2 Property Development Costs

This account pertains to accumulated costs incurred on projects which are not yet offered for sale as of the end of the reporting periods.

### 7.3 Net Realizable Value

Based on management assessment the net carrying amounts of these assets are lower than their net realizable values considering the present market rates; hence, no provisions for write-down of Real Estate Inventories have been recognized in the consolidated financial statements.

## 8. FINANCIAL ASSETS AT FVOCI

The movements in the carrying amounts of financial assets at FVOCI as of December 31 are as follows:

	<u>2021</u>	<u>2020</u>
Balance at beginning of year	<b>P 1,193,560,000</b>	P 1,312,916,000
Fair value gains (losses)	<b><u>135,120,000</u></b>	<u>( 119,356,000)</u>
Balance at end of year	<b><u>P 1,328,680,000</u></b>	<u>P 1,193,560,000</u>

Financial assets at FVOCI pertain to investments held by EPHI in equity securities of the Ultimate Parent company, whose shares are listed in the PSE. The fair value of these securities has been determined directly by reference to published prices in an active market. The fair value of these investments as of December 31, 2021, and 2020, is categorized as Level 1 in the fair value hierarchy (see Note 31.2).

The net accumulated fair value gains or losses in financial assets at FVOCI are shown as part of Revaluation Reserves account in the equity section of the consolidated statements of financial position (see Note 26.4).

Dividend income earned amounted to P7.9 million and P5.6 million in 2021 and 2020, respectively, and is presented as Dividend income under Finance Income in the consolidated statements of comprehensive income (see Note 22.1). There was no dividend income earned in 2019.

## 9. ADVANCES TO LANDOWNERS AND JOINT VENTURES

The cash advances made by the Group relate to a number of joint venture agreements entered into with landowners covering the development of certain parcels of land. The joint venture agreements stipulate that the Group's joint venture partners shall contribute parcels of land and the Group shall be responsible for the planning, conceptualization, design, demolition of existing improvements, construction, financing and marketing of condominium units to be constructed on the properties. Costs incurred by the Group for these projects are recognized as part of Real Estate Inventories account in the consolidated statements of financial position (see Note 7).

In addition to providing specified portion of the total project development costs, the Group also commits to advance mutually agreed-upon amounts to the landowners which will then be used for purposes such as reconsolidation/separation/subdivision of mother titles and relocation of existing occupants. Repayments of these advances may be made upon completion of the project development either in the form of residential condominium, commercial units or developed lots corresponding to the landowners' share in the projects or in the form of cash to be derived from the sales of the landowners' share in the saleable lots and residential condominium units.

The reconciliation of this account as of December 31 are as follows:

	<u>2021</u>	<u>2020</u>
Advances to landowners:		
Balance at beginning of year	<b>P 121,909,391</b>	P 121,801,386
Additional advances	<u>10,977,658</u>	<u>108,005</u>
Balance at end of year	<u>132,887,049</u>	<u>121,909,391</u>
Advances to joint ventures:		
Balance at beginning of year	<b>104,519,139</b>	104,502,639
Additional advances	<u>13,200</u>	<u>16,500</u>
Balance at end of year	<u>104,532,339</u>	<u>104,519,139</u>
	<b>P 237,419,388</b>	<b>P 226,428,530</b>

The Group commits to developing the properties based on the terms agreed with the joint venture partners. The Group has no existing commitment for cash advances under the joint venture agreements as this commitment has been fully complied with by the Group as of December 31, 2021 and 2020.

The net commitment for construction expenditures amounts to:

	<u>2021</u>	<u>2020</u>
Total commitment for construction expenditures	<b>P 11,205,054,936</b>	P 10,304,770,365
Total expenditures incurred	<u>( 8,980,771,947)</u>	<u>( 8,961,954,154)</u>
Net commitment	<b>P 2,224,282,989</b>	<b>P 1,342,816,211</b>

The Group's interest in jointly controlled operations and projects ranges from 55% to 82% in 2021 and 2020. The Group's jointly controlled projects are as follows:

- Pioneer Woodlands
- San Lorenzo Place
- Various Metro Manila and CALABARZON projects

The Group accounts for its 82% interest in Pioneer Woodlands as jointly controlled operations since the property where the project is situated is fully owned by the co-joint operator and the Group was engaged in the agreement for the purposes of providing financing, planning, designing, marketing, construction, monitoring, and supervision of all facets of the work on the project.

Administrative and operational functions of the project are provided by the Group and bills the co-joint operator for related fees. Decisions related to the operations of the project are defined under an agreement between the Group and the co-joint operator.

As of December 31, 2021 and 2020, the Group has neither other material contingent liabilities with regard to these joint ventures.

## 10. INVESTMENT IN AN ASSOCIATE AND TRANSACTIONS WITH NON-CONTROLLING INTERESTS

The components of investment in an associate as of December 31 are as follows:

	<u>2021</u>	<u>2020</u>
Investments in associate – at equity		
Balance at end of year	<b>P 293,960,618</b>	P 293,960,618
Accumulated equity in net losses:		
Balance at beginning of year	<b>( 18,478,378)</b>	( 11,885,841)
Equity shares in net income (losses) for the year	<u>4,074,172</u>	<u>( 6,592,537)</u>
Balance at end of year	<b>( 14,404,206)</b>	<b>( 18,478,378)</b>
	<b>P 279,556,412</b>	<b>P 275,482,240</b>

### 10.1 Summarized Financial Information

The aggregated amounts of assets, liabilities, revenues, and net loss of GPMAI as of December 31 are as follows:

	<u>Current Assets</u>	<u>Non-current Assets</u>	<u>Current Liabilities</u>	<u>Non-current Liabilities</u>	<u>Revenues</u>	<u>Net Loss</u>
2021	<b>P 573,690,897</b>	<b>P 16,353,588</b>	<b>P 12,051,047</b>	<b>P -</b>	<b>P 806,380</b>	<b>(P 3,643,001)</b>
2020	576,960,286	16,715,788	12,039,635	-	2,752,167	( 3,819,796)
2019					7,624,319	2,402,820

The reconciliation of the above summarized information to the carrying amount of the interest in GPMAI is as follows:

	<u>2021</u>	<u>2020</u>
Net assets at end of year	<b>P 577,993,438</b>	P 581,636,439
Share of GPMAI in net asset of MCPI	<b>( 55,343,022)</b>	<b>( 67,586,767)</b>
	<b>522,650,416</b>	<b>514,049,672</b>
Equity ownership interest	<u>47.37%</u>	<u>47.37%</u>
	<b>247,579,502</b>	<b>243,505,330</b>
Nominal goodwill	<u>31,976,910</u>	<u>31,976,910</u>
Balance at end of year	<b>P 279,556,412</b>	<b>P 275,482,240</b>

As of December 31, 2021 and 2020, there are no available fair values for these investment in associate as they are not listed in stock markets.

Based on the assessment of the management, the investment in an associate is not impaired due to the active efforts of the Group to raise funds to push through with the associate's projects.

### 10.2 Subsidiaries with Material Non-controlling Interest

The subsidiaries with material non-controlling interest (NCI) are shown below.

Name	Proportion of Ownership Interest and Voting Rights Held by NCI		Subsidiary's Consolidated Loss Allocated to NCI		Accumulated Equity of NCI	
	2021	2020	2021	2020	December 31, 2021	December 31, 2020
	LBASSI	27.50%	27.50%	(P 2,625,636)	(P 673,427)	P 77,678,409
SPLI	40.00%	40.00%	( 78,421)	( 72,039)	542,379,112	542,457,533
PCMI	60.00%	60.00%	( 5,972,389)	( 5,956,814)	2,176,897,016	2,182,869,405

The summarized financial information of LBASSI, SPLI, and PCMI before intragroup eliminations is shown below.

	LBASSI			SPLI			PCMI		
	2021	2020	2019	2021	2020	2019	2021	2020	2019
Current asset	P 17,406,556	P 30,111,663	P 512,052,697	P 512,032,920	P 2,820,355,496	P 2,830,309,477			
Non-current asset	124,538,565	131,153,694	-	-	816,261,150	816,261,150			
Total asset	P 141,945,121	P 161,265,357	P 512,052,697	P 512,032,920	P 3,636,616,646	P 3,646,570,627			
Current liabilities	P 23,970,755	P 19,454,437	P 22,803,125	P 22,587,295	P 8,454,960	P 8,454,960			
Non-current liabilities	5,739,497	19,567,073	-	-	-	-			
Total liabilities	P 29,710,252	P 39,021,510	P 22,803,125	P 22,587,295	P 8,454,960	P 8,454,960			
Equity	P 112,234,869	P 122,243,847	P 489,249,572	P 489,445,625	P 3,628,161,686	P 3,638,115,667			
Revenues	P 30,718,352	P 37,289,624	P 52,091,228	P -	P 6,961	P 24,717			
Net profit (loss)	(P 10,008,978)	(P 1,680,171)	(P 4,181,981)	(P 196,053)	(P 180,097)	(P 203,802)	(P 9,953,981)	(P 9,928,022)	(P 12,545,140)
Other comprehensive Income (loss)	P -	(P 768,655)	P 689,818	P -	P -	P -	P -	P -	P -
Net cash from (used) in operating activities	(P 1,670,637)	P 8,444,094	P 8,593,160	(P 215,905)	(P 200,246)	(P 16,932)	(P 168,113)	(P 177,591)	(P 1,239,981,227)
Net cash from (used) in investing activities	35,640	( 1,682,868)	3,027,686	-	-	-	-	-	-
Net cash from (used) in financing activities	( 6,769,053)	( 1,681,119)	20,307,025	215,830	204,858	13,213	-	-	1,240,000,000
Net cash inflow(outflow)	(P 8,404,050)	P 5,080,107	P 14,741,551	(P 75)	P 4,612	(P 3,719)	(P 168,113)	(P 177,591)	P 18,773

In 2021, 2020, and 2019, LBASSI, SPLI, and PCMI have not declared nor paid any dividends.

### 10.3 Contingent Liabilities

As of December 31, 2021, and 2020, the Group has no contingent liabilities for subsidiaries and associate which were incurred jointly with other investors and the Group is not severally liable for all or part of the contingent liabilities of the subsidiaries and associate.

## 11. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of items of property and equipment at the beginning and end of 2021 and 2020 are shown below.

	Land	Building and Other Improvements	Leasehold Improvements	Transportation Equipment	Office Furniture and Equipment	Right-of-use Asset	Total
December 31, 2021							
Cost	P 81,095,000	P 92,464,582	P 92,141,300	P 75,801,561	P 168,164,268	P -	P 509,666,711
Accumulated depreciation and amortization	-	( 52,425,906)	( 78,394,715)	( 71,677,802)	( 162,234,280)	-	( 364,732,703)
Net carrying amount	P 81,095,000	P 40,038,676	P 13,746,585	P 4,123,759	P 5,929,988	P -	P 144,934,008
December 31, 2020							
Cost	P 81,095,000	P 92,464,582	P 165,678,198	P 76,269,063	P 167,597,918	P 78,213,619	P 661,318,380
Accumulated depreciation and amortization	-	( 48,226,018)	( 98,006,043)	( 67,946,917)	( 156,930,197)	( 39,106,808)	( 410,215,983)
Net carrying amount	P 81,095,000	P 44,238,564	P 67,672,155	P 8,322,146	P 10,667,721	P 39,106,811	P 251,102,397
January 1, 2020							
Cost	P 81,095,000	P 90,984,582	P 160,354,509	P 76,669,313	P 166,226,648	P 193,481,098	P 768,811,150
Accumulated depreciation and amortization	-	( 44,009,365)	( 87,290,168)	( 63,417,487)	( 147,017,409)	( 48,370,275)	( 390,104,704)
Net carrying amount	P 81,095,000	P 46,975,217	P 73,064,341	P 13,251,826	P 19,209,239	P 145,110,823	P 378,706,446

A reconciliation of the carrying amounts at the beginning and end of 2021, 2020 and 2019 is shown below.

	Land	Building and Other Improvements	Leasehold Improvements	Transportation Equipment	Office Furniture and Equipment	Right-of-use Asset	Total
Balance at January 1, 2021, net of accumulated depreciation, amortization, and impairment	P 81,095,000	P 44,238,564	P 67,672,155	P 8,322,146	P 10,667,721	P 39,106,811	P 251,102,397
Additions	-	-	4,981,649	45,893	1,509,152	-	6,536,694
Write-off – cost	-	-	( 78,518,547)	( 513,395)	( 782,141)	-	( 79,814,083)
Write-off – accumulated depreciation	-	-	31,130,382	513,395	782,141	-	32,425,918
Disposal – cost	-	-	-	-	( 160,661)	-	( 160,661)
Disposal – accumulated depreciation	-	-	-	-	160,661	-	160,661
Derecognition of right-of-use asset	-	-	-	-	-	( 78,213,619)	( 78,213,619)
Depreciation and amortization charges for the year	-	( 4,199,888)	( 11,519,054)	( 4,244,280)	( 6,246,885)	( 9,776,703)	( 35,986,810)
Derecognition of accumulated depreciation	-	-	-	-	-	48,883,511	48,883,511
Net carrying amount at December 31, 2021	P 81,095,000	P 40,038,676	P 13,746,585	P 4,123,759	P 5,929,988	P -	P 144,934,008
Balance at January 1, 2020, net of accumulated depreciation, amortization, and impairment	P 81,095,000	P 46,975,217	P 73,064,341	P 13,251,826	P 19,209,239	P 145,110,823	P 378,706,446
Additions	-	1,480,000	5,323,689	793,750	1,371,270	-	8,968,709
Derecognition of right-of-use asset	-	-	-	-	-	( 115,267,479)	( 115,267,479)
Disposal – cost	-	-	-	( 1,194,000)	-	-	( 1,194,000)
Disposal – accumulated depreciation	-	-	-	1,123,564	-	-	1,123,564
Depreciation and amortization charges for the year	-	( 4,216,653)	( 10,715,875)	( 5,652,994)	( 9,912,788)	( 45,968,868)	( 76,467,178)
Derecognition of accumulated depreciation	-	-	-	-	-	55,232,335	55,232,335
Net carrying amount at December 31, 2020	P 81,095,000	P 44,238,564	P 67,672,155	P 8,322,146	P 10,667,721	P 39,106,811	P 251,102,397
Balance at January 1, 2019, net of accumulated depreciation, amortization, and impairment	P 81,095,000	P 50,226,912	P 81,387,870	P 16,802,165	P 19,455,306	P 193,481,098	P 442,448,351
Additions	-	382,316	1,891,808	2,192,108	9,670,790	-	14,137,022
Disposal – cost	-	-	-	( 2,639,545)	-	-	( 2,639,545)
Disposal – accumulated depreciation	-	-	-	2,639,545	-	-	2,639,545
Depreciation and amortization charges for the year	-	( 3,634,011)	( 10,215,337)	( 5,742,447)	( 9,916,857)	( 48,370,275)	( 77,878,927)
Net carrying amount at December 31, 2019	P 81,095,000	P 46,975,217	P 73,064,341	P 13,251,826	P 19,209,239	P 145,110,823	P 378,706,446

The amount of depreciation and amortization of property and equipment is presented as part of Depreciation and Amortization account under Costs and Expenses section of the consolidated statements of comprehensive income.

In 2021, certain leasehold improvements amounting to P78.5 million were derecognized due to termination of related lease. This resulted in a loss amounting to P47.4 million which is presented as Loss on write-off of property and equipment under Other Expenses account in the 2021 consolidated statement of comprehensive income (see Note 21.2).

The Group sold fully depreciated office furniture and equipment for P66,002 in 2021, transportation equipment with total carrying value of P70,436 for P242,064 in 2020, and a fully depreciated transportation equipment for P123,214 in 2019. The Group recognized gain on sale of property and equipment amounting to P66,002, P171,628 and P123,214 in 2021, 2020 and 2019, respectively, and is presented as part of Miscellaneous under Other Income in the Revenue and Income section of the consolidated statements of comprehensive income.

Property and equipment are subject to impairment testing whenever there is an indication that the carrying amount may not be recoverable. No impairment loss was recognized in 2021 and 2020 as the recoverable amount of these assets determined by management is higher than its carrying value.

The cost of fully depreciated assets still used in business amounted to P275.3 million and P250.8 million as of December 31, 2021 and 2020, respectively.

## 12. INTANGIBLE ASSET

This account is composed of the following:

	Notes	2021	2020
Goodwill	1, 2.8	P 78,326,757	P 78,326,757
Software licenses		<u>38,302,050</u>	<u>43,773,771</u>
		<u>P 116,628,807</u>	<u>P 122,100,528</u>

Goodwill arose from the acquisition of LBASSI and VVPI.

Goodwill arising from the acquisition of subsidiaries mentioned above were recognized based on management's expected future economic benefit and synergies that will result from combining the operation of the acquired subsidiaries.

The gross carrying amounts and accumulated amortization of software licenses at the beginning and end of 2021 and 2020 are shown below.

	2021	2020
Cost	P 54,717,213	P 54,717,213
Accumulated amortization	<u>(16,415,163)</u>	<u>(10,943,442)</u>
Net carrying amount	<u>P 38,302,050</u>	<u>P 43,773,771</u>

A reconciliation of the carrying amounts of intangible assets for the beginning and end of 2021, 2020 and 2019 is shown below.

	2021	2020	2019
Balance at beginning of year	P 122,100,528	P 127,572,249	P 133,043,970
Amortization expense for the year	<u>(5,471,721)</u>	<u>(5,471,721)</u>	<u>(5,471,721)</u>
Balance at end of year	<u>P 116,628,807</u>	<u>P 122,100,528</u>	<u>P 127,572,249</u>

The amount of amortization charges is presented as part of Depreciation and Amortization account under Costs and Expenses section of the consolidated statements of comprehensive income.

Intangible assets are subject to impairment testing whenever there is an indication that the carrying amount may not be recoverable. No impairment loss was recognized in 2021 and 2020 as the recoverable amount of intangible assets determined by management is higher than its carrying value.

## 13. INVESTMENT PROPERTIES

The Group's investment properties pertain to building and office and commercial units held for lease and a parcel of land held for capital appreciation. Rental income recognized for the years ended December 31, 2021, 2020 and 2019 amounted to P64.9 million, P66.6 million and P123.5 million, respectively, and are presented as part of Rental Income in the consolidated statements of comprehensive income. Real estate taxes and depreciation substantially represent direct costs incurred related to these properties. Since all recorded investment properties earned rental income during the year, there were no direct operating expenses pertaining to investment properties not generating rental income. Real estate tax amounting to P1.1 million, P1.5 million and P1.1 million in 2021, 2020 and 2019, respectively, and repairs and maintenance amounting to P1.3 million, P3.1 million, and P0.1 million in 2021, 2020 and 2019, respectively, were recognized as related expense in those years, and were presented as part of Taxes and Licenses, and Repairs and maintenance under Other Expenses account in the consolidated statements of comprehensive income.

The gross carrying amounts and accumulated depreciation of investment property at the beginning and end of 2021 and 2020 are shown below.

	Held for Lease			Total
	Land	Building	Other Properties	
December 31, 2021				
Cost	P 1,040,000	P 47,274,140	P 925,460,396	P 973,774,536
Accumulated depreciation	-	<u>(34,510,121)</u>	<u>(296,144,906)</u>	<u>(330,655,027)</u>
Net carrying value	<u>P 1,040,000</u>	<u>P 12,764,019</u>	<u>P 629,315,490</u>	<u>P 643,119,509</u>
December 31, 2020				
Cost	P 1,040,000	P 47,274,140	P 925,460,396	P 973,774,536
Accumulated depreciation	-	<u>(32,382,785)</u>	<u>(270,253,693)</u>	<u>(302,636,478)</u>
Net carrying value	<u>P 1,040,000</u>	<u>P 14,891,355</u>	<u>P 655,206,703</u>	<u>P 671,138,058</u>
January 1, 2020				
Cost	P 1,040,000	P 47,274,140	P 925,460,396	P 973,774,536
Accumulated depreciation	-	<u>(30,255,449)</u>	<u>(244,362,480)</u>	<u>(274,617,929)</u>
Net carrying value	<u>P 1,040,000</u>	<u>P 17,018,691</u>	<u>P 681,097,916</u>	<u>P 699,156,607</u>

A reconciliation of the carrying amount of investment properties at the beginning and end of 2021, 2020 and 2019 is shown below.

	Held for Lease			
	Land	Building	Other Properties	Total
Balance at January 1, 2021, net of accumulated depreciation	P 1,040,000	P 14,891,355	P 655,206,703	P 671,138,058
Depreciation charges for the year	-	(2,127,336)	(25,891,213)	(28,018,549)
Balance at December 31, 2021, net of accumulated depreciation	<u>P 1,040,000</u>	<u>P 12,764,019</u>	<u>P 629,315,490</u>	<u>P 643,119,509</u>
Balance at January 1, 2020, net of accumulated depreciation	P 1,040,000	P 17,018,691	P 681,097,916	P 699,156,607
Depreciation charges for the year	-	(2,127,336)	(25,891,213)	(28,018,549)
Balance at December 31, 2020, net of accumulated depreciation	<u>P 1,040,000</u>	<u>P 14,891,355</u>	<u>P 655,206,703</u>	<u>P 671,138,058</u>
Balance at January 1, 2019, net of accumulated depreciation	P 1,040,000	P 19,146,027	P 706,989,129	P 727,175,156
Reclassifications	-	-	-	-
Depreciation charges for the year	-	(2,127,336)	(25,891,213)	(28,018,549)
Balance at December 31, 2019, net of accumulated depreciation	<u>P 1,040,000</u>	<u>P 17,018,691</u>	<u>P 681,097,916</u>	<u>P 699,156,607</u>

The amount of depreciation on investment properties is presented as part of Depreciation and Amortization account under Costs and Expenses in the consolidated statements of comprehensive income.

Investment properties are subject to impairment testing whenever there is an indication that the carrying amount may not be recoverable. No impairment loss was recognized in 2021, 2020 and 2019 as the recoverable amount of these assets determined by management is higher than its carrying value.

Other information relating to fair value measurements and disclosures of investment properties are disclosed in Note 31.4.

#### 14. INTEREST-BEARING LOANS AND BORROWINGS

The details of interest-bearing loans and borrowings from local banks are discussed below.

2021	2020	Explanatory Notes	Interest Rate	Security	Maturity
<b>P 250,000,000</b>	P 583,333,332	(a)	Fixed at 5.6% for 1 <sup>st</sup> and 2 <sup>nd</sup> tranches and 4.8% for the 3 <sup>rd</sup> tranche	Unsecured	Up to 2022
<b>1,000,000,000</b>	-	(b)	Floating rate at 3.5% subject to quarterly repricing	Unsecured	Up to 2028
-	100,000,000	(c)	Fixed at 4.8% pa subject to annual repricing	Unsecured	2021
-	<u>500,000,000</u>	(d)	Fixed rate of 3.1%	Unsecured	2021
<b><u>P 1,250,000,000</u></b>	<b><u>P 1,183,333,352</u></b>				

##### (a) Philippine Peso, unsecured seven-year loan due in 2022

In 2015, the Group obtained an interest-bearing seven-year P2.0 billion loan from a local bank. The loan was released in three tranches from 2015 to 2017 and bears fixed interest rate of 5.6% per annum for the first and second tranches and fixed interest of 4.8% for the third tranche. The proceeds of the loan were used to fund the development of the Group's various real estate projects.

##### (b) Philippine Peso, unsecured seven-year loan due in 2028

In 2021, the Group obtained an interest-bearing seven-year P1.0 billion loan from a local bank. The loan was released in full in February 2021 and bears a floating interest rate of 3.5% per annum. The proceeds of the loan were used to fund the development of the Group's various real estate projects. The principal of the loan is payable in 20 equal quarterly payments starting on May 5, 2023, with two-year grace period and interest is payable quarterly in arrears.

##### (c) Philippine Peso, unsecured three-year loan due in 2021

In 2018, the Group obtained an interest-bearing three-year loan from a local bank. The loan was released in February 2018 and subject to floating rate of 4.8% and fixed rate at 7.7% starting in October 2018. The proceeds of the loan were used to fund the development of the Group's various real estate projects. The principal of the loan is payable in eight equal quarterly payments starting on February 23, 2019 with one-year grace period and interest is payable quarterly in arrears.

##### (d) Philippine Peso, unsecured 90 days loan due in 2021

In 2020, the Group obtained an unsecured loan from local banks. The loans bears fixed interest rate of 3.1%. The proceeds of the loan were used to fund the development of the Group's various real estate projects. The principal of the loan is payable upon maturity and the interest is payable monthly in arrears.

Certain bank loans require the Group to maintain a debt-to-equity ratio of not more than 1:1, a debt service coverage ratio of not less than 1.25:1, and a current ratio of not less than 2:1. As of December 31, 2021 and 2020, the Group is in compliance with such financial covenant obligations.

The total interest on these interest-bearing loans and borrowings in 2021, 2020, and 2019 amounted to P57.6 million, P64.9 million and P122.0 million, respectively. The loans are directly attributable to the construction of the Company's projects; hence, the related interest amounting to P8.9 million, P35.1 million, and P83.1 million in 2021, 2020 and 2019, respectively, is capitalized as part of Real Estate Inventories account in the consolidated statements of financial position. However, certain interests were expensed out since the projects related to certain loans are already completed. Unpaid interest as of December 31, 2021 and 2020 amounted to P5.6 million and P1.5 million, respectively, and is presented as Interest payable under the Trade and Other Payables account in the consolidated statements of financial position (see Note 15).

Capitalization rate used in determining the amount of interest charges qualified for capitalization is 2.64%, 2.97% and 5.86% in 2021, 2020 and 2019, respectively (see Note 7).

There were no loan issuance costs incurred as all loans are directly availed from banks.

Interest-bearing loans and borrowings are presented in the consolidated statements of financial position as follows:

	<u>2021</u>	<u>2020</u>
Current	<b>P 250,000,000</b>	P 933,333,352
Non-current	<u>1,000,000,000</u>	<u>250,000,000</u>
	<b><u>P 1,250,000,000</u></b>	<b><u>P 1,183,333,352</u></b>

## 15. TRADE AND OTHER PAYABLES

This account consists of:

	<u>Note</u>	<u>2021</u>	<u>2020</u>
Trade payable		<b>P 1,685,516,558</b>	P 1,068,891,316
Taxes payable		<b>97,359,150</b>	74,648,165
Accrued expenses		<b>32,653,228</b>	49,626,896
Interest payable	14	<b>5,565,312</b>	1,535,405
Miscellaneous		<u>391,074</u>	<u>1,876,374</u>
		<b><u>P 1,821,485,322</u></b>	<b><u>P 1,196,578,156</u></b>

Taxes payable pertains to withholding taxes payable and other statutory payables such as SSS, Philippine Health Insurance Corporation and Home Development Mutual Fund contribution.

Accrued expenses include the Group's obligations to its suppliers that are expected to be settled within 12 months from the end of the reporting period. These liabilities arise mainly from accrual of construction expenditures incurred during the year.

## 16. CUSTOMERS' DEPOSITS

Presented below are the details of this account.

	<u>2021</u>	<u>2020</u>
Advances from customers	<b>P3,335,069,482</b>	P4,170,603,679
Other deposits	<u>1,125,559,292</u>	<u>976,348,329</u>
	<b><u>P4,460,628,774</u></b>	<b><u>P5,146,952,008</u></b>

Advances from customers represent cash received from customers for real estate property purchases which have not yet complied with the sales recognition criteria of the Group. The advances are deducted from the contract price once the related real estate sales are recognized by the Group.

Other deposits mainly pertain to cash received from customers for miscellaneous fees and other related expenses to process the transfer of title to customers.

## 17. LEASES

The Group leases its office space and is presented as Right-of-use assets under Property and Equipment and Lease Liabilities in the consolidated statements of financial position.

The lease does not have variable lease payments which depend on an index or a rate. The lease is non-cancellable and does not contain an option to purchase the underlying lease asset outright at the end of the lease, or to extend the lease for a further term without mutual agreement on both parties. The Group is prohibited from selling or pledging the underlying leased assets as security. The Group must also keep the property in a good state of repair and return the property in its original condition at the end of the lease. Further, the Group must incur maintenance fees on such items in accordance with the lease contracts.

In 2021 and 2020, the Group pre-terminated the contract with its lessor for its leased asset located in Taguig. The lease term of this asset, based on the original contract, is for five years from January 1, 2018 to December 31, 2022. The Group has fully vacated the 10th and 11th floors of the leased premises in December 2020 and the 12th floor in June 2021. Accordingly, the related lease liabilities and right-of-use assets were derecognized as of December 1, 2020 and June 30, 2021. The gain on lease modification amounting to P4.1 million and P9.0 million in 2021 and 2020, respectively, is presented as part of Miscellaneous under Other Income in the consolidated statements of comprehensive income (see Note 21.1).

### 17.1 Lease Liabilities

Lease liabilities are presented in the consolidated statements of financial position as at December 31, 2020 as follows:

Current	P 35,797,100
Non-current	<u>23,847,101</u>
	<b><u>P 59,644,201</u></b>

The movements in the lease liabilities recognized in the consolidated statements of financial position are as follows:

	<u>2021</u>	<u>2020</u>
Balance at beginning of year	<b>P 59,644,201</b>	P 159,098,877
Derecognition of lease liability	<b>( 59,644,201)</b>	-
Cash flows from financing activities –		
Repayment of lease liability including interest	-	( 13,866,416)
Non-cash financing activities:		
Lease modification	-	( 93,463,134)
Interest amortization on lease liabilities	<u>-</u>	<u>7,874,874</u>
	<b><u>P -</u></b>	<b><u>P 59,644,201</u></b>

The use of extension and termination options gives the Group added flexibility in the event it has identified more suitable premises in terms of cost or location or determined that it is advantageous to remain in a location beyond the original lease term. An option is only exercised when consistent with the Group's business strategy and the economic benefit of exercising such option exceeds the expected overall cost. As of December 31, 2021 and 2020, the Group has exercised its termination option for its existing lease agreement.



The undiscounted maturity analysis of lease liabilities at December 31, 2020 are as follows:

	<u>Lease Payment</u>	<u>Interest Expense</u>	<u>Net Present Value</u>
Within one year	P 40,359,015	(P 4,561,915)	P 35,797,100
After one year but not more than two years	<u>24,719,896</u>	<u>( 872,795)</u>	<u>23,847,101</u>
	<u>P 65,078,911</u>	<u>(P 5,434,710)</u>	<u>P 59,644,201</u>

### 17.2 Lease Payments Not Recognized as Liabilities

The Group has elected not to recognize lease liability for short-term leases. Payments made under such leases are expensed on a straight-line basis.

The December 31, 2021, 2020 and 2019 expenses relating short-term leases amounted to P11.1 million, P10.2 million and P37.4 million respectively, are presented as Rentals under Other Expenses account in the consolidated statements of comprehensive income (see Notes 21.2).

### 17.3 Additional Profit or Loss and Cash Flow Information

The total cash outflow in 2020 in respect of leases recognized as liabilities amounted to P13.9 million. Interest expense relating to lease liabilities amounts to P7.9 million in 2020 and is presented as part of Finance Costs account under Costs and Expenses section of the 2020 consolidated statements of comprehensive income (see Notes 22.2 and 33). There are no similar transactions in 2021.

## 18. OTHER CURRENT LIABILITIES

As of December 31, other current liabilities include the following:

	<u>Note</u>	<u>2021</u>	<u>2020</u>
Retention payable		<b>P 613,922,575</b>	P 696,350,714
Refund liability	21.2	<b>190,283,848</b>	157,099,267
Refundable deposits		<b>52,839,763</b>	55,964,697
Miscellaneous		<b>31,766,735</b>	21,238,460
		<u><b>P 888,812,921</b></u>	<u>P 930,653,138</u>

Retention payable pertains to amounts withheld from payments made to contractors to ensure compliance and completion of contracted projects, which ranges from 5% to 10% of every billing made by the contractor. Upon completion of the contracted projects, submission of required bonds and final acceptance of works, the amounts are returned to contractors.

Refund liability pertains to the amount due to buyers of real estate properties which is the cash surrender value of the payments made by them on the cancelled real estate contracts as required by Republic Act (R.A.) 6552, *Realty Installment Buyer Act*. The amount of provision for the years ended 2021, 2020 and 2019 amounted to P34.1 million, P31.0 million and P45.0 million, respectively, and is presented as Provision for refund liability under Other Expenses account in the consolidated statements of comprehensive income (see Note 21.2).

## 19. REAL ESTATE SALES

### 19.1 Disaggregation of Revenues

The Group derives revenues from sale of real properties and other income. An analysis of the Group's real estate sales is presented below.

	<u>2021</u>	<u>2020</u>	<u>2019</u>
<b>Geographical areas</b>			
Within Metro Manila	<b>P 2,740,174,242</b>	P 3,878,197,366	P 3,538,380,366
Outside Metro Manila	<b>882,633,270</b>	383,894,714	394,088,853
	<u><b>P 3,622,807,512</b></u>	<u>P 4,262,092,080</u>	<u>P 3,932,469,219</u>
<b>Types of product or services</b>			
Residential condominium	<b>P 3,383,909,085</b>	P 4,121,674,336	P 3,594,313,181
Residential lots and house and lots	<b>238,898,427</b>	140,417,744	338,156,038
	<u><b>P 3,622,807,512</b></u>	<u>P 4,262,092,080</u>	<u>P 3,932,469,219</u>

### 19.2 Contract Accounts

#### a. Contract Assets

The Group's contract assets are classified as follows:

	<u>2021</u>	<u>2020</u>
Current	<b>P 1,758,022,623</b>	P 2,373,434,910
Non-current	<b>294,925,623</b>	15,340,770
	<u><b>P 2,052,948,246</b></u>	<u>P 2,388,775,680</u>

The significant changes in the contract assets balance as of December 31 are as follows:

	<u>2021</u>	<u>2020</u>
Balance at beginning of year	<b>P2,388,775,680</b>	P1,951,878,579
Transfers from contract assets recognized at the beginning of year to trade receivables	<b>( 600,098,033)</b>	( 2,585,559,212)
Increase as a result of changes in measurement of progress	<b>264,270,599</b>	3,022,456,313
Balance at end of year	<u><b>P2,052,948,246</b></u>	<u>P2,388,775,680</u>

b. *Contract Liabilities*

The Group's contract liabilities are classified as follows:

	<u>2021</u>	<u>2020</u>
Current	P 128,793,174	P 50,028,890
Non-current	<u>151,776,866</u>	<u>167,639,547</u>
	<b><u>P 280,570,040</u></b>	<b><u>P 217,668,437</u></b>

The significant changes in the contract liabilities balance as of December 31 are as follows:

	<u>2021</u>	<u>2020</u>
Balance at beginning of year	P 217,668,437	P 128,320,141
Revenue recognized that was included in contract liabilities at the beginning of year	( 26,693,792)	( 1,020,085,550)
Increase due to cash received excluding amount recognized as revenue during the year	<u>89,595,395</u>	<u>1,109,433,846</u>
Balance at end of year	<b><u>P 280,570,040</u></b>	<b><u>P 217,668,437</u></b>

**19.3 Direct Contract Costs**

The Group incurs sales commissions upon execution of contracts to sell real properties to customers. Incremental costs of commission incurred to obtain contracts are capitalized and are presented as part of Prepayments and Other Current Assets in the consolidated statements of financial position. These are amortized over the expected construction period on the same basis as how the Group measures progress towards complete satisfaction of its performance obligation in its revenue contracts. The total amount of amortization for 2021, 2020 and 2019 is presented as part of Commissions account under Cost and Expenses section of the consolidated statements of comprehensive income.

The movements in balances of deferred commission in 2021 and 2020 are presented below.

	<u>2021</u>	<u>2020</u>
Balance at beginning of year	P 192,031,164	P 168,090,758
Additional capitalized cost	79,836,049	38,264,955
Amortization for the period	( 12,875,219)	( 14,324,549)
Balance at end of year	<b><u>P 258,991,994</u></b>	<b><u>P 192,031,164</u></b>

**19.4 Transaction Price Allocated to Unsatisfied Performance Obligations**

The aggregate amount of transaction price allocated to partially or wholly unsatisfied contracts as of December 31, 2021 and 2020 is P3.9 billion and P2.8 billion, respectively. As of December 31, 2021 and 2020, the Group expects to recognize revenue from unsatisfied contracts as presented on the succeeding page.

	<u>2021</u>	<u>2020</u>
Within a year	P 1,558,231,805	P 1,030,870,676
More than one year to three years	2,104,137,917	1,634,042,299
More than three years to five years	<u>283,673,954</u>	<u>127,376,263</u>
Balance at end of year	<b><u>P 3,946,043,676</u></b>	<b><u>P 2,792,289,238</u></b>

**20. COST OF REAL ESTATE SALES**

The total cost of real estate sales for the years ended December 31 is as follows:

	<u>Note</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>
Actual costs		P 1,995,213,030	P 1,838,819,898	P 1,794,872,773
Estimated costs	2.5	<u>233,488,661</u>	<u>698,356,997</u>	<u>397,341,536</u>
		<b><u>P 2,228,701,691</u></b>	<b><u>P 2,537,176,895</u></b>	<b><u>P 2,192,214,309</u></b>

The breakdown of the cost of real estate sales are as follows (see Note 7):

	<u>2021</u>	<u>2020</u>	<u>2019</u>
Contracted services	P 1,999,791,892	P 2,300,577,406	P 1,961,608,183
Land cost	141,689,559	161,300,849	149,613,310
Borrowing cost	64,641,192	49,594,420	50,074,877
Other costs	<u>22,579,048</u>	<u>25,704,220</u>	<u>30,917,939</u>
	<b><u>P 2,228,701,691</u></b>	<b><u>P 2,537,176,895</u></b>	<b><u>P 2,192,214,309</u></b>

**21. OTHER INCOME AND EXPENSES**

**21.1 Other Income**

The details of this account are shown below.

	<u>Notes</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>
Marketing and management fees	25.2	P 217,030,237	P 192,637,740	P 412,247,010
Forfeited collections and deposits		108,278,701	99,942,494	160,252,102
Tuition and miscellaneous fees		30,718,352	37,289,624	52,091,228
Miscellaneous	17	<u>14,625,400</u>	<u>9,285,798</u>	<u>260,876</u>
		<b><u>P 370,652,690</u></b>	<b><u>P 339,155,656</u></b>	<b><u>P 624,851,216</u></b>

Forfeited collections and deposits include reservation fees and all payments made by delinquent buyers, net of any loss on cancellations. This also includes portion of payments received by the Group upon approval of buyer's request to transfer to other units.

Miscellaneous fees include gain on lease modification, registration fees, medical and dental fees, laboratory fees, energy fees, and other fees charged to students upon enrollment.

## 21.2 Other Expenses

The breakdown of this account is shown below.

	Notes	2021	2020	2019
Loss on write-off of property and equipment	11	P 47,388,165	P -	P -
Provision for refund liability	18	34,146,764	30,960,582	44,969,122
Utilities		16,547,622	13,822,704	21,722,897
Security services		12,612,638	10,795,393	15,623,688
Rentals	17.2	11,063,149	10,205,625	37,426,421
Professional fees	25.4	7,828,036	5,842,003	7,005,085
Repairs and maintenance		7,319,177	13,491,348	5,636,188
Insurance		5,244,089	6,538,057	4,774,245
Training, seminars and other benefits		5,181,104	8,643,959	8,462,235
Janitorial services		4,644,068	8,425,595	11,045,464
Office supplies		4,441,652	10,095,362	7,444,386
Computer license subscription		3,509,699	7,916,242	354,320
Documentation		1,087,533	4,219,034	2,245,156
Marketing events and awards		248,865	2,843,230	1,969,163
Outside services		132,855	1,535,472	4,676,853
Representation		76,844	538,787	148,487
Loss on write-off of receivables	25.3	-	40,643,067	-
Miscellaneous		8,321,808	7,805,326	6,747,922
		<b>P 169,794,068</b>	<b>P 184,321,786</b>	<b>P 180,251,632</b>

Miscellaneous expenses include bank charges, motor vehicle registration and others.

Loss on write-off of property and equipment pertains to the loss on derecognized leasehold improvements in 2021. There were no similar transactions in 2020 and 2019 (see Note 11).

Loss on write-off of receivables pertains to forgone collection of interest due from Megaworld Daewoo Corporation in 2020. There were no similar transactions in 2021 and 2019 (see Note 25.3).

## 22. FINANCE INCOME AND FINANCE COSTS

### 22.1 Finance Income

The breakdown of this account is shown below and on the succeeding page.

	Notes	2021	2020	2019
Interest income:				
Advances to related parties	25.1	P 268,277,015	P 238,584,906	P 211,040,685
Cash and cash equivalents	5	12,170,714	6,166,800	16,431,520
Trade and other receivables	6	18,790,091	13,476,523	3,261,112
Tuition fees		659,838	835,724	1,270,768
Balance carried forward		<b>P 299,897,658</b>	<b>P 259,063,953</b>	<b>P 232,004,085</b>

	Notes	2021	2020	2019
Balance brought forward		<b>P 299,897,658</b>	<b>P 259,063,953</b>	<b>P 232,004,085</b>
Amortization of day-one loss on noninterest-bearing financial instruments	6	102,052,503	76,438,736	63,060,763
Dividend income	8	7,882,000	5,630,000	-
Foreign currency gain (loss) - net		27,150	(585,742)	337,574
		<b>P 409,859,311</b>	<b>P 340,546,947</b>	<b>P 295,402,422</b>

### 22.2 Finance Costs

The breakdown of finance costs is shown below.

	Notes	2021	2020	2019
Interest expense on advances from related parties	25.1	P 312,167,217	P 287,547,306	P 265,222,159
Bank loans	14	48,647,239	28,626,652	38,953,861
Net interest expense on post-employment defined benefit obligation	23.2	6,544,044	14,285,788	21,530,445
Lease liabilities	17.1	-	7,874,874	7,865,015
		<b>P 367,358,500</b>	<b>P 338,334,620</b>	<b>P 333,571,480</b>

## 23. SALARIES AND EMPLOYEE BENEFITS

### 23.1 Salaries and Employee Benefits Expense

Expenses recognized for salaries and employee benefits are presented below.

	Note	2021	2020	2019
Short-term benefits		P 378,170,113	P 377,070,446	P 441,972,438
Post-employment benefits	23.2	31,941,909	30,879,854	29,207,828
		<b>P 410,112,022</b>	<b>P 407,950,300</b>	<b>P 471,180,266</b>

### 23.2 Post-employment Benefits

#### (a) Characteristics of the Defined Benefit Plan

The Group maintains a partially funded, tax qualified, non-contributory, post-employment defined benefit plan that is being administered by a trustee bank that is legally separated from the Group. The post-employment defined benefit plan covers all regular full-time employees.

The normal retirement age is 60 with a minimum of five years of credited service. The post-employment defined benefit plan provides for retirement ranging from 60% to 200% of final monthly salary for every year of credited service but shall not be less than the regulatory benefit under the R.A. 7641, *The Retirement Pay Law*, or the applicable retirement law at the time of the member's retirement.

(b) *Explanation of the Amounts Presented in the Consolidated Financial Statements*

Actuarial valuations are made regularly to update the retirement benefit costs and the amount of contributions. All amounts presented below and on the succeeding pages are based on the latest actuarial valuation reports obtained from independent actuaries.

The amounts of post-employment benefit recognized in the consolidated statements of financial position are determined as follow:

	<u>2021</u>	<u>2020</u>
Present value of the obligation	<b>P 462,835,851</b>	P 473,563,902
Fair value of the assets	<b>( 326,196,044)</b>	( 272,311,268)
	<b><u>P 136,639,807</u></b>	<b><u>P 201,252,634</u></b>

The movements in the present value of the post-employment DBO recognized in the books are as follows:

	<u>2021</u>	<u>2020</u>
Balance at beginning of year	<b>P 473,563,902</b>	P 474,380,431
Current service cost	<b>31,941,909</b>	30,879,854
Interest expense	<b>18,232,840</b>	24,602,733
Remeasurements:		
Actuarial losses (gains) arising from:		
Changes in financial assumptions	<b>( 49,530,354)</b>	( 19,824,305)
Experience adjustments	<b>( 2,837,531)</b>	( 2,747,653)
Changes in demographic assumptions	<b>( 183,196)</b>	-
Benefits paid	<b>( 570,560)</b>	( 23,792,635)
Derecognition of RBO	<b>( 7,781,159)</b>	-
Settlement – (gain)/loss	<b>-</b>	( 9,934,523)
Balance at end of year	<b><u>P 462,835,851</u></b>	<b><u>P 473,563,902</u></b>

In 2021, the Group did not engage the services of an actuary for RBO valuation for LBASSI and has derecognized its related RBO as the Group is not expecting anymore to pay the retirement obligation of the employees due to the management's decision to cease the operations of Laguna Bel Air Science School taking effect after school year 2021-2022. Instead, the Group has accrued the severance pay that they will pay to the remaining employees as of December 31, 2021 amounting to P14.1 million and is presented as part of Other Current Liabilities in the 2021 consolidated statement of financial position, and as part of Salaries and Employee Benefits under Costs and Expenses section in the 2021 consolidated statements of comprehensive income.

The movements in the fair value of plan assets are presented below.

	<u>2021</u>	<u>2020</u>
Balance at beginning of year	<b>P 272,311,268</b>	P 128,598,104
Interest income	<b>11,688,796</b>	10,316,945
Loss on plan assets (excluding amounts included in net interest)	<b>( 10,233,460)</b>	( 5,615,007)
Actual contribution	<b>53,000,000</b>	143,000,000
Benefits paid	<b>( 570,560)</b>	( 3,988,774)
Balance at end of year	<b><u>P 326,196,044</u></b>	<b><u>P 272,311,268</u></b>

The Group's plan assets are composed of cash and cash equivalents amounting to P122.4 million and P172.8 million as of December 31, 2021 and 2020, respectively, and investment in government issued debt securities amounting to P175.6 million and P75.2 million as of December 31, 2021 and 2020 respectively.

The plan assets earned a return of P1.5 million and P4.7 million in 2021 and 2020, respectively.

The components of amounts recognized in the consolidated statements of comprehensive income in respect of the post-employment defined benefit plan are as follows:

	<u>Notes</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>
<i>Reported in profit or loss:</i>				
Current service cost	23.1	<b>P 31,941,909</b>	P 30,879,854	P 29,207,828
Net interest expense	22.2	<b>6,544,044</b>	14,285,788	21,530,445
		<b><u>P 38,485,953</u></b>	<b><u>P 45,165,642</u></b>	<b><u>P 50,738,273</u></b>
<i>Reported in other comprehensive income (loss):</i>				
Actuarial gains (losses) arising from:				
- changes in financial assumptions		<b>P 49,530,354</b>	P 19,824,305	(P 65,009,970)
- experience adjustments		<b>2,837,531</b>	2,747,653	29,432,740
- demographic assumption		<b>183,196</b>	-	-
Loss on plan assets (excluding amounts included in net interest)		<b>( 10,233,460)</b>	( 5,615,007)	( 2,183,196)
		<b><u>P 42,317,621</u></b>	<b><u>P 16,956,951</u></b>	<b><u>(P 37,760,426)</u></b>

Current service cost is presented as part of Salaries and Employee Benefits under Costs and Expenses section in the consolidated statements of comprehensive income while the amounts of net interest expense are included under Finance Costs under Costs and Expenses section in the consolidated statements of comprehensive income.

The amounts recognized in other comprehensive income were included within items that will not be reclassified subsequently to profit or loss.

In determining the amounts of the defined benefit post-employment obligation, the following significant actuarial assumptions were used:

	<u>2021</u>	<u>2020</u>	<u>2019</u>
<i>EELHI</i>			
Discount rates	<b>5.08%</b>	3.95%	5.22%
Expected rate of salary increases	<b>4.00%</b>	4.00%	6.00%
<i>EPHI:</i>			
Discount rates	<b>4.98%</b>	3.77%	5.02%
Expected rate of salary increases	<b>6.72%</b>	6.72%	7.01%
<i>LBASSI:</i>			
Discount rate	-	3.96%	5.17%
Expected rate of salary increases	-	2.00%	2.00%

The other subsidiaries currently do not have employees and their accounting and other administrative functions are being handled by the Company; hence, there was no cost of retirement benefits recognized.

Assumptions regarding future mortality experience are based on published statistics and mortality tables. The average remaining working life of an individual retiring at the age of 60 to 65 for both males and females is shown below.

	<u>Retirement Age</u>	<u>Average Remaining Working Life</u>
EELHI	60	28
LBASSI	60	30
EPHI	65	18

These assumptions were developed by management with the assistance of an independent actuary. Discount factors are determined close to the end of each reporting period by reference to the interest rates of a zero-coupon government bond with terms to maturity approximating the terms of the retirement obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

(c) *Risks Associated with the Retirement Plan*

The plan exposes the Group to actuarial risks such as interest rate risk, longevity risk and salary risk.

(i) *Investment and Interest Risks*

The present value of the DBO is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, the plan has relatively balanced investment in cash and cash equivalents and debt securities. Due to the long-term nature of the plan obligation, a level of continuing debt investments is an appropriate element of the Group's long-term strategy to manage the plan efficiently.

(ii) *Longevity and Salary Risks*

The present value of the DBO is calculated by reference to the best estimate of the mortality of the plan participants both during and after their employment, and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

(d) *Other Information*

The information on the sensitivity analysis for certain significant actuarial assumptions, the Group's asset-liability matching strategy, and the timing and uncertainty of future cash flows related to the retirement plan are described below and on the succeeding page.

(i) *Sensitivity Analysis*

The following table summarizes the effects of changes in the significant actuarial assumptions used in the determination of the DBO as of December 31:

	<u>Impact on Post-employment Benefit Obligation</u>		
	<u>Change in Assumption</u>	<u>Increase in Assumption</u>	<u>Decrease in Assumption</u>
<b>2021</b>			
<i>EELHI</i>			
Discount rate	+7.6%/-8.9%	(P 28,718,983)	P 33,829,326
Salary increase rate	+8.9%/-7.7%	33,857,333	( 29,253,033 )
<i>EPHI</i>			
Discount rate	+/-0.5%	( 3,870,616)	4,215,130
Salary increase rate	+/-1.0%	8,266,998	( 7,142,239 )
<b>2020</b>			
<i>EELHI</i>			
Discount rate	+9.3% / -11.0%	(P 34,705,219)	P 41,257,899
Salary increase rate	+10.9% / -9.4%	40,808,078	( 34,998,877 )
<i>EPHI</i>			
Discount rate	+/-0.5%	( 5,017,080)	5,510,017
Salary increase rate	+/-1.0%	10,761,481	( 9,166,040 )
<i>LBASSI</i>			
Discount rate	+/-1.0%	( 795,310)	947,719
Salary increase rate	+/-1.0%	957,384	( 816,844 )

The above sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the DBO as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the above sensitivity analysis, the present value of the DBO has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the DBO recognized in the consolidated statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous years.

(ii) *Asset-liability Matching Strategies*

To efficiently manage the retirement plan, the Group through its BOD, ensures that the investment positions are managed in accordance with its asset-liability matching strategy to achieve those long-term investments are in line with the obligations under the retirement scheme. This strategy aims to match the plan assets to the retirement obligations by investing in debt securities and maintaining cash and cash equivalents that match the benefit payments as they fall due and in the appropriate currency. The Group actively monitors how the duration, and the expected yield of the investments are matching the expected cash outflows arising from the retirement obligations.

There has been no change in the Group's strategies to manage its risks from previous periods.

(iii) *Funding Arrangements and Expected Contributions*

The plans are currently underfunded by P136.6 million based on the latest actuarial valuation. While there are no minimum funding requirements in the country, the size of the underfunding may pose a cash flow risk in about 10 to 20 years' time when a significant number of employees is expected to retire.

The Group expects to make contribution of at least P53.0 million to the plan during the next reporting period.

The maturity profile of undiscounted expected benefit payments from the plan for the next 20 years follows:

	<u>2021</u>	<u>2020</u>
Within one year	P 177,518,738	P 16,221,023
More than one year to five years	84,888,374	209,086,316
More than five years to 10 years	136,185,152	111,120,666
More than 10 years to 15 years	50,055,889	36,051,215
More than 15 years to 20 years	86,665,860	85,484,323
More than 20 years	<u>205,030,055</u>	<u>282,239,296</u>
	<u>P 740,344,068</u>	<u>P 740,202,839</u>

The weighted average duration of the DBO at the end of the reporting period is 8.3 to 16 years.

## 24. TAX EXPENSE

On March 26, 2021, R.A. No. 11534, *Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act*, as amended, was signed into law and was effective beginning July 1, 2020. The following are the major changes brought about by the CREATE Act that are relevant to and considered by the Group.

- regular corporate income tax (RCIT) rate was reduced from 30% to 20% or 25% starting July 1, 2020;
- minimum corporate income tax (MCIT) rate was reduced from 2% to 1% starting July 1, 2020 until June 30, 2023; and,

- the allowable deduction for interest expense is reduced from 33% to 20% of the interest income subjected to final tax.

As a result of the application of the lower RCIT rate of 20% to 25% starting July 1, 2020, the current income tax expense and prepaid tax asset, as presented in the 2020 annual income tax return (ITR) of the Group, would be lower and higher, respectively, by P12.4 million than the amount presented in the 2020 consolidated financial statements and such amount was charged to 2021 profit or loss.

In 2021, the recognized net deferred tax liabilities as of December 31, 2020 was remeasured to the effective tax rates that applies to the components. This resulted in a decline in the recognized net deferred tax liabilities in 2020 by P368.7 million and such was recognized in the 2021 profit or loss (P360.5 million) and in other comprehensive income (P8.2 million).

The components of tax expense reported in the consolidated statements of comprehensive income for the years ended December 31 are presented below.

	<u>2021</u>	<u>2020</u>	<u>2019</u>
<i>Reported in profit or loss:</i>			
Current tax expense:			
RCIT at 25%, 20% and 10% in 2021 and 30% and 10% in 2020 and 2019	P 166,838,539	P 37,661,816	P 200,731,023
Final tax at 20%, 15% and 7.5%	2,430,078	1,224,081	3,260,933
MCIT at 2% in 2020	-	36,996,350	-
	<u>169,268,617</u>	<u>75,882,247</u>	<u>203,991,956</u>
Adjustments in 2020 income taxes due to change in income tax rate	( 12,387,572)	-	-
	<u>156,881,045</u>	<u>75,882,247</u>	<u>203,991,956</u>
Deferred tax expense (income) relating to:			
Effect of the change in income tax rate	( 360,470,182)	-	-
Origination and reversal of temporary differences	23,877,945	178,082,100	102,668,785
	<u>( 336,592,237)</u>	<u>178,082,100</u>	<u>102,668,785</u>
	<u>(P 179,711,192)</u>	<u>P 253,964,347</u>	<u>P 306,660,741</u>
<i>Reported in other comprehensive income (loss) –</i>			
Deferred tax expense (income) relating to:			
Origination and reversal of temporary differences	P 10,579,405	P 5,317,683	(P 11,535,073)
Effect of the change in income tax rate	( 8,232,178)	-	-
	<u>P 2,347,227</u>	<u>P 5,317,683</u>	<u>(P 11,535,073)</u>

LBASSI, as an educational institution, is subject to 10% tax rate on its taxable income as defined under the tax regulations of the National Internal Revenue Code Section 27(B). LBASSI's deferred tax assets and deferred tax liabilities are, hence, recognized at 10%.

The reconciliation of tax on pre-tax profit computed at the applicable statutory rates to tax expense as reported in the profit or loss section of the consolidated statements of comprehensive income is as follows:

	2021	2020	2019
Tax on pre-tax profit at 25%, 20% and 10% in 2021 and 30% and 10% in 2020 and 2019	P 155,763,572	P 239,223,270	P 277,123,037
Adjustment for income subjected to lower income tax rates	( 609,822)	( 610,671)	( 1,573,728)
Tax effects of:			
Changes in tax rates due to CREATE Act	( 372,857,754)	-	-
Non-deductible taxes and licenses	12,959,407	4,229,546	21,530,429
Non-deductible loss on derecognition of property and equipment	11,847,041	-	-
Write-off of net deferred tax assets related to lease pre-termination	9,829,898	-	-
Non-taxable income on forfeited collections	( 979,719)	-	-
Non-deductible interest expense	606,888	607,894	1,591,798
Non-taxable income	-	( 1,689,000)	-
Excess of MCIT over RCIT	-	7,220,828	3,975,812
Others - net	3,729,297	4,982,480	4,013,393
	<u>(P 179,711,192)</u>	<u>P 253,964,347</u>	<u>P 306,660,741</u>

The net deferred tax liabilities as of December 31 relate to the following:

	Consolidated Statements of Financial Position		Consolidated Statement of Profit or Loss		
	2021	2020	2021	2020	2019
Deferred tax assets:					
Retirement benefit obligation	P 34,159,952	P 58,041,444	P 21,534,264	P 38,521,228	(P 524,287)
Lease liability	-	17,893,260	17,893,260	29,836,403	13,487,827
Provision for refund liability	47,570,962	47,129,780	( 441,182)	( 9,145,341)	( 12,496,612)
Unamortized past service cost	-	-	-	15,120	24,159
Net operating loss carry over (NOLCO)	-	-	-	-	1,530,631
	<u>81,730,914</u>	<u>123,064,484</u>	<u>38,986,342</u>	<u>59,227,410</u>	<u>2,021,718</u>
Deferred tax liabilities:					
Uncollected realized gross profit	( 1,783,290,828)	( 2,076,138,645)	( 292,847,817)	183,388,050	88,250,985
Capitalized borrowing cost	( 111,654,460)	( 192,675,990)	( 81,021,530)	( 36,935,632)	11,362,641
Deferred commission	( 64,747,999)	( 57,609,349)	7,138,650	7,182,121	15,502,144
Right of use asset - net	-	( 9,030,393)	( 9,030,393)	( 34,502,854)	( 14,511,082)
Unrealized foreign exchange gains (loss) - net	( 6,788)	175,723	182,511	( 276,995)	42,379
	<u>(1,959,700,075)</u>	<u>(2,335,278,654)</u>	<u>(375,578,579)</u>	<u>118,854,690</u>	<u>100,647,067</u>
Net Deferred Tax Expense (Income)			<u>(P 336,592,237)</u>	<u>P 178,082,100</u>	<u>P 102,668,785</u>
Net Deferred Tax Liabilities - net	<u>(P 1,877,969,161)</u>	<u>(P 2,212,214,170)</u>			

The deferred tax expense (income) presented in Other Comprehensive Income section in the consolidated statements of comprehensive income pertains to the tax effect of remeasurements of retirement benefit obligation and change in income tax rates due to CREATE Act in 2021 which resulted to a tax expense amounting to P2.3 million, P5.3 million in 2021 and 2020, respectively, and tax income of P11.5 million in 2019.

The Group is subject to the MCIT which is computed at 1% and 2% of gross income in 2021 and 2020, respectively, as defined under the tax regulations, or RCIT, whichever is higher. The Group earned MCIT amounting to P37.0 million during 2020 which is valid until 2023.

The details of the Group's NOLCO that are valid and deductible from future taxable income are presented on the succeeding page.

Year	Original Amount	Expired Amount	Remaining Balance	Valid Until
2021	P 28,708,937	P -	P 28,708,937	2026
2020	10,971,069	-	10,971,069	2025
2019	13,826,773	-	13,826,773	2022
2018	<u>14,229,751</u>	<u>( 14,229,751)</u>	<u>-</u>	
	<u>P 67,736,530</u>	<u>(P 14,229,751)</u>	<u>P 53,506,779</u>	

PCMI, LBASSI, EECI, SPLI, SOHI, VVPI and 20<sup>th</sup> Century did not recognize deferred tax assets on their respective NOLCO as management believes that the related deferred tax assets may not be recovered within the prescriptive period. The amount of NOLCO for the year ended 2021 for which the related deferred tax asset has not been recognized amounted to a total of P28.7 million with a total tax effect of P2.9 million.

Pursuant to issuance of Revenue Regulations No. 25-2020 to implement Section 4(bbbb) of R.A. 11494, *Bayanihan to Recover as One (Bayanihan II)*, the net operating loss incurred for the taxable years 2021 and 2020 amounting to P28.7 million and P11.0 million, respectively, can be carried over as a deduction from gross income for the next five consecutive taxable years following the year of such loss. Accordingly, the total amount of NOLCO for the taxable years 2021 and 2020 can be claimed as a deduction from the future taxable income until 2026 and 2025, respectively. However, the net operating loss incurred for the taxable year 2019 amounting to P13.8 million can be carried over as a deduction from gross income for only the next three consecutive taxable years following the year of such loss or until 2022.

In 2021, 2020 and 2019, the Group opted to claim itemized deductions in computing for its income tax due.

## 25. RELATED PARTY TRANSACTIONS

The Group's related parties include the Ultimate Parent company, the Parent company, related parties under common ownership, associate, key management personnel, and the Group's retirement plan as described below and on the succeeding pages.

The summary of the Group's significant transactions and outstanding balances with its related parties are as follows:

Related Party Category	Notes	Amount of Transactions			Outstanding Balance	
		2021	2020	2019	2021	2020
<b>Ultimate Parent:</b>						
Financial assets at FVOCI	8	P 135,120,000	(P 119,356,000)	(P 27,024,000)	P1,328,680,000	P 1,193,560,000
Dividend income	8, 22.1	7,882,000	5,630,000	-	7,882,000	-
<b>Parent:</b>						
Availment of advances	25.1, 25.5	( 294,516,893)	( 498,326,915)	( 223,937,720)	( 4,698,945,733)	( 4,404,428,840)
Rendering of services	25.2	45,075,231	90,004,074	144,484,332	666,798,357	659,169,669
Obtaining of services	25.4	1,781,940	1,452,360	829,920	-	-
<b>Associate -</b>						
Availment of advances	25.1	1,459,030	1,588,529	1,019,005	( 383,890,422)	( 385,349,452)
<b>Under common ownership:</b>						
Repayment of advances - net	25.1	35,000,000	35,852,041	24,147,958	( 412,981,690)	( 447,981,690)
Granting of advances	25.1	319,041,705	306,624,345	1,194,903,477	4,747,775,842	4,428,734,137
Rendering of services	25.2	196,108,971	198,241,879	405,730,341	5,261,796	79,049,056
Sale of land	25.3	-	( 40,643,067)	-	-	-
<b>Key management personnel -</b>						
Compensation	25.6	61,579,836	74,927,456	51,492,157	-	-

Unless otherwise stated, the Group's outstanding receivables from and payables to related parties arising from interest-bearing and noninterest-bearing advances, joint venture agreements, lease of property and cash advances to related party are unsecured, collectible, or payable on demand, and are generally settled in cash or through offsetting arrangements with the related parties (see Note 30.2).

There were no impairment losses recognized on the outstanding receivables from related parties in 2021, 2020 and 2019 based on management's ECL assessment.

### 25.1 Advances to and from Related Parties

The Group grants to and obtains unsecured advances from its Parent company, stockholders, associate and other related parties for working capital purposes.

The Advances to Related Parties account represents the outstanding balances arising from cash advances granted by the Group to certain related parties under common ownership. Some of the advances to related parties are interest-bearing with interest rates ranging from 12.00% to 15.00% both in 2021 and 2020. The interest income arising from these interest-bearing advances is presented as part of Finance Income in the consolidated statements of comprehensive income (see Note 22.1). The change in the Advances to Related Parties account are shown below.

	Note	2021	2020
Balance at beginning of year		P 4,428,734,137	P 4,122,109,792
Interest income	22.1	268,277,015	238,584,906
Additional advances		52,397,867	84,580,110
Offset against advances		( 1,633,177)	( 15,322,922)
Reclassification		-	( 1,217,749)
Balance at end of year		<u>P 4,747,775,842</u>	<u>P 4,428,734,137</u>

The Advances from Related Parties account represents the outstanding balances arising from cash advances obtained by the Group from its Parent company, associate, and certain related parties under common ownership. Some of the advances from related parties are interest-bearing with interest rates ranging from 7.00% to 12.00% both in 2021 and 2020. The details as of December 31 are as follow:

	2021	2020
Parent	P 4,698,945,733	4,404,428,840
Associate	383,890,422	385,349,452
Related parties under common ownership	<u>412,981,690</u>	<u>447,981,690</u>
	<u>P 5,495,817,845</u>	<u>P 5,237,759,982</u>

The movement in the Advances from Related Parties account is shown below.

	2021	2020
Parent:		
Balance at beginning of year	P 4,404,428,840	P 3,906,101,926
Accrued interests	286,146,177	259,859,155
Additions	8,524,628	250,329,321
Repayments	( 153,912)	( 11,861,562)
Balance at end of year	<u>P 4,698,945,733</u>	<u>P 4,404,428,840</u>
Associate:		
Balance at beginning of year	P 385,349,452	P 386,937,979
Repayments	( 1,459,030)	( 1,588,527)
Balance at end of year	<u>P 383,890,422</u>	<u>P 385,349,452</u>
Other related parties:		
Balance at beginning of year	P 447,981,690	P 483,833,731
Repayments	( 61,021,040)	( 63,540,192)
Accrued interests	26,021,040	27,688,151
Balance at end of year	<u>P 412,981,690</u>	<u>P 447,981,690</u>

Cash advances from Parent company bear fixed interest rate ranging between 7% and 12% per annum in 2021, 2020 and 2019. Interest expense is presented as part of Finance Costs account in the consolidated statements of comprehensive income (see Note 22.2).

### 25.2 Rendering of Services

The summary of services offered by the Group is presented below.

	Amount of Transactions		
	2021	2020	2019
Management services	P 165,548,490	P 169,000,227	P 359,818,838
Commission income	45,075,231	90,004,074	134,220,853
Lease of property	<u>30,560,481</u>	<u>29,241,652</u>	<u>56,174,982</u>
	<u>P 241,184,202</u>	<u>P 288,245,953</u>	<u>P 550,214,673</u>

The Group handled the administrative functions of certain related parties under common ownership for the latter's ongoing construction and development activities. The amount of revenue earned from such transaction is recorded as part of Marketing and management fees under Other Income account in the consolidated statements of comprehensive income (see Note 21.1) while the outstanding balances are presented as Management fee receivable under Trade and Other Receivables account in the consolidated statements of financial position (see Note 6).



The Group earns marketing fees from the sale of Megaworld's real estate properties. The marketing fee recognized is presented as Commission Income under Revenues and Income section in the consolidated statements of comprehensive income. The outstanding receivables related to these transactions are presented as part of Trade receivables under the Trade and Other Receivables account in the consolidated statements of financial position (see Note 6).

The Group leases certain investment property to Megaworld in 2019 and a related party under common ownership in 2021, 2020 and 2019. The revenues earned from the lease are included as part of Rental Income account under Revenues and Income section in the consolidated statements of comprehensive income (see Note 28.1). The related outstanding receivables from these transactions are presented as part of Rent receivable under the Trade and Other Receivables account in the consolidated statements of financial position (see Note 6).

### 25.3 Sale of Land

In prior years, the Group sold on account, to a related party under common ownership, a parcel of land which was used as site of the related party's project. The outstanding receivable, which pertains to the remaining unpaid interest from this sale was derecognized in 2020, and the related expense is presented as Loss on write-off of receivables under Other Expenses account in the 2020 consolidated statement of comprehensive income (see note 21.2).

### 25.4 Obtaining of Services

The Group incurred management fees for accounting and marketing services obtained from its Parent company and related parties under common ownership, amounting to P1.8 million, P1.5 million and P0.8 million in 2021, 2020 and 2019, respectively, and is presented as part of Professional fee under Other Expenses in the consolidated statements of comprehensive income (see Note 21.2). There was no outstanding payable from this transaction as of December 31, 2021 and 2020.

### 25.5 Joint Development Agreement with Parent Company

The Group, together with Megaworld, executed a joint development agreement for the development of a mixed-use condominium project; whereby the Group shall contribute land and the Parent company shall develop and sell the property. The entities shall be entitled to a certain percentage of the total saleable area based on the agreed sharing. The land contributed to the joint venture is presented as part of the Real Estate Inventories under Property development cost in the consolidated statements of financial position (see Note 7). As of the end of the reporting period, the property is still being developed and there are no profits received yet from this agreement.

### 25.6 Key Management Personnel Compensation

The compensation of the Group's key management personnel are as follows:

	<u>2021</u>		<u>2020</u>		<u>2019</u>
Short-term benefits	<b>P 39,451,208</b>	P	45,886,016	P	45,764,610
Post-employment benefits	<b>22,128,628</b>		<u>29,041,440</u>		<u>5,727,547</u>
	<b><u>P 61,579,836</u></b>	P	<u>74,927,456</u>	P	<u>51,492,157</u>

These are presented as part of Salaries and Employee Benefits account under Cost and Expenses section in the consolidated statements of comprehensive income for the years ended December 31, 2021, 2020 and 2019 (see Note 23.1).

### 25.7 Retirement Plan

The Group has a formal retirement plan established separately for the Company, EPHI and LBASSI. The Group's retirement fund for its post-employment defined benefit plan is administered and managed by trustee banks. The fair value and the composition of the plan assets as of December 31, 2021 and 2020 are presented in Note 23.2. As of December 31, 2021 and 2020, the Group's retirement fund does not include any investments in any debt or equity securities issued by the Group or any of its related parties.

The Group's transactions with the fund mainly pertain to contributions, benefit payments and interest income.

The retirement fund neither provides any guarantees or surety for any obligation of the Group nor its investments covered by any restrictions or liens.

## 26. EQUITY

### 26.1 Capital Stock

Capital stock as of December 31, 2021 and 2020 consists of:

	<u>No. of Shares</u>	<u>Amount</u>
Common shares – P1 par value		
Authorized	<u>31,495,200,000</u>	<u>P31,495,200,000</u>
Issued	14,803,455,238	P14,803,455,238
Treasury shares – at cost	( <u>127,256,071</u> )	( <u>102,106,658</u> )
Total outstanding	<u>14,676,199,167</u>	<u>P14,701,348,580</u>
Preferred shares – P1 par value		
Authorized	<u>2,000,000,000</u>	<u>P 2,000,000,000</u>

Megaworld has 81.72% ownership interest in the Group as of December 31, 2021 and 2020.

The Series B preferred shares are nonredeemable, convertible into common shares and are nonvoting. The shares have zero coupon rates and shall not be entitled to dividends. The Series B preferred shares shall be convertible to common shares any time after the end of the 18 months from the implementation date, May 29, 1998, as defined in the subscription agreements. There are no subscribed and issued preferred shares as of December 31, 2021 and 2020.

On April 24, 1996, the SEC approved the listing of the Group's shares totaling 425,000,000. The shares were issued at an offer price of P12.90 per share. As of December 31, 2021, 2020, and 2019, there are 12,360, 12,402 and 12,424 holders of the listed shares, respectively. The shares were listed and closed at a price of P0.25, P0.31 and P0.43 per share as of December 31, 2021, December 31, 2020 and December 28, 2019, respectively.

## 26.2 Additional Paid-in Capital

The additional paid-in capital (APIC) pertains to the excess of the total proceeds received from the Group's shareholders over the total par value of the common shares. There were no movements in the Group's APIC accounts in 2021 and 2020.

## 26.3 Treasury Stock

On March 23, 2006, the Company's BOD authorized the buy-back of up to P1.0 billion worth of Group's shares of common stock within a 24-month period under certain terms and conditions as the Group's senior management may deem beneficial to the Group and its stockholders.

As of December 31, 2021 and 2020, the Group's treasury shares amounted to P102.1 million, representing the cost of 127,256,071 shares reacquired by the Group.

## 26.4 Revaluation Reserves

Revaluation reserves of the Group are composed of remeasurements on its retirement benefit obligation and fair value movements of the Group's financial assets at FVOCI (see Notes 8 and 23.2).

The components and reconciliation of items of other comprehensive income presented in the consolidated statement of changes in equity at their aggregate amount under Revaluation Reserves account, are shown below and on the succeeding page.

	Financial Assets at FVOCI (see Note 8)	Retirement Benefit Obligation	Total
Balance as of January 1, 2021	(P 235,100,031)	P 710,260,831	P 475,160,800
Remeasurement of retirement benefit obligation	-	42,317,621	42,317,621
Fair value gains on FVOCI	135,120,000	-	135,120,000
Other comprehensive income before tax for the year	135,120,000	42,317,621	177,437,621
Tax expense	-	(2,347,227)	(2,347,227)
Other comprehensive income after tax for the year	135,120,000	39,970,394	175,090,394
Losses transferred to retained earnings	-	224,084	224,084
Balance as of December 31, 2021	<b>(P 99,980,031)</b>	<b>P 750,455,308</b>	<b>P 650,475,278</b>

	Financial Assets at FVOCI (see Note 8)	Retirement Benefit Obligation	Total
Balance as of January 1, 2020	(P 115,744,031)	P 698,410,183	P 582,666,152
Remeasurement of retirement benefit obligation	-	17,168,331	17,168,331
Fair value losses on FVOCI	(119,356,000)	-	(119,356,000)
Other comprehensive income (loss) before tax	(119,356,000)	17,168,331	(102,187,669)
Tax expense	-	(5,317,683)	(5,317,683)
Other comprehensive income (loss) after tax	(119,356,000)	11,850,648	(107,505,352)
Balance as of December 31, 2020	(P 235,100,031)	P 710,260,831	P 475,160,800
Balance as of January 1, 2019	(P 88,720,031)	P 724,825,236	P 636,105,205
Remeasurement of retirement benefit obligation	-	(37,950,126)	(37,950,126)
Fair value losses on FVOCI	(27,024,000)	-	(27,024,000)
Other comprehensive income (loss) before tax	(27,024,000)	(37,950,126)	(64,974,126)
Tax income	-	11,535,073	11,535,073
Other comprehensive income (loss) after tax	(27,024,000)	(26,415,053)	(53,439,053)
Balance as of December 31, 2019	(P 115,744,031)	P 698,410,183	P 582,666,152

## 26.5 Other Reserves

Other reserves of the Group pertains to the difference between the fair value of consideration paid and the relevant share in the carrying value of the net assets of PCMI as a result of obtaining de facto control over PCMI in 2018 and any subsequent change in ownership interest in the subsidiary (see Notes 1.1 and 2.10).

## 26.6 Retained Earnings

Retained earnings are restricted in the amount of P102.1 million representing the cost of 127,256,071 shares held in treasury as of the end of the reporting periods.

## 27. EARNINGS PER SHARE

Basic and diluted earnings per share amounts were computed as follows:

	<u>2021</u>	<u>2020</u>	<u>2019</u>
Net profit attributable to parent Group's shareholders	<b>P 805,765,516</b>	P 531,433,225	P 622,021,871
Number of issued and outstanding common shares	<b><u>14,676,199,167</u></b>	<u>14,676,199,167</u>	<u>14,676,199,167</u>
Basic and diluted earnings per share	<b><u>P 0.055</u></b>	<u>P 0.036</u>	<u>P 0.042</u>

Diluted earnings per share equal the basic earnings per share since the Group does not have dilutive shares as of December 31, 2021, 2020 and 2019.

## 28. COMMITMENTS AND CONTINGENCIES

The following are the significant commitments and contingencies involving the Group:

### 28.1 Operating Lease Commitments – Group as Lessor

The Group is a lessor under various non-cancellable operating lease agreements covering real estate properties for commercial use. The leases have terms ranging from one to 10 years, with renewal options, and include annual escalation rates of 3% to 10%.

The future minimum rental receivable under these non-cancellable operating leases are as follows as of December 31:

	<u>2021</u>	<u>2020</u>	<u>2019</u>
Within one year	<b>P 66,308,551</b>	P 73,179,235	P 85,683,312
After one year but not more than two years	<b>41,452,326</b>	67,771,176	68,109,689
After two years but not more than three years	<b>17,646,880</b>	36,987,651	63,197,167
After three years but not more than four years	<b>16,162,471</b>	17,281,540	35,405,893
After four years but not more than five years	<b>16,407,851</b>	14,626,756	15,698,637
More than five years	<b><u>7,881,318</u></b>	<u>25,824,885</u>	<u>37,942,336</u>
	<b><u>P 165,859,397</u></b>	<u>P 235,671,243</u>	<u>P 306,037,034</u>

The total rentals from these operating leases amount to about P82.4 million, P78.6 million and P154.5 million in 2021, 2020, and 2019, respectively, which are recognized as Rental Income account under Revenues and Income section in the consolidated statements of comprehensive income.

### 28.2 Legal Claims

As of December 31, 2021, and 2020, the Group does not have any litigations within and outside the normal course of its business.

### 28.3 Credit Lines

The Group has existing credit lines with local banks for a maximum amount of P5,120 million and P4,020 million as of December 31, 2021 and 2020, respectively. The Group has unused lines of credit amounting to P2,120 million and P1,220.0 million as of December 31, 2021 and 2020, respectively.

### 28.4 Capital Commitments

As of December 31, 2021, and 2020, the Company has commitments amounting to P2.2 billion and P1.3 billion, respectively, for the construction expenditures in relation to the Company's joint venture (see Note 9).

### 28.5 Others

There are other commitments and contingent liabilities that may arise in the normal course of operations of the Group which is not reflected in the consolidated financial statements. The management of the Group is of the opinion that losses, if any, from these items will not have any material effect on its consolidated financial statements, taken as a whole.

## 29. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to a variety of financial risks which result from its operating, investing, and financing activities. Risk management is carried out by a central treasury department under policies approved by the BOD and focuses on actively securing the Group's short to medium-term cash flows by minimizing the exposure to financial markets. Long-term financial investments are managed to generate lasting returns. The Group does not engage in the trading of financial assets for speculative purposes, nor does it write options. The financial risks to which the Group is exposed to are described below and on the succeeding pages.

### 29.1 Market Risk

The Group is exposed to market risk through its use of financial instruments and specifically to foreign currency risk, and interest rate risk which results from both its operating, investing and financing activities.

#### (a) Foreign Currency Risk

There is no significant exposure to foreign currency risks since most of the Group's transactions are denominated in Philippine peso, which is its functional currency. The Group's financial asset denominated in foreign currency only pertains to cash and cash equivalents. However, the amount is insignificant to the consolidated financial statements as of December 31, 2021 and 2020. The Group has no financial liabilities denominated in foreign currency (see Note 22.1).

#### (b) Interest Rate Risk

The Group's policy is to minimize interest rate cash flow risk exposures on long-term financing. Long-term borrowings are therefore usually obtained and negotiated at fixed rates. However, as of December 31, 2021, the Group has an outstanding long-term loan with a variable interest rate (see Note 14)

The Group's ratio of fixed to floating rate debt stood at 0.25:1.00 as of December 31, 2021.

The sensitivity of the consolidated net results and consolidated equity in 2021 to a reasonably possible change of 1.6% in floating rates is P16.2 million and P12.1 million respectively. The calculations are based on the Group's financial instruments held at each reporting date. All other variables are held constant.

At December 31, 2021 and 2020, the Group is exposed to other changes in market interest through its cash and cash equivalents and other fixed rate long-term borrowings, which are deemed by management to be not significant.

All other financial assets and liabilities have either short-term maturity, noninterest-bearing or are subject to fixed rates (e.g., related party advances).

(c) *Other Price Risk*

The Group's market price risk arises from its investments carried at fair value (classified as financial assets at FVOCI). It manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

For equity securities listed in the Philippines, the observed volatility rates of the fair values of the Group's investment held at fair value is determined based on the average market volatility in quoted prices, using standard deviation, in the previous 12 months, estimated at 99% level of confidence. An average volatility of 6.0% and 9.0% has been observed during 2021 and 2020, respectively. The impact on the Group's consolidated other comprehensive income and consolidated equity would have increased or decreased by P79.4 million and P107.4 million in 2021 and 2020, respectively.

The investments in quoted equity securities are considered long-term strategic investments. In accordance with the Group's policies, no specific hedging activities are undertaken in relation to these investments. The investments are continuously monitored and voting rights arising from these equity instruments are utilized in the Group's favor.

The Group is not subject to commodity price risk.

**29.2 Credit Risk**

The maximum credit risk exposure of the Group is the carrying amount of the financial assets and contract assets as shown on the face of the consolidated statements of financial position (or in the detailed analysis provided in the notes to the consolidated financial statements), as summarized below.

	Notes	2021	2020
Cash and cash equivalents	5	<b>P 3,389,416,319</b>	P 2,129,720,752
Trade and other receivables - net (excluding advances to suppliers and contractors and advances to condominium associations)	6	<b>7,582,781,267</b>	6,939,710,083
Contract assets	19.2	<b>2,052,948,246</b>	2,388,775,680
Advances to related parties	25.1	<b>4,747,775,842</b>	4,428,734,137
		<b><u>P 17,772,921,674</u></b>	<u>P 15,886,940,652</u>

None of the Group's financial assets are secured by collateral or other credit enhancements, except for cash and cash equivalents, and trade receivables, as described on the succeeding pages.

(a) *Cash and Cash Equivalents*

The credit risk for cash and cash equivalents is considered negligible since the counterparties are reputable banks with high quality external credit ratings. Included in the cash and cash equivalents are cash in banks and short-term placements which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million for every depositor per banking institution.

(b) *Trade and Other Receivables and Contract Assets*

Trade and other receivables (excluding advances to suppliers and contractors and advances to condominium associations) and contract assets are subject to credit risk exposure. The Group, however, does not identify specific concentrations of credit risk with regard to trade receivables and contract assets, as the amounts recognized resemble a large number of receivables from various customers. The Group also retains the titles to the property until such time that the trade receivables are fully collected. Repossessed properties are offered for sale to other customers.

Credit risk of receivables from sale of real estate properties is managed primarily through credit reviews and analyses of receivables on a regular basis. The Group undertakes credit review procedures for all installment payment terms. Customer payments are facilitated through the use of post-dated checks. Exposure to doubtful accounts is not substantial as title to real estate properties are not transferred to the buyers until full payment of the amortization has been made and the requirement for remedial procedures is negligible considering the Group's buyers' profile.

The Group has used the simplified approach in measuring ECL and has calculated ECL based on lifetime ECL. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECL at each reporting date. An impairment analysis is performed at each reporting date using a provision matrix to measure ECL. The provision rate is based on days past due of all customers as they have similar loss patterns. The credit enhancements such as advance payment and value of the real estate for sale are considered in the calculation of impairment as recoveries.

The Group considers trade receivables in default when contractual payments are 90 days past due, except for certain circumstances when the reason for being past due is due to reconciliation with customers of payment records which are administrative in nature which may extend the definition of default to 90 days and beyond. Furthermore, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group.

The management determined that there is no required ECL to be recognized since the real estate sold is collateralized to the related receivable arising from real estate sales. Therefore, expected loss given default is nil as the recoverable amount from subsequent resale of the real estate is sufficient.

The estimated fair value of the security enhancements held against contract receivables and contract assets arising from real estate sales are presented in the below.

		<u>Gross Maximum Exposure</u>	<u>Fair Value of Collaterals</u>	<u>Net Exposure</u>	<u>Financial Effect of Collaterals</u>
<b>2021</b>					
Contract assets	P	2,052,948,246	P 7,639,424,547	P -	P 2,052,948,246
Contract receivables		<u>5,705,934,513</u>	<u>17,174,345,997</u>	<u>-</u>	<u>5,705,934,513</u>
		<b><u>P 7,758,882,759</u></b>	<b><u>P 24,813,770,544</u></b>	<b><u>P -</u></b>	<b><u>P 7,758,882,759</u></b>
<b>2020</b>					
Contract assets	P	2,388,775,680	P 8,496,663,407	P -	P 2,388,775,680
Contract receivables		<u>5,080,986,344</u>	<u>15,742,504,517</u>	<u>-</u>	<u>5,080,986,344</u>
		<b><u>P 7,469,762,024</u></b>	<b><u>P 24,239,167,924</u></b>	<b><u>P -</u></b>	<b><u>P 7,469,762,024</u></b>

Other components of receivables such as rental receivables and others are also evaluated by the Group for impairment and assessed that no ECL should be provided. A significant portion of the Group's rental receivables are from Megaworld, wherein the impairment of receivables is assessed using the latter's ability to pay [see Note 29.2(c)]. The remaining rental receivables are secured to the extent of advance rental and rental deposit received from the lessees, which are on average equivalent to six months.

Some of the unimpaired trade receivables and other receivables, which are mostly related to real estate sales, are past due as at the end of the reporting period. The trade receivables that are past due but not impaired are as follows:

	<u>2021</u>	<u>2020</u>
Not more than three months	<b>P 132,646,317</b>	P 104,230,372
More than three months but not more than six months	<b>222,165,204</b>	182,085,683
More than six months but Not more than one year	<b>248,768,915</b>	205,054,965
More than one year	<b><u>89,088,754</u></b>	<u>71,431,466</u>
	<b><u>P 692,669,190</u></b>	<b><u>P 562,802,486</u></b>

(c) *Advances to Related Parties and Rent Receivable and Management Fee Receivable from Related Parties*

ECL for receivables from related parties, including advances, rent and management fee receivables, are measured and recognized using the liquidity approach. Management determines possible impairment based on the related parties' ability to repay the advances upon demand at the reporting date taking into consideration the historical defaults from the related parties.

The Group does not consider any significant risks in the advances to other related parties with financial difficulty since Megaworld, whose credit risk for liquid funds is considered negligible, have committed to financially support these related parties as part of AGI and its long-term corporate strategy. As of December 31, 2021 and 2020, the aggregate impairment allowance on balances from Megaworld and other related parties is identified to be not material.

The table below shows the credit quality by class of financial assets and contract assets as of December 31, 2021 and 2020.

	<u>Neither Past Due nor Specifically Impaired</u>			<u>Past Due but Not Impaired</u>	<u>Total</u>
	<u>High Grade</u>	<u>Standard Grade</u>	<u>Substandard Grade</u>		
<b>2021</b>					
Cash and cash equivalents	P 3,389,416,319	P -	P -	P -	P 3,389,416,319
Trade and other receivables	-	6,890,112,077	-	692,669,190	7,582,781,267
Contract assets	-	2,052,948,246	-	-	2,052,948,246
Advances to related parties	-	4,747,775,842	-	-	4,747,775,842
	<b><u>P 3,389,416,319</u></b>	<b><u>P 13,690,836,165</u></b>	<b><u>P -</u></b>	<b><u>P 692,669,190</u></b>	<b><u>P 17,772,921,674</u></b>
<b>2020</b>					
Cash and cash equivalents	P 2,129,720,752	P -	P -	P -	P 2,129,720,752
Trade and other receivables	-	6,376,907,597	-	562,802,486	6,939,710,833
Contract assets	-	2,388,775,680	-	-	2,388,775,680
Advances to related parties	-	4,428,734,137	-	-	4,428,734,137
	<b><u>P 2,129,720,752</u></b>	<b><u>P 13,194,417,414</u></b>	<b><u>P -</u></b>	<b><u>P 562,802,486</u></b>	<b><u>P 15,886,940,652</u></b>

The Group uses an internal credit rating concept based on the counterparties' overall credit worthiness as follows:

*High Grade* – Rating given to counterparties who have very strong capacity to meet their obligations.

*Standard Grade* – Rating given to counterparties whose outstanding obligation is within the acceptable age of group.

*Substandard Grade* – Rating given counterparties whose outstanding obligation is nearing to be past due or impaired.

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. The Group's policy is to deal only with creditworthy counterparties.

The Group's management considers that all the above financial assets that are not impaired for each of the reporting dates are of good credit quality, including those that are past due.

### 29.3 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for 6-month and one-year periods are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day periods. Excess cash is invested in time deposits. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

As at December 31, 2021, the Group's financial liabilities have contractual maturities which are presented below.

	<u>Within One Year</u>	<u>One to Five Years</u>	<u>More than Five Years</u>
Interest-bearing loans and borrowings	P 292,268,240	P 841,071,250	P 255,182,917
Trade and other payables	1,724,126,172	-	-
Advances from related parties	5,495,817,845	-	-
Other current liabilities	<u>680,911,623</u>	<u>-</u>	<u>-</u>
	<b><u>P8,193,123,880</u></b>	<b><u>P 841,071,250</u></b>	<b><u>P 255,182,917</u></b>

As at December 31, 2020, the Group's financial liabilities have contractual maturities which are presented below.

	<u>Within One Year</u>	<u>One to Five Years</u>
Interest-bearing loans and borrowings	P 965,307,138	P 257,707,050
Trade and other payables	1,121,929,991	-
Lease liabilities	40,359,015	24,719,896
Advances from related parties	5,237,759,982	-
Other current liabilities	<u>752,315,411</u>	<u>-</u>
	<b><u>P8,117,671,537</u></b>	<b><u>P 282,426,946</u></b>

The contractual maturities reflect the gross cash flows, which may differ from the carrying values of the liabilities at the end of each reporting period.

### 30. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

#### 30.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the consolidated statements of financial position are shown below and on the succeeding page.

	Notes	2021		2020	
		Carrying Amounts	Fair Values	Carrying Amounts	Fair Values
<b>Financial assets</b>					
Financial assets at amortized cost					
Cash and cash equivalents	5	P 3,389,416,319	P 3,389,416,319	P 2,129,720,752	P 2,129,720,752
Trade and other receivables - net	6	7,582,781,267	7,700,557,581	6,939,710,083	7,041,762,586
Contract assets	19.2(a)	2,052,948,246	2,052,948,246	2,388,775,680	2,388,775,680
Advances to related parties	25.1	<u>4,747,775,842</u>	<u>4,747,775,842</u>	<u>4,428,734,137</u>	<u>4,428,734,137</u>
		17,772,921,674	17,890,697,988	15,886,940,652	15,988,993,155
Financial assets at FVOCI	8	<u>1,328,680,000</u>	<u>1,328,680,000</u>	<u>1,193,560,000</u>	<u>1,193,560,000</u>
		<b><u>P 19,101,601,674</u></b>	<b><u>P 19,219,377,988</u></b>	<b><u>P 17,080,500,652</u></b>	<b><u>P 17,182,553,155</u></b>

Notes	2021		2020	
	Carrying Amounts	Fair Values	Carrying Amounts	Fair Values
<b>Financial Liabilities at amortized cost</b>				
Interest-bearing loans and borrowings				
14	P 1,250,000,000	P 1,253,074,917	P 1,183,333,352	P 1,223,014,188
15	1,724,126,172	1,724,126,172	1,121,929,991	1,121,929,991
17.1	-	-	59,644,201	65,078,911
25.1	5,495,817,845	5,495,817,845	5,237,759,982	5,237,759,982
18	<u>680,911,623</u>	<u>680,911,623</u>	<u>752,315,411</u>	<u>752,315,411</u>
	<b><u>P 9,150,855,640</u></b>	<b><u>P 9,153,930,557</u></b>	<b><u>P 8,354,982,937</u></b>	<b><u>P 8,400,098,483</u></b>

Management considers that the fair values of the above enumerated financial assets and financial liabilities measured at amortized costs approximate their carrying values either because these instruments are short-term in nature or the effect of discounting for those with maturities of more than one year is not material (except for interest-bearing loans and borrowings).

See Note 2.4 for the description of the accounting policies for each category of financial instruments. A description of the Group's risk management objectives and policies for financial instruments is provided in Note 29.

#### 30.2 Offsetting of Financial Assets and Financial Liabilities

The following financial assets with net amounts presented in the consolidated statements of financial position are subject to offsetting, enforceable master netting arrangements and similar agreements:

	Gross amounts recognized in the consolidated statement of financial position		Net amount presented in the consolidated statement of financial position	Related amounts not set-off in the consolidated statement of financial position		Net amount
	Financial assets	Financial liabilities set-off		Financial instruments	Collateral received	
<b>December 31, 2021</b>						
Advances to related parties	P 4,749,409,019	(P 1,633,177)	P 4,747,775,842	P -	P -	P 4,747,775,842
<b>December 31, 2020</b>						
Advances to related parties	P 4,434,057,059	(P 5,322,922)	P 4,428,734,137	P -	P -	P 4,428,734,137

The following financial liabilities with net amounts presented in the consolidated statements of financial position are subject to offsetting, enforceable master netting arrangements and similar agreements:

	Gross amounts recognized in the consolidated statement of financial position		Net amount presented in the consolidated statement of financial position	Related amounts not set-off in the consolidated statement of financial position		Net amount
	Financial liabilities	Financial assets set-off		Financial instruments	Collateral provided	
<b>December 31, 2021</b>						
Interest-bearing loans and borrowings	P 1,250,000,000	P -	P 1,250,000,000	(P 313,298,522)	P -	P 936,701,478
Advances from related parties	5,495,817,845	-	5,495,817,845	-	(77,966)	5,495,739,879
	<b><u>P 6,745,817,845</u></b>	<b><u>P -</u></b>	<b><u>P 6,745,817,845</u></b>	<b><u>(P 313,298,522)</u></b>	<b><u>(P 77,966)</u></b>	<b><u>P 6,432,441,357</u></b>
<b>December 31, 2020</b>						
Interest-bearing loans and borrowings	P 1,183,333,352	P -	P 1,183,333,352	(P 761,753,242)	P -	P 421,580,110
Advances from related parties	5,237,759,982	-	5,237,759,982	-	(1,037,430)	5,236,722,552
	<b><u>P 6,421,093,334</u></b>	<b><u>P -</u></b>	<b><u>P 6,421,093,334</u></b>	<b><u>(P 761,753,242)</u></b>	<b><u>(P 1,037,430)</u></b>	<b><u>P 5,658,302,662</u></b>

For financial assets and financial liabilities subject to enforceable master netting agreements or similar arrangements, each agreement between the Group and counterparties (i.e., related parties including subsidiaries and associates) allows for net settlement of the relevant financial assets and financial liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and financial liabilities will be settled on a gross basis, however, each party to the master netting agreement or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party.

## 31. FAIR VALUE MEASUREMENT AND DISCLOSURES

### 31.1 Fair Value Hierarchy

In accordance with PFRS 13, *Fair Value Measurement*, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy is shown on the succeeding page.

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market of another instrument which is substantially the same after taking into account the related credit risk of counterparties or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

### 31.2 Financial Instruments Measured at Fair Value

As of December 31, 2021 and 2020, only the equity securities classified as financial assets at FVOCI in the consolidated statements of financial position is classified as Level 1. These securities were valued based on their market prices quoted in the PSE at the end of each reporting period (see Note 8). There were no other financial assets measured at fair value on these dates. Further, the Group has no financial liabilities measured at fair value as of December 31, 2021 and 2020. There were no transfers between Levels 1 and 2 in both years.

### 31.3 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

Management considers that due to the short duration of these financial assets (except long-term receivables) and financial liabilities (except long-term interest-bearing loans) measured at amortized cost, their carrying amounts as of December 31, 2021 and 2020 approximate their fair value. Except for cash and cash equivalents which are classified under Level 1, all other financial instruments are classified under Level 3 wherein inputs are not based on observable data.

The fair values of the financial assets and financial liabilities included in Level 3 which are not traded in an active market is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market value of another instrument which is substantially the same after taking into account the related credit risk of counterparties or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When the Group uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

### 31.4 Fair Value Measurement of Non-Financial Assets

The table below shows the Levels within the hierarchy of investment properties and CGU attributable to LBASSI for which fair value is disclosed as of December 31, 2021 and 2020.

	Level 1	Level 2	Level 3	Total
<b>December 31, 2021</b>				
Land	P -	P -	P 40,370,000	P 40,370,000
Cash generating units – LBASSI	-	-	386,102,379	386,102,379
Buildings and office/commercial units	-	-	3,515,200,585	3,515,200,585
	<b>P -</b>	<b>P -</b>	<b>P 3,941,672,964</b>	<b>P 3,941,672,964</b>
<b>December 31, 2020</b>				
Land	P -	P -	P 40,348,000	P 40,348,000
Buildings and office/commercial units	-	-	2,959,299,395	2,959,299,395
	<b>P -</b>	<b>P -</b>	<b>P 2,999,647,395</b>	<b>P 2,999,647,395</b>

The fair value of the Group's investment properties earning rental income was determined through discounted cash flows valuation technique done by a professionally qualified independent appraiser for one of the properties, and by management for the rest of the other investment properties. The Group uses assumptions that are mainly based on market conditions existing at each reporting period, such as: the receipt of contractual rentals; expected future market rentals; void periods; maintenance requirements; and appropriate discount rates. These valuations are regularly compared to actual market yield data and actual transactions by the Group and those reported by the market. The expected future market rentals are based on current market rentals for similar properties in the same location and condition.

As at December 31, 2021 and 2020, the fair values of the Group's investment properties, and CGU attributable to LBASSI are classified within Level 3 of the fair value hierarchy. The Group determines the fair values using market-based approach where prices of comparable properties are adequate for specific market factors such as location and condition of the property. On the other hand, if the observable recent prices of the reference properties were not adjusted, the fair value is included in Level 2. The most significant input into this valuation approach is the price per square meter; hence, the higher the price per square meter, the higher the fair value. Also, there were no transfers into or out of Level 3 fair value hierarchy in 2021 and 2020.

### 32. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

Capital components for cost of capital purposes include loans and borrowings, preferred stock, common equity and retained earnings. The Group may issue new shares and may prepay some of its interest-bearing loans. Further, it intends to allocate its earnings and available cash in the acquisition and development of new/existing properties to ensure continuous business activities.

The Group monitors its capital gearing by measuring the ratio of interest-bearing loans and borrowings to total capital. As of December 31, the Group's ratio of interest-bearing loans and borrowings to equity is as follows:

	<u>2021</u>	<u>2020</u>
Interest-bearing loans and borrowings	<b>P 1,250,000,000</b>	P 1,183,333,352
Total equity	<b><u>29,993,130,115</u></b>	<u>29,020,950,651</u>
Debt-to-equity ratio	<b><u>0.04 : 1.00</u></b>	<u>0.04 : 1.00</u>

The Group has complied with its covenant obligations, including maintaining the required debt-to-equity ratio for both years (see Note 14)

### 33. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

Presented below is the reconciliation of the Group's liabilities arising from financing activities, which includes both cash and non-cash changes.

	<u>Interest-bearing Loans and Borrowings (See Note 14)</u>	<u>Advances from Related Parties (See Note 25.2)</u>	<u>Lease Liabilities (See Note 17.1)</u>	<u>Interest Payable (See Note 15)</u>	<u>Total</u>
Balance as at January 1, 2021	P 1,183,333,352	P 5,237,759,982	P 59,644,201	P 1,535,405	P 6,482,272,940
Cash flows from financing activities:					
Additional loans and borrowings	1,000,000,000	8,524,628	-	-	1,008,524,628
Repayment of loans and borrowings	( 933,333,352 )	( 62,633,982 )	-	( 53,555,195 )	( 1,049,522,529 )
Non-cash financing activities:					
Effect of derecognition of PFRS 16	-	-	( 59,644,201 )	-	( 59,644,201 )
Accrual of interest	-	312,167,217	-	57,585,102	369,752,319
Balance as of December 31, 2021	<b><u>P 1,250,000,000</u></b>	<b><u>P 5,495,817,845</u></b>	<b><u>P -</u></b>	<b><u>P 5,565,312</u></b>	<b><u>P 6,751,383,157</u></b>
Balance as at January 1, 2020	P 1,416,666,685	P 4,776,873,636	P 159,098,877	P 2,739,677	P 6,355,378,875
Cash flows from financing activities:					
Repayment of loans and borrowings	( 733,333,333 )	( 76,990,281 )	( 13,866,416 )	( 64,929,487 )	( 889,119,517 )
Additional loans and borrowings	500,000,000	250,329,321	-	-	750,329,321
Non-cash financing activities:					
Effect of derecognition of PFRS 16	-	-	( 93,463,134 )	-	( 93,463,134 )
Accrual of interest	-	287,547,306	7,874,874	63,725,215	359,147,395
Balance as of December 31, 2020	<b><u>P 1,183,333,352</u></b>	<b><u>P 5,237,759,982</u></b>	<b><u>P 59,644,201</u></b>	<b><u>P 1,535,405</u></b>	<b><u>P 6,482,272,940</u></b>

In 2021 and 2020, the Group derecognized portion of its lease liabilities amounting to P59.6 million and P93.5 million, respectively (see Note 17.1) and a right-of-use asset amounting to P29.3 million and P60.0 million in each respective year (see Note 11). This resulted in gains amounting to P4.1 million and P9.0 million in 2021 and 2020, respectively, and are presented as part of Miscellaneous under Other Income account in the consolidated statements of comprehensive income (see Note 21.1).

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Stakeholder engagement	102-40 List of stakeholder groups	12-16	
	102-41 Collective bargaining agreements		Empire East has no collective bargaining agreements.
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